

## **Macerich Announces Second Quarter Results**

August 12, 2002

SANTA MONICA, Calif., Aug 12, 2002 /PRNewsire-FirstCall via Comtex/ -- The Macerich Company (NYSE: MAC) today announced results of operations for the quarter and six months ended June 30, 2002 which included funds from operations ("FFO") per share - diluted increasing to \$.67 from \$.66 for the second quarter of 2001 and FFO per share - diluted for the six months ended June 30, 2002 increasing to \$1.37 compared to \$1.31 for the comparable period in 2001.

Net income to common stockholders for the six months ended June 30, 2002 was \$16.1 million or \$.45 per share compared to \$13.2 million or \$.39 per share for the six months ended June 30, 2001. Net loss to common stockholders for the three months ended June 30, 2002 was \$1.277 million, or (\$.04) per share compared to net income of \$6.8 million or \$.20 per share for the three months ended June 30, 2001. These results include the second quarter write- off of the Company's investment in MerchantWired.

During the quarter fundamentals improved:

- Macerich signed 225,000 square feet of specialty store leases at average initial rents of \$35.74 per square foot. First year
  rents on mall and freestanding store leases signed during the quarter were 31% higher than expiring rents on a
  comparable space basis.
- Portfolio occupancy increased to 92.9% up from 92.4% at June 30, 2001.
- Total tenant sales for the quarter ended June 30, 2002 were up 2.9% compared to the second quarter of 2001.

Commenting on results and recent events, Arthur Coppola, President and Chief Executive Officer of Macerich stated, "The quarter was highlighted by our acquisition of The Oaks, in Thousand Oaks, California and our agreement to acquire Westcor. Adding The Oaks and Westcor significantly upgrades our portfolio in terms of sales productivity, market dominance and from a human capital viewpoint the integration of the talented Westcor development and operating team further strengthens our stellar Macerich organization. The Westcor portfolio, plus The Oaks, will significantly expand our platform for growth in the Western United States."

Acquisition Activity

The Oaks-

On June 12, 2002, the Company announced the acquisition of The Oaks, a 1.1 million square foot super regional mall in Thousand Oaks. The mall has annual tenant shop sales of \$437 per square foot and is anchored by Macy's, Macy's Men and Home Store, JC Penney, Robinsons-May and Robinsons-May Men's and Home Store. The purchase price was \$152.5 million and was funded by a \$108 million mortgage bearing interest at LIBOR plus 1.15%, plus cash and borrowings under the Company's line of credit.

### Westcor-

On July 26, 2002, the Company completed the acquisition of Westcor Realty Limited Partnership and its affiliated entities ("Westcor"). The purchase price was \$1.475 billion including the assumption of \$733 million of debt and the issuance of approximately \$72 million of convertible preferred operating partnership units at a price of \$36.55. The balance of the purchase price was paid in cash which was provided primarily from a \$380 million interim loan with a term of up to 18 months bearing interest at an average rate of LIBOR plus 3.25% and a \$250 million term loan with a maturity of up to five years with an interest rate ranging from LIBOR plus 2.75% to LIBOR plus 3.00% depending on the Company's overall leverage.

The assets acquired include some of the leading retail assets in the country, including Scottsdale Fashion Square and Chandler Fashion Center in the Phoenix area and FlatIron Crossing in Colorado's Denver-Boulder area. The gross leasable area in the Westcor portfolio totals 15.6 million square feet. In addition, the Westcor portfolio includes two retail properties in Arizona that recently broke ground, as well as option rights for over 1,000 acres of valuable, well-situated undeveloped land.

### Redevelopment Activity

At Queens Center the redevelopment and expansion continued with the ground breaking in June. The project will increase the size of the center from 620,000 square feet to approximately 1 million square feet. Completion is estimated in phases through late 2004.

At Lakewood Center Target commenced the demolition of the former Montgomery Wards location. Target plans to build a two-level Target store with a fall 2003 opening.

Bon Marche began construction of a new department store at Redmond Town Center.

At Southern Hills Mall, construction commenced for the addition of a new 60,000 square foot Scheel's Sporting goods Store scheduled to open in March 2003.

### Financing Activity

Concurrent with the closing of Westcor, the Company replaced its \$200 million line of credit with a new \$425 million revolving line of credit. This increased line of credit has a three-year term plus a one-year extension. The interest rate fluctuates from LIBOR plus 1.75% to LIBOR plus 3.00% depending on the Company's overall leverage level. At closing the interest rate was 4.82%.

The Company is writing off its remaining investment in Merchant Wired of \$8.9 million which is reflected in the net loss from unconsolidated entities on the Company's statement of operations.

### 2002 Earnings Estimates

The Company previously provided year 2002 FFO per share guidance in the range of \$3.11 to \$3.18. The Company is currently revising guidance upward to a range of \$3.14 to \$3.25.

### Accounting for Stock Options

Effective January 1, 2002, the Company will be expensing the fair value of stock options granted under the Company's employee and director stock incentive plans. The Company will record the expense over the option vesting period, using the fair value at the date of the grant. The Company currently expects the impact to be approximately \$.01 per share for 2002.

The Macerich Company is a fully integrated self-managed and self- administered real estate investment trust, which focuses on the acquisition, leasing, management and redevelopment of regional malls and community centers throughout the United States. The Company is the sole general partner and owns a 78% ownership interest in The Macerich Partnership, L.P. Macerich now owns interests in 56 regional malls and 21 community centers totaling approximately 58 million square feet. Additional information about The Macerich Company can be obtained from the Company's web site at www.macerich.com.

### Investor Conference Call

The Company will provide an online Web simulcast and rebroadcast of its quarterly earnings conference call. The call will be available on The Macerich Company's website at www.macerich.com, through Vcall at www.vcall.com, and CCBN at www.ccbn.com. The call begins today, August 12, 2002 at 10:30 AM Pacific Time. To listen to the call, please go to any of these web sites at least 15 minutes prior to the call in order to register and download audio software if needed. An online replay will be available for 90 days after the call.

#### Note

This release contains statements that constitute forward-looking statements. Stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks, uncertainties and other factors that may cause actual results, performance or achievements of the Company to vary materially from those anticipated, expected or projected. Such factors include, among others, general industry, economic and business conditions, which will, among other things, affect demand for retail space or retail goods, availability and creditworthiness of current and prospective tenants, tenant bankruptcies, lease rates and terms, availability and cost of financing and operating expenses; adverse changes in the real estate markets including, among other things, competition from other companies, retail formats and technology, risks of real estate development and redevelopment, acquisitions and dispositions; governmental actions and initiatives; environmental and safety requirements; and terrorist activities which could adversely affect all of the above factors. The reader is directed to the Company's various filings with the Securities and Exchange Commission, for a discussion of such risks and uncertainties.

## THE MACERICH COMPANY FINANCIAL HIGHLIGHTS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

Results before	SFAS	144	Impact	of	SFAS	144
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Results of Operations:		ree Months une 30 Unaudit	Ended Ju	
	2002	2001	2002	2001
	2002	2001	2002	2001
Minimum Rents	49,597	49,553	(10)	(548)
Percentage Rents	991	1,140		(35)
Tenant Recoveries	26,313	27,364		(90)
Other Income	2,217	2,634		(5)
Total Revenues	79,118	80,691	(10)	(678)
Shopping center and operating expenses (c)	27,660	27,825	(6)	(140)
Depreciation and	27,000	27,025	(0)	(149)
amortization	17,126	16,387		(87)
General, administrative	17,120	10,507		(07)
and other expenses	2,012	1,832		
Interest expense	25,036	27,497		
Gain (loss) on sale or				
writedown of assets	(3,041)	132	508	
Pro rata income (loss)				
of unconsolidated	(000)	6 605		
entities (c)	(900)	6,625		
Income before minority interest & extraordinary				

items	3,343	13,907	504	(442)
Extraordinary loss on				
early extinguishment		1		
of debt Income (loss) of the		1		
Operating Partnership				
from continuing				
operations	3,343	13,906	504	(442)
Discontinued Operations:				
Gain (loss) on sale				
of asset			(508)	
Income from				
discontinuing			4	4.40
operations			4	442
Income before minority interest	3,343	13,906		
Income (loss) allocated	3,343	13,700		
to minority interests	(393)	2,249		
Net income before	, ,	,		
preferred dividends	3,736	11,657		
Dividends earned by				
preferred stockholders	5,013	4,831		
Net income loss > to				
common stockholders	(1,277)	6,826		
Average # of shares				
outstanding - basic	36,241	33,771		
Average shares				
outstanding, - basic,				
assuming full conversion of OP Units (d)	47,393	44,924		
Average shares	47,393	11,921		
outstanding - diluted				
for FFO (d)(e)	60,529	58,886		
Per share income				
- diluted before				
extraordinary item	(0.04)	0.20		
Net income per				
share - basic	(0.04)	0.20		
Net income per				
share - diluted	(0.04)	0.20		
Dividend declared	0 55	0 52		
per share Funds from operations	0.55	0.53		
"FFO" (b)(d) - basic	33,172	30,918		
Funds from operations	33,172	30,710		
"FFO" (a)(b)(d)				
- diluted	40,547	38,704		
FFO per share				
- basic (b)(d)	0.70	0.69		
FFO per share	_			
- diluted (a)(b)(d)	0.67	0.66		
% change in FFO - diluted	1.92%			

Results after SFAS 144

Results of Operations:

For the Three Months Ended June 30 Unaudited

	2002	2001	
Minimum Rents	49,587	49,005	
Percentage Rents	991	1,105	

Tenant Recoveries Other Income	26,313 2,217	27,274 2,629
Total Revenues	 79,108	 80,013
Shopping center and operating expenses (c) Depreciation and amortization General, administrative and other expenses Interest expense Gain (loss) on sale or writedown of assets Pro rata income (loss) of unconsolidated	27,654 17,126 2,012 25,036 (2,533)	27,676 16,300 1,832 27,497
entities (c) Income before minority interest &	(900)	6,625
extraordinary items Extraordinary loss on early extinguishment	3,847	13,465
of debt		1
Income (loss) of the Operating Partnership from continuing operations Discontinued Operations:	3,847	13,464
Gain (loss) on sale of asset Income from discontinuing operations	(508)	 442
Income before minority interest Income (loss) allocated to minority interests	3,343 (393)	13,906 2,249
Net income before preferred dividends Dividends earned by preferred stockholders	3,736 5,013	11,657 4,831
Net income loss > to common stockholders	(1,277)	6,826
Average # of shares outstanding - basic Average shares outstanding, - basic,	36,241	33,771
assuming full conversion of OP Units (d) Average shares outstanding - diluted	47,393	44,924
for FFO (d)(e)	60,529	58,886
Per share income - diluted before		
extraordinary item	(0.04)	0.20
Net income per share - basic	(0.04)	0.20
Net income per share - diluted	(0.04)	0.20
Dividend declared per share	0.55	0.53
Funds from operations "FFO" (b)(d) - basic	33,172	30,918
Funds from operations "FFO" (a)(b)(d) - diluted	40,547	38,704
FFO per share - basic (b) (d)	0.70	0.69
FFO per share- diluted (a)(b)(d)	0.67	0.66
% change in FFO - diluted	1.92%	

# THE MACERICH COMPANY FINANCIAL HIGHLIGHTS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

## Results before SFAS 144 Impact of SFAS 144

Results of Operations:		Six Months June 30	For the Si Ended Jui	
	Zilaca	Unaudit		
	2002	2001	2002	2001
Minimum Rents	98,138	98,219	(415)	(927)
Percentage Rents	2,288	2,988		(40)
Tenant Recoveries	51,439	52,166	(59)	(173)
Other Income	4,663	5,081	4	(12)
Total Revenues	156,528	158,454	(470)	(1,152)
Shopping center and operating expenses (c)	53,416	51,977	(63)	(250)

Depreciation and				
amortization	33,750	32,491	(115)	(174)
General, administrative and other expenses	3,544	3,515		
Interest expense	50,159	55,493		
Gain loss > on sale	307133	33 / 133		
or writedown of assets	10,215	(188)	(13,916)	
Pro rata income of				
unconsolidated				
entities (c)	5,406	12,681		
Income before minority				
interest & extraordinary items	31,280	27 471	(14,208)	(728)
Extraordinary loss on	31,200	2,,1,1	(11/200)	(720)
early extinguishment				
of debt		187		
Income of the Operating				
Partnership from				
continuing operations	31,280	27,284	(14,208)	(728)
Discontinued Operations: Gain on sale of asset			13,916	
Income from discontinuir	na		13,910	
operations			292	728
Income before minority				
interest	31,280	27,284		
Income allocated to				
minority interests	5,180	4,377		
Net income before	26 100	22 227		
preferred dividends Dividends earned by	26,100	22,907		
preferred stockholders	10,026	9,662		
Net income loss > to	10,020	2,002		
common stockholders	16,074	13,245		
Average # of shares				
outstanding - basic Average shares	35,498	33,706		
outstanding, - basic,				
assuming full				
conversion of OP				
Units (d)	46,651	44,860		
Average shares				
outstanding - diluted				
for FFO (d)(e)	59,787	58,823		
Per share income				
- diluted before				
extraordinary item	0.45	0.39		
Net income per share				
- basic	0.45	0.39		
Net income per share	0.45	0.20		
- diluted Dividend declared	0.45	0.39		
per share	1.10	1.06		
Funds from operations	1.10	1.00		
"FFO" (b)d) - basic	66,847	61,291		
Funds from operations				
"FFO" (a)(b)(d)				
- diluted	81,680	76,812		
FFO per share	1 /1 7	1 27		
- basic(b) (d) FFO per share	1.43	1.37		
- diluted(a)(b)(d)	1.37	1.31		
% change in FFO - diluted	4.62%			

Results of Operations:	For the S Ended Jur Unaudit	ie 30
	2002	2001
Minimum Rents Percentage Rents	97,723 2,288	97,292 2,948
Tenant Recoveries	51,380	51,993
Other Income	4,667	5,069
Total Revenues	156,058	157,302
Shopping center and operating expenses ( c)	53,353	51,727
Depreciation and amortization	33,635	32,317
General, administrative and other expenses	3,544	3,515
Interest expense	50,159	55,493
Gain loss > on sale or writedown of assets	(3,701)	(188)
Pro rata income of unconsolidated entities (c) Income before minority interest &	5,406	12,681
extraordinary items Extraordinary loss on early extinguishment	17,072	26,743
of debt		187
Income of the Operating Partnership from		
continuing operations	17,072	26,556
Discontinued Operations:		
Gain on sale of asset	13,916	
Income from discontinuing operations	292	728
Income before minority interest	31,280	27,284
Income allocated to minority interests	5,180	4,377
Net income before preferred dividends	26,100	22,907
Dividends earned by preferred stockholders	10,026	9,662
Net income loss > to common stockholders	16,074	13,245
Average # of shares outstanding - basic	35,498	33,706
Average shares outstanding, - basic, assuming full conversion of OP Units (d)	46,651	44,860
Average shares outstanding - diluted for FFO (d)(e)	59,787	58,823
FFO (d)(e)	39,101	30,023
Per share income - diluted before extraordinary item	0.45	0.39
Net income per share - basic	0.45	
	0.45	0.39
Net income per share - diluted	0.45	0.39
Dividend declared per share	1.10	1.06
Funds from operations "FFO" (b)(d) - basic	66,847	61,291
Funds from operations "FFO" (a)(b)(d) - diluted	81,680	76,812
FFO per share - basic (b) (d)	1.43	1.37
FFO per share - diluted (a)(b)(d)	1.37	1.31
% change in FFO - diluted	4.62%	

(a) The Company issued \$161,400 of convertible debentures in June and July, 1997. The debentures are convertible into common shares at a conversion price of \$31.125 per share. On February 25, 1998 the Company sold \$100,000 of convertible preferred stock and on June 17, 1998 another \$150,000 of convertible preferred stock was issued. The convertible preferred shares can be converted on a 1 for 1 basis for common stock. These preferred shares are not assumed converted for purposes of net income per share as it would be antidilutive to that calculation. The weighted average preferred shares outstanding are assumed converted for purposes of FFO per diluted share as they are dilutive to that calculation.

- (b) Funds from Operations ("FFO") is defined as: "net income (computed in accordance with GAAP) excluding gains or losses from debt restructuring and sales of property, plus depreciation and amortization (excluding depreciation on personal property and amortization of loan and financial instrument cost) and after adjustments for unconsolidated entities. Adjustments for unconsolidated entities are calculated on the same basis." In accordance with the National Association of Real Estate Investment Trusts' (NAREIT) white paper on Funds from Operations, dated October, 1999, excluded from FFO are the earnings impact of cumulative effects of accounting changes and results of discontinued operations, both as defined by GAAP.
- (c) This includes, using the equity method of accounting, the Company's prorata share of the equity in income or loss of its unconsolidated joint ventures and for Macerich Management Company for all periods presented and for The Macerich Property Management Company through March 28, 2001. Effective March 28, 2001, the Macerich Property Management Company was converted from an unconsolidated preferred stock subsidiary into a taxable reit subsidiary ("TRS") and as of that date the results of the Macerich Property Management Company are now included in the consolidated results of The Macerich Company.
- (d) The Company has operating partnership units ("OP units"). Each OP unit can be converted into a share of Company stock. Conversion of the OP units has been assumed for purposes of calculating the FFO per share and the weighted average number of shares outstanding.

Summarized Balance Sheet Information	June 30 2002 (UNAUDI	Dec 31 2001 TED)
Cash and cash equivalents Investment in real estate, net (h) Investments in unconsolidated entities (i) Total Assets Mortgage and notes payable Convertible debentures	\$59,605 \$2,024,896 \$260,985 \$2,442,001 \$1,515,767 \$125,148	\$26,470 \$1,887,329 \$278,526 \$2,294,502 \$1,398,512 \$125,148
Additional financial data as of:	June 30 2002	June 30 2001
Occupancy of centers (f) Comparable quarter change in same center sales (f) (g)	92.90%	92.40%
Additional financial data for the six months ended: Acquisitions of property and equipment	3	
- including joint ventures prorata Redevelopment and expansions of centers	\$160,216	\$6,810
- including joint ventures prorata Renovations of centers	\$13,516	\$19,216
- including joint ventures at prorata Tenant allowances	\$1,526	\$3,960
- including joint ventures at prorata Deferred leasing costs	\$5,818	\$8,266
- including joint ventures at prorata	\$7,063	\$6,043

- (f) excludes redevelopment properties Crossroads Mall Boulder, and Parklane Mall.
- (g) includes mall and freestanding stores.

- (h) includes construction in process on wholly owned assets of \$79,551 at June 30, 2002 and \$71,161 at December 31, 2001.
- (i) the Company's prorata share of construction in process on unconsolidated entities of \$7,242 at June 30, 2002 and \$3,110 at December 31, 2001.

# THE MACERICH COMPANY FINANCIAL HIGHLIGHTS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

PRORATA SHARE OF JOINT VENTURES (Unaudited)	Ended Unaud	nree Months June 30, dited s in thousands)	Ended d Unau	e Six Months ed June 30, naudited	
(	2002	2001	2002	2001	
Revenues:					
Minimum rents	\$26,955	\$25,774	\$53,372	\$51,380	
Percentage rents	617	675	1,760	1,979	
Tenant recoveries	10,794	10,613	21,456	21,208	
Management fee (c)	2,181	2,326	4,315	5,224	
Other	572	1,029	1,331	1,820	
Total revenues	41,119	40,417	82,234	81,611	
Expenses: Shopping center					
expenses	13,347	13,427	26,707	26,164	
Interest expense	10,616	11,680	21,388	23,901	
Management company	,,	,	,		
expense (c)	1,966	1,922	3,849	5,668	
Depreciation and					
amortization	7,090	6,800	14,465	13,320	
Total operating					
expenses	33,019	33,829	66,409	69,053	
Gain (loss) on sale of writedown of assets	or (9,000)	37	(10,419)	123	
Extraordinary gain loss > on early					
extinguishment of de	bt				
Net income loss >	(\$900)	\$6,625	\$5,406	\$12,681	
RECONCILIATION OF NET INCOME TO FFO	Ended J (All amounts	nree Months une 30, s in thousands	)(All amounts	June 30, in thousands)	
	(UNAU 2002	DITED) 2001	(UNAUD) 2002	ITED) 2001	
	2002	2001	2002	2001	
Net income loss > - available to common stockholders	(\$1,277)	\$6,826	\$16,074	\$13,245	
	(4-//	4 - 7	77	, ,	
Adjustments to reconcile net income to FFO - basic Minority interest	(393)	2,249	5,180	4,377	
Loss on early extinguishment of					
debt (Gain ) loss on sal of wholly owned	 e	1		187	

assets	3,041	(132)	(10,215)	188
(Gain) loss on sale or write-down of assets from unconsolidated entities (pro rata)	9,000	(37)	10,419	(123)
Depreciation and amortization on wholly owned centers	17,126	16,387	33,750	32,491
Depreciation and amortization on joint ventures and from the management companies (pro rata) Less: depreciation on personal property and	7,090	6,800	14,465	13,320
amortization of loan costs and				
interest rate caps	(1,415)	(1,176)	(2,826)	(2,394)
Total FFO - basic	33,172	30,918	66,847	61,291
Weighted average shares outstanding - basic (d)	g 47,393	44,924	46,651	44,860
Additional adjustment to arrive at FFO - diluted Interest expense and amortization of loan costs on the debentures (e) Preferred stock	2,362	2,955	4,807	5,859
dividends earned	5,013	4,831	10,026	9,662
Effect of employee/ director stock incentive plans	40 547	20. 704	01 (00	76.010
<pre>FFO - diluted Weighted average shares outstanding - diluted (d)(e)</pre>	40,547 60,529	38,704 58,886	81,680 59,787	76,812 58,823

## SOURCE:

The Macerich Company

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