# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported) February 6, 2020

# THE MACERICH COMPANY

(Exact Name of Registrant as Specified in Charter)

MARYLAND (State or Other Jurisdiction of Incorporation) 1-12504 (Commission File Number) 95-4448705 (IRS Employer Identification No.)

401 Wilshire Boulevard, Suite 700, Santa Monica, California 90401 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code (310) 394-6000

N/A

(Former Name or Former Address, if Changed Since Last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

		Name of each exchange
Title of each class	Trading symbol(s)	on which registered
Common stock of The Macerich Company,	MAC	The New York Stock Exchange
\$0.01 par value per share		

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

The Company issued a press release on February 6, 2020 (the "Press Release") announcing results of operations for the Company for the quarter ended December 31, 2019 and such Press Release is furnished as Exhibit 99.1 hereto.

On February 6, 2020, the Company made available on its website a financial supplement containing financial and operating information of the Company ("Supplemental Financial Information") for the three and twelve months ended December 31, 2019 and such Supplemental Financial Information is furnished as Exhibit 99.2 hereto.

The Press Release and Supplemental Financial Information included as exhibits with this report are being furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" with the SEC or incorporated by reference into any other filing with the SEC.

#### ITEM 7.01 REGULATION FD DISCLOSURE.

The Press Release and Supplemental Financial Information included as exhibits with this report are being furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be "filed" with the SEC or incorporated by reference into any other filing with the SEC.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

Listed below are the financial statements, pro forma financial information and exhibits furnished as part of this report:

(a), (b) and (c) Not applicable.

(d) Exhibits.

Exhibit Index attached hereto and incorporated herein by reference.

## EXHIBIT INDEX

EXHIBIT <u>NUMBER</u>	NAME
99.1	Press Release dated February 6, 2020
99.2	Supplemental Financial Information for the three and twelve months ended December 31, 2019
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, The Macerich Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### THE MACERICH COMPANY

By: Scott W. Kingsmore

/s/ Scott W. Kingsmore

Executive Vice President, Chief Financial Officer and Treasurer

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February 6, 2020

Date

#### THE MACERICH COMPANY MACERICH ANNOUNCES QUARTERLY RESULTS

SANTA MONICA, CA, February 6, 2020. The Macerich Company (NYSE: MAC) today announced results of operations for the quarter ended December 31, 2019, which included net income attributable to the Company of \$26.9 million or \$.19 per share-diluted for the quarter ended December 31, 2019 compared to net income of \$11.7 million or \$.08 per share-diluted attributable to the Company for the quarter ended December 31, 2018. For the fourth quarter 2019, funds from operations ("FFO")-diluted, excluding financing expense in connection with Chandler Freehold, was \$148.1 million or \$.98 per share-diluted compared to \$165.7 million or \$1.09 per share-diluted for the quarter ended December 31, 2018. A description and reconciliation of earnings per share ("EPS")-diluted to FFO per share-diluted, excluding financing expense in connection with Chandler Freehold is included within the financial tables accompanying this press release.

#### **Results and Highlights:**

- Mall tenant annual sales per square foot for the portfolio increased by 10.3% to \$801 for the twelve months ended December 31, 2019, compared to \$726 for the twelve months ended December 31, 2018.
- Mall portfolio occupancy was 94.0% at December 31, 2019, compared to 93.8% at September 31, 2019 and 95.4% at December 31, 2018.
- Leasing volumes remain strong, with 2019 volume up nearly 20% over 2018 volume.
- Average rent per square foot increased 3.3% to \$61.06 at December 31, 2019, compared to \$59.09 at December 31, 2018.
- During 2019, the Company completed over \$2 billion of financings at an average interest rate of 4.0% and an average maturity of 9.3 years, yielding \$560 million of excess loan proceeds and liquidity at the Company's share.

"We are pleased by a solid fourth quarter, culminating a year which met our earnings expectations, despite continued retail headwinds. Sales productivity within the portfolio is strong, and we continue to experience an improving leasing environment with annual leasing transactions and square footage up significantly compared to 2018," said the Company's Chief Executive Officer, Thomas O'Hern. "We are encouraged by the early success of our recently opened Fashion District Philadelphia, as well as the accretive opportunities to re-purpose former Sears locations with mixed-use and other high traffic generating tenants."

#### **Development/Redevelopment:**

The recently opened Fashion District Philadelphia continues to experience strong leasing momentum, with Primark among many others, recently added to a tenant roster that includes Century 21, Burlington, Industrious, H&M, Nike, AMC Theaters, Round One, City Winery, Wonderspaces, Candytopia, Ulta, Kate Spade New York, Sephora, A/X Armani, DSW Shoes, American Eagle/Aerie, Hollister, Columbia Sportswear, Guess Factory and Skechers. With additional tenant openings scheduled throughout 2020 and early 2021, the financial contributions from this asset are expected to continue to escalate over the next several quarters. Located in Center City and spanning four levels across three city blocks, and with an immediate connection to multiple forms of mass transit within the concourse level of the property, Fashion District represents a unique and diverse consolidation of retail, entertainment and co-working uses that is unrivaled within downtown Philadelphia.

Construction continues at the joint venture owned One Westside. The entirety of this 584,000 square foot, Class A creative office campus in West Los Angeles will be occupied by Google, which is expected in the third quarter of 2022. Estimated remaining project costs for this coveted, well-located real estate are approximately \$80 million at the Company's 25% pro-rata share.

#### **Financing Activity:**

On December 3, 2019, the Company closed a \$540.0 million loan on Kings Plaza in Brooklyn, NY. The new loan bears interest at a fixed rate of 3.62% and matures on January 1, 2030. The proceeds were used to refinance an existing \$427.4 million loan and to repay a portion of the Company's revolving line of credit.

On December 18, 2019, the Company's joint venture at One Westside closed a \$414.6 million construction loan with a bank syndicate. The loan bears interest at LIBOR + 1.70%, which will reduce to LIBOR + 1.50% upon achieving certain conditions, and matures on December 18, 2024. This loan is expected to fund the Company's share of the remaining obligations to complete the adaptive re-use redevelopment of this former regional mall.

#### 2020 Earnings Guidance:

The Company is providing its 2020 guidance for estimated EPS – diluted and FFO per share-diluted. A reconciliation of estimated EPS-diluted to FFO per share-diluted follows:

	Year 2020 Guidance
EPS-diluted	\$ 0.33 - \$0.43
Plus: real estate depreciation and amortization	3.15 - 3.15
Less: gain on sale of depreciable assets	0.08 - 0.08
FFO per share-diluted	\$ 3.40 - \$3.50

More details of the guidance assumptions are included in the Company's Form 8-K supplemental financial information.

Macerich is a fully integrated, self-managed and self-administered real estate investment trust, which focuses on the acquisition, leasing, management, development and redevelopment of regional malls throughout the United States.

Macerich currently owns 51 million square feet of real estate consisting primarily of interests in 47 regional shopping centers. Macerich specializes in successful retail properties in many of the country's most attractive, densely populated markets with significant presence in the West Coast, Arizona, Chicago and the Metro New York to Washington, DC corridor. A recognized leader in sustainability, Macerich has achieved the #1 GRESB ranking in the North American Retail Sector for five straight years (2015 – 2019). Additional information about Macerich can be obtained from the Company's website at <u>www.Macerich.com</u>.

#### **Investor Conference Call:**

The Company will provide an online Web simulcast and rebroadcast of its quarterly earnings conference call. The call will be available on The Macerich Company's website at <u>www.macerich.com</u> (Investors Section). The call begins on February 6, 2020 at 10:00 AM Pacific Time. To listen to the call, please go to the website at least 15 minutes prior to the call in order to register and download audio software if needed. An online replay at <u>www.macerich.com</u> (Investors Section) will be available for one year after the call.

The Company will publish a supplemental financial information package which will be available at <u>www.macerich.com</u> in the Investors Section. It will also be furnished to the SEC as part of a Current Report on Form 8-K.

Note: This release contains statements that constitute forward-looking statements which can be identified by the use of words, such as "expects," "anticipates," "assumes," "projects," "estimated" and "scheduled" and similar expressions that do not relate to historical matters. Stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks, uncertainties and other factors that may cause actual results, performance or achievements of the Company to vary materially from those anticipated, expected or projected. Such factors include, among others, general industry, as well as national, regional and local economic and business conditions, which will, among other things, affect demand for retail space or retail goods, availability and creditworthiness of current and prospective tenants, anchor or tenant bankruptcies, closures, mergers or consolidations, lease rates, terms and payments, interest rate fluctuations, availability, terms and cost of financing and operating expenses; adverse changes in the real estate markets including, among other things, competition from other companies, retail formats and technology, risks of real estate development and redevelopment, acquisitions and dispositions; the liquidity of real estate investments; governmental actions and initiatives (including legislative and regulatory changes); environmental and safety requirements; and terrorist activities or other acts of violence which could adversely affect all of the above factors. The reader is directed to the Company's various filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2018, for a discussion of such risks and uncertainties, which discussion is incorporated herein by reference. The Company does not intend, and undertakes no obligation, to update any forward-looking information to reflect events or circumstances after the date of this release or to reflect the occurrence of unanticipated even

(See attached tables)

## ##

## **Results of Operations:**

•	For the Three Months Ended December 31, Unaudited		Ended De	elve Months cember 31, dited
	2019	2018	2019	2018
Revenues:				
Leasing revenue (a)	\$ 222,584	\$ 224,619	\$ 858,874	\$ 883,996
Other income	7,825	10,865	27,879	32,875
Management Companies' revenues	11,432	11,390	40,709	43,480
Total revenues	241,841	246,874	927,462	960,351
Expenses:				
Shopping center and operating expenses	68,523	62,787	271,547	277,470
Management Companies' operating expenses	16,575	19,686	66,795	91,910
Leasing expenses (a)	7,267	3,033	29,611	11,624
REIT general and administrative expenses	5,799	5,746	22,634	24,160
Costs related to shareholder activism	—	—	—	19,369
Depreciation and amortization	84,086	86,828	330,726	327,436
Interest expense (b)	47,989	46,485	138,254	182,962
Loss on extinguishment of debt			351	
Total expenses	230,239	224,565	859,918	934,931
Equity in income of unconsolidated joint ventures	14,426	20,443	48,508	71,773
Income tax benefit (expense)	114	1,805	(1,589)	3,604
Gain (loss) on sale or write down of assets, net	3,597	(31,311)	(11,909)	(31,825)
Net income	29,739	13,246	102,554	68,972
Less net income attributable to noncontrolling interests	2,848	1,497	5,734	8,952
Net income attributable to the Company	\$ 26,891	\$ 11,749	\$ 96,820	\$ 60,020
Weighted average number of shares outstanding—basic	141,384	141,208	141,340	141,142
Weighted average shares outstanding, assuming full conversion of OP Units (c)	151,800	151,581	151,755	151,502
Weighted average shares outstanding—Funds From Operations ("FFO")—diluted (c)	151,800	151,581	151,755	151,504
Earnings per share ("EPS")—basic	\$ 0.19	\$ 0.08	\$ 0.68	\$ 0.42
EPS—diluted	\$ 0.19	\$ 0.08	\$ 0.68	\$ 0.42
Dividend declared per share	\$ 0.75	\$ 0.75	\$ 3.00	\$ 2.97
FFO—basic and diluted (c) (d)	\$ 152,939	\$ 170,030	\$ 606,662	\$ 573,285
FFO—basic and diluted, excluding financing expense in connection with Chandler Freehold (c) (d)	\$ 148,144	\$ 165,657	\$ 536,961	\$ 564,436
FFO—basic and diluted, excluding financing expense in connection with Chandler Freehold, loss on extinguishment of debt and costs related to shareholder activism (c) (d)	\$ 148,144	\$ 165,657	\$ 537,312	\$ 583,805
	\$ 1.01	\$ 1.12	\$ 4.00	\$ 3.78
FFO per share—basic and diluted (c) (d)	φ 1.01	ψ 1.12	φ 4.00	ψ 3./0
FFO per share—basic and diluted, excluding financing expense in connection with Chandler Freehold (c) (d)	\$ 0.98	\$ 1.09	\$ 3.54	\$ 3.73
FFO per share—basic and diluted, excluding financing expense in connection with Chandler Freehold, loss on extinguishment of debt and costs related to shareholder activism (c) (d)	\$ 0.98	<u>\$ 1.09</u>	\$ 3.54	\$ 3.85

(a) In accordance with the adoption of ASC Topic 842, "Leases" ("ASC 842") effective January 1, 2019, the Company is required to present all revenues related to its leases as a single line item. In addition, ASC 842 requires that the Company present lease revenues net of the Company's provision for bad debts (See the Company's Form 8-K supplemental financial information for further detail of the components of leasing revenue). For comparison purposes, the Company has reclassified minimum rents, percentage rents, tenant recoveries and the leasing portion of other revenues for the three and twelve months ended December 31, 2018. For the three and twelve months ended December 31, 2018, the Company's provision for bad debts is included in shopping center and operating expenses.

In accordance with ASC 842, the Company has expensed all leasing costs that were not incremental and contingent to the execution of new leases or lease renewals. For comparison purposes, the Company has reclassified leasing expenses for the three and twelve months ended December 31, 2018 that were previously included in Management Companies' operating expenses.

- (b) The Company accounts for its investment in the Chandler Fashion Center and Freehold Raceway Mall ("Chandler Freehold") joint venture as a financing arrangement. As a result, the Company has included in interest expense (i) a credit of \$5,662 and \$76,640 to adjust for the change in the fair value of the financing arrangement obligation during the three and twelve months ended December 31, 2019, respectively; and a credit of \$5,946 and \$15,225 to adjust for the change in fair value of the financing arrangement obligation during the three and twelve months ended December 31, 2018, respectively, (ii) distributions of \$2,027 and \$7,184 to its partner representing the partner's share of net income for the three and twelve months ended December 31, 2019, respectively; and \$2,502 and \$9,079 to its partner representing the partner's share of net income for the three and twelve months ended December 31, 2018, respectively and (iii) distributions of \$867 and \$6,939 to its partner in excess of the partner's share of net income for the three and twelve months ended December 31, 2019, respectively; and \$6,376 to its partner in excess of the partner's share of net income for the three and twelve months ended December 31, 2018, respectively.
- (c) The Macerich Partnership, L.P. (the "Operating Partnership" or the "OP") has operating partnership units ("OP units"). OP units can be converted into shares of Company common stock. Conversion of the OP units not owned by the Company has been assumed for purposes of calculating FFO per share and the weighted average number of shares outstanding. The computation of average shares for FFO—diluted includes the effect of share and unit-based compensation plans, stock warrants and convertible senior notes using the treasury stock method. It also assumes conversion of MACWH, LP preferred and common units to the extent they are dilutive to the calculation.
- (d) The Company uses FFO in addition to net income to report its operating and financial results and considers FFO and FFO-diluted as supplemental measures for the real estate industry and a supplement to Generally Accepted Accounting Principles ("GAAP") measures. The National Association of Real Estate Investment Trusts ("Nareit") defines FFO as net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of properties, plus real estate related depreciation and amortization, impairment write-downs of real estate and write-downs of investments in an affiliate where the write-downs have been driven by a decrease in the value of real estate held by the affiliate and after adjustments for unconsolidated joint ventures. Adjustments for unconsolidated joint ventures are calculated to reflect FFO on the same basis.

Beginning in the first quarter of 2018, the Company revised its definition of FFO so that FFO excluded the impact of the financing expense in connection with Chandler Freehold. Beginning in the third quarter of 2019, the Company now presents a separate non-GAAP measure—FFO excluding financing expense in connection with Chandler Freehold. The Company has revised the FFO presentation for the three and twelve months ended December 31, 2018 to conform to the current presentation. The Company accounts for its joint venture in Chandler Freehold as a financing arrangement. In connection with this treatment, the Company recognizes financing expense on (i) the changes in fair value of the financing arrangement, (ii) any payments to such joint venture partner equal to their pro rata share of net income and (iii) any

payments to such joint venture partner less than or in excess of their pro rata share of net income. The Company excludes the noted expenses related to the changes in fair value and for the payments to such joint venture partner less than or in excess of their pro rata share of net income.

The Company also presents FFO excluding financing expense in connection with Chandler Freehold, loss on extinguishment of debt and costs related to shareholder activism.

FFO and FFO on a diluted basis are useful to investors in comparing operating and financial results between periods. This is especially true since FFO excludes real estate depreciation and amortization, as the Company believes real estate values fluctuate based on market conditions rather than depreciating in value ratably on a straight-line basis over time. The Company believes that such a presentation also provides investors with a more meaningful measure of its operating results in comparison to the operating results of other real estate investment trusts ("REITs"). In addition, the Company believes that FFO excluding financing expense in connection with Chandler Freehold, non-routine costs associated with extinguishment of debt and costs related to shareholder activism provide useful supplemental information regarding the Company's performance as they show a more meaningful and consistent comparison of the Company's operating performance and allows investors to more easily compare the Company's results. The Company believes that FFO on a diluted basis is a measure investors find most useful in measuring the dilutive impact of outstanding convertible securities.

The Company further believes that FFO does not represent cash flow from operations as defined by GAAP, should not be considered as an alternative to net income (loss) as defined by GAAP, and is not indicative of cash available to fund all cash flow needs. The Company also cautions that FFO as presented, may not be comparable to similarly titled measures reported by other REITs.

Reconciliation of net income attributable to the Company to FFO attributable to common stockholders and unit holders - basic and diluted, excluding financing expense in connection with Chandler Freehold, loss on extinguishment of debt and costs related to shareholder activism (d):

	For the Three Months Ended December 31, Unaudited		For the Twe Ended Dee Unau	cember 31,
	2019	2018	2019	2018
Net income attributable to the Company	\$ 26,891	\$ 11,749	\$ 96,820	\$ 60,020
Adjustments to reconcile net income attributable to the Company to FFO attributable to common stockholders and unit holders—basic and diluted:				
Noncontrolling interests in the OP	1,980	863	7,131	4,407
(Gain) loss on sale or write down of consolidated assets, net	(3,597)	31,311	11,909	31,825
Add: gain on undepreciated asset sales from consolidated assets	3,214	1,469	3,829	4,884
Noncontrolling interests share of gain (loss) on sale or write-down of consolidated joint ventures	547	_	(2,822)	580
Loss (gain) on sale or write down of assets from unconsolidated joint ventures (pro rata), net	81	21	462	(2,993)
Add: gain on sales or write down of undepreciated assets from unconsolidated joint ventures (pro rata),				
net		293		666
Depreciation and amortization on consolidated assets	84,086	86,828	330,726	327,436
Less depreciation and amortization allocable to noncontrolling interests in consolidated joint ventures	(4,057)	(3,847)	(15,124)	(14,793)
Depreciation and amortization on unconsolidated joint ventures (pro rata)	48,058	44,922	189,728	174,952
Less: depreciation on personal property	(4,264)	(3,579)	(15,997)	(13,699)
FFO attributable to common stockholders and unit holders—basic and diluted	152,939	170,030	606,662	573,285
Financing expense in connection with Chandler Freehold	(4,795)	(4,373)	(69,701)	(8,849)
FFO attributable to common stockholders and unit holders, excluding financing expense in connection with				
Chandler Freehold—basic and diluted	148,144	165,657	536,961	564,436
Loss on extinguishment of debt			351	_
Costs related to shareholder activism				19,369
FFO attributable to common stockholders and unit holders, excluding financing expense in connection with				
Chandler Freehold, loss on extinguishment of debt and costs related to shareholder activism—diluted	\$148,144	\$165,657	\$537,312	\$ 583,805

## Reconciliation of EPS to FFO per share—diluted (d):

	Ended Dec Unau	For the Three Months Ended December 31, Unaudited		elve Months cember 31, idited
	2019	2018	2019	2018
EPS—diluted	\$ 0.19	\$ 0.08	\$ 0.68	\$ 0.42
Per share impact of depreciation and amortization of real estate	0.82	0.82	3.23	3.13
Per share impact of loss (gain) on sale or write down of assets, net	0.00	0.22	0.09	0.23
FFO per share—basic and diluted	\$ 1.01	\$ 1.12	\$ 4.00	\$ 3.78
Per share impact of financing expense in connection with Chandler Freehold.	(0.03)	(0.03)	(0.46)	(0.05)
FFO per share—basic and diluted, excluding financing expense in connection with				
Chandler Freehold	\$ 0.98	\$ 1.09	\$ 3.54	\$ 3.73
Per share impact of loss on extinguishment of debt				
Per share impact of costs related to shareholder activism		—	—	0.12
FFO per share—basic and diluted, excluding financing expense in connection with				
Chandler Freehold, loss on extinguishment of debt and costs related to shareholder				
activism	\$ 0.98	\$ 1.09	\$ 3.54	\$ 3.85

## Reconciliation of Net income attributable to the Company to Adjusted EBITDA:

	For the Three Months Ended December 31,		For the Twe Ended Dec	ember 31,
	Unaudited		Unaudite	
	2019	2018	2019	2018
Net income attributable to the Company	\$ 26,891	\$ 11,749	\$ 96,820	\$ 60,020
Interest expense—consolidated assets	47,989	46,485	138,254	182,962
Interest expense—unconsolidated joint ventures (pro rata)	27,560	27,357	106,534	108,914
Depreciation and amortization—consolidated assets	84,086	86,828	330,726	327,436
Depreciation and amortization—unconsolidated joint ventures (pro rata)	48,058	44,922	189,728	174,952
Noncontrolling interests in the OP	1,980	863	7,131	4,407
Less: Interest expense and depreciation and amortization allocable to noncontrolling interests in consolidated				
joint ventures	(9,755)	(9,460)	(35,977)	(36,388)
Loss on extinguishment of debt	—	—	351	_
(Gain) loss on sale or write down of assets, net—consolidated assets	(3,597)	31,311	11,909	31,825
Loss (gain) on sale or write down of assets, net—unconsolidated joint ventures (pro rata)	81	21	462	(2,993)
Add: Noncontrolling interests share of gain (loss) on sale or write down of consolidated joint ventures, net	547	—	(2,822)	580
Income tax (benefit) expense	(114)	(1,805)	1,589	(3,604)
Distributions on preferred units	100	100	401	398
Adjusted EBITDA (e)	\$223,826	\$ 238,371	\$ 845,106	\$ 848,509

#### Reconciliation of Adjusted EBITDA to Net Operating Income ("NOI") and to NOI—Same Centers:

	Ended Dec	ed December 31, Ended De Unaudited Una		lve Months ember 31, dited
	2019 2018		2019	2018
Adjusted EBITDA (e)	\$223,826	\$238,371	\$845,106	\$848,509
REIT general and administrative expenses	5,799	5,746	22,634	24,160
Costs related to shareholder activism	—	—	—	19,369
Management Companies' revenues	(11,432)	(11,390)	(40,709)	(43,480)
Management Companies' operating expenses	16,575	19,686	66,795	91,910
Leasing expenses, including joint ventures at pro rata	8,150	3,033	33,320	11,624
Straight-line and above/below market adjustments	(7,099)	(6,837)	(30,637)	(32,068)
NOI—All Centers	235,819	248,609	896,509	920,024
NOI of non-Same Centers	(3,984)	(14,124)	(22,402)	(44,353)
NOI—Same Centers (f)	231,835	234,485	874,107	875,671
Lease termination income of Same Centers	(432)	(3,074)	(5,741)	(12,955)
NOI—Same Centers, excluding lease termination income (f)	\$231,403	\$231,411	\$868,366	\$862,716
NOI—Same Centers percentage change, excluding lease termination income (f)	0.00%		0.65%	

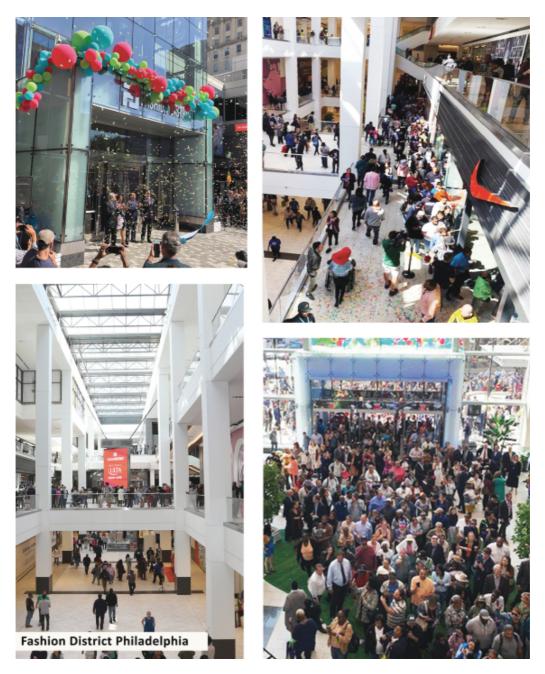
(e) Adjusted EBITDA represents earnings before interest, income taxes, depreciation, amortization, noncontrolling interests in the OP, extraordinary items, loss (gain) on remeasurement, sale or write down of assets, loss (gain) on extinguishment of debt and preferred dividends and includes joint ventures at their pro rata share. Management considers Adjusted EBITDA to be an appropriate supplemental measure to net income because it helps investors understand the ability of the Company to incur and service debt and make capital expenditures. The Company believes that Adjusted EBITDA should not be construed as an alternative to operating income as an indicator of the Company's operating performance, or to cash flows from operating activities (as determined in accordance with GAAP) or as a measure of liquidity. The Company also cautions that Adjusted EBITDA, as presented, may not be comparable to similarly titled measurements reported by other companies.

(f) The Company presents Same Center NOI because the Company believes it is useful for investors to evaluate the operating performance of comparable centers. Same Center NOI is calculated using total Adjusted EBITDA and eliminating the impact of the management companies' revenues and operating expenses, leasing expenses (including joint ventures at pro rata), the Company's general and administrative expenses, costs related to shareholder activism and the straight-line and above/below market adjustments to minimum rents and subtracting out NOI from non-Same Centers.





Supplemental Financial Information For the three and twelve months ended December 31, 2019



#### The Macerich Company Supplemental Financial and Operating Information Table of Contents

All information included in this supplemental financial package is unaudited, unless otherwise indicated.

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This Supplemental Financial Information should be read in connection with the Company's fourth quarter 2019 earnings announcement (included as Exhibit 99.1 of the Company's Current Report on 8-K, event date February 6, 2020) as certain disclosures, definitions and reconciliations in such announcement have not been included in this Supplemental Financial Information.

#### The Macerich Company Supplemental Financial and Operating Information Overview

The Macerich Company (the "Company") is involved in the acquisition, ownership, development, redevelopment, management and leasing of regional shopping centers located in the United States in many of the country's most attractive, densely populated markets with significant presence on the West Coast, Arizona, Chicago and the Metro New York to Washington, DC corridor. A recognized leader in sustainability, the Company has achieved the #1 GRESB ranking in the North American Retail Sector for five straight years 2015 – 2019.

The Company is the sole general partner of, and owns a majority of the ownership interests in, The Macerich Partnership, L.P., a Delaware limited partnership (the "Operating Partnership").

As of December 31, 2019, the Operating Partnership owned or had an ownership interest in 51 million square feet of gross leasable area ("GLA") consisting primarily of interests in 47 regional shopping centers and five community/power shopping centers. These 52 centers (which include any related office space) are referred to hereinafter as the "Centers", unless the context requires otherwise.

The Company is a self-administered and self-managed real estate investment trust ("REIT") and conducts all of its operations through the Operating Partnership and the Company's management companies (collectively, the "Management Companies").

All references to the Company in this Exhibit include the Company, those entities owned or controlled by the Company and predecessors of the Company, unless the context indicates otherwise.

The Company presents certain measures in this Exhibit on a pro rata basis which represents (i) the measure on a consolidated basis, minus the Company's partners' share of the measure from its consolidated joint ventures (calculated based upon the partners' percentage ownership interest); plus (ii) the Company's share of the measure from its unconsolidated joint ventures (calculated based upon the Company's percentage ownership interest). Management believes that these measures provide useful information to investors regarding its financial condition and/or results of operations because they include the Company's share of the applicable amount from unconsolidated joint ventures and exclude the Company's partners' share from consolidated joint ventures, in each case presented on the same basis. The Company has several significant joint ventures and the Company believes that presenting various measures in this manner can help investors better understand the Company's financial condition and/or results of operations after taking into account its economic interest in these joint ventures. Management also uses these measures to evaluate regional property level performance and to make decisions about resource allocations. The Company's economic interest (as distinct from its legal ownership interest) in certain of its joint ventures could fluctuate from time to time and may not wholly align with its legal ownership interests because of provisions in certain joint venture agreements regarding distributions of cash flow based on capital account balances, allocations of profits and losses, payments of preferred returns and control over major decisions. Additionally, the Company does not control its unconsolidated joint ventures and the presentation of certain items, such as assets, liabilities, revenues and expenses, from these unconsolidated joint ventures does not represent the Company's legal claim to such items.

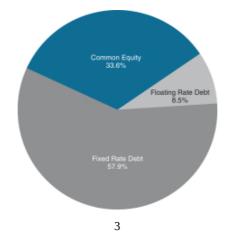
This document contains information constituting forward-looking statements and includes expectations regarding the Company's future operational results as well as development, redevelopment and expansion activities. Stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks, uncertainties and other factors that may cause actual results, performance or achievements of the Company to vary materially from those anticipated, expected or projected. Such factors include, among others, general industry, economic and business conditions, which will, among other things, affect demand for retail space or retail goods, availability and creditworthiness of current and prospective tenants, anchor or tenant bankruptcies, closures, mergers or consolidations, lease rates, terms and payments,

interest rate fluctuations, availability, terms and cost of financing, operating expenses, and competition; adverse changes in the real estate markets, including the liquidity of real estate investments; and risks of real estate development, redevelopment, and expansion, including availability, terms and cost of financing, construction delays, environmental and safety requirements, budget overruns, sunk costs and lease-up; the inability to obtain, or delays in obtaining, all necessary zoning, land-use, building, and occupancy and other required governmental permits and authorizations; and governmental actions and initiatives (including legislative and regulatory changes) as well as terrorist activities or other acts of violence which could adversely affect all of the above factors. Furthermore, occupancy rates and rents at a newly completed property may not be sufficient to make the property profitable. The reader is directed to the Company's various filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2018, for a discussion of such risks and uncertainties, which discussion is incorporated herein by reference. The Company does not intend, and undertakes no obligation, to update any forward-looking information to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events unless required by law to do so.

## The Macerich Company Supplemental Financial and Operating Information (unaudited) Capital Information and Market Capitalization

	Period Ended					
	12	12/31/2019 12/31/2018		12/31/2017		
		dollars ii	n thousa	nds, except per sh	are data	
Closing common stock price per share	\$	26.92	\$	43.28	\$	65.68
52 week high	\$	47.05	\$	69.73	\$	73.34
52 week low	\$	25.53	\$	40.90	\$	52.12
Shares outstanding at end of period						
Class A non-participating convertible preferred units	90,619		90,619		90,619	
Common shares and partnership units	151	1,892,138	15	51,655,147	151,253,557	
Total common and equivalent shares/units outstanding	152	151,982,757		982,757 151,745,766		1,344,176
Portfolio capitalization data						
Total portfolio debt, including joint ventures at pro rata	\$ 8	3,074,867	\$	7,850,669	\$	7,692,719
Equity market capitalization	4	4,091,376		6,567,557		9,940,285
Total market capitalization	\$ 12	2,166,243	\$ 1	14,418,226	\$ 1	7,633,004
Debt as a percentage of total market capitalization		66.4%		54.5%		43.6%

## Portfolio Capitalization at December 31, 2019



## The Macerich Company Supplemental Financial and Operating Information (unaudited) Changes in Total Common and Equivalent Shares/Units

	Partnership Units	Company Common Shares	Class A Non-Participating Convertible Preferred Units	Total Common and Equivalent Shares/ Units
Balance as of December 31, 2018	10,433,435	141,221,712	90,619	151,745,766
Conversion of partnership units to cash	(590)	—	—	(590)
Conversion of partnership units to common shares	(21,000)	21,000	—	—
Issuance of stock/partnership units from restricted stock issuance or other				
share or unit-based plans	3,407	90,074		93,481
Balance as of March 31, 2019	10,415,252	141,332,786	90,619	151,838,657
Conversion of partnership units to cash	(244)			(244)
Conversion of partnership units to common shares	—	—	—	—
Issuance of stock/partnership units from restricted stock issuance or other				
share or unit-based plans	508	31,782	—	32,290
Balance as of June 30, 2019	10,415,516	141,364,568	90,619	151,870,703
Conversion of partnership units to cash	(435)			(435)
Issuance of stock/partnership units from restricted stock issuance or other				
share or unit-based plans		6,157		6,157
Balance as of September 30, 2019	10,415,081	141,370,725	90,619	151,876,425
Conversion of partnership units to cash	(575)			(575)
Issuance of stock/partnership units from restricted stock issuance or other				
share or unit-based plans	69,982	36,925		106,907
Balance as of December 31, 2019	10,484,488	141,407,650	90,619	151,982,757

## The Macerich Company Consolidated Statements of Operations (Unaudited) (Dollars in thousands)

	Mo	For the Three Months Ended December 31, 2019		r the Twelve onths Ended mber 31, 2019
Revenues:				
Leasing revenue	\$	222,584	\$	858,874
Other income		7,825		27,879
Management Companies' revenues		11,432		40,709
Total revenues		241,841		927,462
Expenses:				
Shopping center and operating expenses		68,523		271,547
Management Companies' operating expenses		16,575		66,795
Leasing expenses		7,267		29,611
REIT general and administrative expenses		5,799		22,634
Depreciation and amortization		84,086		330,726
Interest expense		47,989		138,254
Loss on extinguishment of debt		—		351
Total expenses		230,239		859,918
Equity in income of unconsolidated joint ventures		14,426		48,508
Income tax benefit (expense)		114		(1,589)
Gain (loss) on sale or write down of assets, net		3,597		(11,909)
Net income		29,739		102,554
Less net income attributable to noncontrolling interests		2,848		5,734
Net income attributable to the Company	\$	26,891	\$	96,820

#### The Macerich Company Consolidated Balance Sheet (Unaudited) As of December 31, 2019 (Dollars in thousands)

ASSETS:	
Property, net (a)	\$ 6,643,513
Cash and cash equivalents	100,005
Restricted cash	14,211
Tenant and other receivables, net	144,035
Right-of-use assets, net	148,087
Deferred charges and other assets, net	277,866
Due from affiliates	6,157
Investments in unconsolidated joint ventures	1,519,697
Total assets	\$ 8,853,571
LIABILITIES AND EQUITY:	
Mortgage notes payable	\$ 4,392,599
Bank and other notes payable	817,377
Accounts payable and accrued expenses	51,027
Lease liabilities	114,201
Other accrued liabilities	265,595
Distributions in excess of investments in unconsolidated joint ventures	107,902
Financing arrangement obligation	273,900
Total liabilities	6,022,601
Commitments and contingencies	
Equity:	
Stockholders' equity:	
Common stock	1,414
Additional paid-in capital	4,583,911
Accumulated deficit	(1,944,012)
Accumulated other comprehensive loss	(9,051)
Total stockholders' equity	2,632,262
Noncontrolling interests	198,708
Total equity	2,830,970
Total liabilities and equity	\$ 8,853,571

(a) Includes construction in progress of \$126,165.

## The Macerich Company Non-GAAP Pro Rata Financial Information (Unaudited) (Dollars in thousands)

		Three Months cember 31, 2019		welve Months cember 31, 2019
	Noncontrolling Interests of Consolidated Joint Ventures (a)	Company's Share of Unconsolidated Joint Ventures	Noncontrolling Interests of Consolidated Joint Ventures (a)	Company's Share of Unconsolidated Joint Ventures
Revenues:				
Leasing revenue	\$ (13,584)	\$ 126,928	\$ (51,534)	\$ 468,146
Other income	(73)	6,314	(753)	27,024
Total revenues	(13,657)	133,242	(52,287)	495,170
Expenses:				
Shopping center and operating expenses	(3,450)	42,103	(14,241)	145,585
Leasing expenses	(131)	1,014	(644)	4,353
Depreciation and amortization	(4,057)	48,058	(15,124)	189,728
Interest expense	(5,698)	27,560	(20,853)	106,534
Total expenses	(13,336)	118,735	(50,862)	446,200
Equity in income of unconsolidated joint ventures	—	(14,426)	—	(48,508)
Gain/loss on sale or write down of assets, net	(547)	(81)	2,822	(462)
Net (income) loss	(868)		1,397	
Less net (income) loss attributable to noncontrolling interests	(868)	_	1,397	_
Net income attributable to the Company	\$	\$	\$	\$

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(a) Represents the Company's partners' share of consolidated joint ventures.

#### The Macerich Company Non-GAAP Pro Rata Financial Information (Unaudited) (Dollars in thousands)

	As of December 31, 2019			019
		ncontrolling Interests of onsolidated It Ventures (a)	of U	mpany's Share Unconsolidated oint Ventures
ASSETS:				
Property, net (b)	\$	(337,063)	\$	4,559,013
Cash and cash equivalents		(9,376)		77,110
Restricted cash		(2,151)		7,412
Tenant and other receivables, net		(5,406)		74,749
Right-of-use assets, net		(780)		61,150
Deferred charges and other assets, net		(3,135)		144,307
Due from affiliates		17		(2,506)
Investments in unconsolidated joint ventures, at equity				(1,519,697)
Total assets	\$	(357,894)	\$	3,401,538
LIABILITIES AND EQUITY:				
Mortgage notes payable	\$	(359,125)	\$	3,040,712
Bank and other notes payable		—		183,304
Accounts payable and accrued expenses		(2,243)		74,332
Lease liabilities		(3,087)		61,566
Other accrued liabilities		(5,070)		149,526
Distributions in excess of investments in unconsolidated joint ventures		—		(107,902)
Financing arrangement obligation		(273,900)		
Total liabilities		(643,425)		3,401,538
Equity:				
Stockholders' equity		289,152		
Noncontrolling interests		(3,621)		
Total equity		285,531		
Total liabilities and equity	\$	(357,894)	\$	3,401,538

(a) Represents the Company's partners' share of consolidated joint ventures.

(b) This includes \$9,404 of construction in progress relating to the Company's partners' share from consolidated joint ventures and \$368,967 of construction in progress relating to the Company's share from unconsolidated joint ventures.

## The Macerich Company Non-GAAP Pro Rata Schedule of Leasing Revenue (Unaudited) (Dollars in thousands)

		For the Three Months Ended December 31, 2019							
	Consolidated	Non- Controlling Interests (a)	Company's Consolidated Share	Company's Share of Unconsolidated Joint Ventures	Company's Total Share				
Revenues:									
Minimum rents	\$ 140,853	\$ (8,502)	\$ 132,351	\$ 84,974	\$217,325				
Percentage rents	12,476	(464)	12,012	6,266	18,278				
Tenant recoveries	60,570	(4,018)	56,552	32,123	88,675				
Other	9,600	(564)	9,036	4,346	13,382				
Less: Bad debt expense	(915)	(36)	(951)	(781)	(1,732)				
Total leasing revenue	\$ 222,584	\$ (13,584)	\$ 209,000	\$ 126,928	\$335,928				

		For the Twelve Months Ended December 31, 2019								
	Consolidated	Non- Controlling Interests (a)	Company's Consolidated Share	Company's Share of Unconsolidated Joint Ventures	Company's Total Share					
Revenues:										
Minimum rents	\$ 566,924	\$ (33,261)	\$ 533,663	\$ 327,625	\$ 861,288					
Percentage rents	20,826	(675)	20,151	11,390	31,541					
Tenant recoveries	251,266	(16,201)	235,065	120,934	355,999					
Other	27,540	(1,652)	25,888	11,285	37,173					
Less: Bad debt expense	(7,682)	255	(7,427)	(3,088)	(10,515)					
Total leasing revenue	\$ 858,874	\$ (51,534)	\$ 807,340	\$ 468,146	\$1,275,486					

(a) Represents the Company's partners' share of consolidated joint ventures.

#### The Macerich Company 2020 Guidance Range (Unaudited)

The Company is providing its 2020 guidance for estimated EPS-diluted and Funds from Operations ("FFO") per share-diluted. A reconciliation of estimated EPS-diluted to FFO per share-diluted follows:

	Year 2020 Guidance
Earnings per share-diluted	\$0.33 - \$0.43
Plus: real estate depreciation and amortization	\$3.15 - \$3.15
Less: Gain on sale of depreciable assets	\$0.08 - \$0.08
FFO per share-diluted	\$3.40 - \$3.50
Underlying Assumptions to 2020 Guidance	
Cash Same Center Net Operating Income ("NOI") Growth(a)	
Excluding lease termination income	0.50% - 1.00%

	Year 2020 <u>(</u> \$ millions)(b)	Year 2020 FFO / Share Impact
Lease termination income	\$7	\$0.05
Capitalized interest	\$25	\$0.16
Bad debt expense	(\$7)	(\$0.05)
Dilutive impact of assets sold in 2020, net proceeds \$300 million	(\$4)	(\$0.03)
Straight-line rental income	\$13	\$0.09
Amortization of acquired above and below-market leases (net-revenue)	\$9	\$0.06
Interest expense(c)	\$295	

(a) Excludes non-cash items of straight-line and above/below market adjustments to minimum rents.

(b) All joint venture amounts included at pro rata.

(c) This amount represents the Company's pro rata share of interest expense, excluding any financing expense in connection with Chandler Freehold.

#### The Macerich Company Supplemental Financial and Operating Information (unaudited) Supplemental FFO Information(a)

Straight-line rent receivable		As of Dec 2019 dollars in 127.5	n millio	2018					
	For the Three Months Ended <u>December 31,</u> 2019 2018				For the Twelve Months Ended December 31, 2019 2018				
		2013			in millio			2010	
Lease termination income	\$	0.4	\$	3.1	\$	5.7	\$	13.1	
Straight-line rental income	\$	5.5	\$	4.4	\$	16.0	\$	18.6	
Business development and parking income (b)	\$	21.2	\$	19.4	\$	66.0	\$	62.2	
Gain (loss) on sales or write down of undepreciated assets	\$	3.2	\$	1.8	\$	3.8	\$	5.6	
Amortization of acquired above and below-market leases (net revenue)	\$	1.6	\$	2.5	\$	14.7	\$	13.5	
Amortization of debt premiums	\$	0.2	\$	0.2	\$	0.9	\$	0.9	
Bad debt expense (c)	\$	1.7	\$	1.2	\$	10.5	\$	6.2	
Leasing expenses	\$	8.1	\$	3.0	\$	33.3	\$	11.6	
Interest capitalized	\$	6.1	\$	6.5	\$	28.8	\$	27.4	
Chandler Freehold financing arrangement (d):									
Distributions equal to partners' share of net income	\$	2.0	\$	2.5	\$	7.2	\$	9.1	
Distributions in excess of partners' share of net income (e)		0.9		1.6		6.9		6.4	
Fair value adjustment (e)		(5.7)		(5.9)		(76.6)		(15.2)	
Total Chandler Freehold financing arrangement (income) expense (d)	\$	(2.8)	\$	(1.8)	\$	(62.5)	\$	0.3	

(a) All joint venture amounts included at pro rata.

(b) Included in leasing revenue and other income.

(c) Included in leasing revenue for the three and twelve months ended December 31, 2019 and included in shopping center and operating expenses for the three and twelve months ended December 31, 2018.

(d) Included in interest expense.

(e) The Company presents FFO excluding the expenses related to changes in fair value of the financing arrangement and the payments to such joint venture partner less than or in excess of their pro rata share of net income.

## The Macerich Company Supplemental Financial and Operating Information (unaudited) Capital Expenditures(a)

	Year Ended 12/31/2019	Year Ended 12/31/2018 dollars in millions	Year Ended 12/31/2017
Consolidated Centers			
Acquisitions of property, building improvement and equipment	\$ 34.8	\$ 53.4	\$ 38.2
Development, redevelopment, expansions and renovations of Centers	112.3	173.3	152.1
Tenant allowances	18.9	12.6	11.5
Deferred leasing charges	3.2	17.3	26.5
Total	\$ 169.2	\$ 256.6	\$ 228.3
Unconsolidated Joint Venture Centers			
Acquisitions of property, building improvement and equipment	\$ 12.3	\$ 15.7	\$ 16.0
Development, redevelopment, expansions and renovations of Centers	210.6	145.9	121.8
Tenant allowances	9.3	8.7	6.8
Deferred leasing charges	3.4	10.9	6.2
Total	\$ 235.6	\$ 181.2	\$ 150.8

(a) All joint venture amounts at pro rata.

#### The Macerich Company Supplemental Financial and Operating Information (unaudited) Regional Shopping Center Portfolio Sales Per Square Foot(a)

	Consi Ce	Uncons Joint ' Cer	Total Centers		
12/31/2019	\$	646	\$	998	\$ 801
12/31/2018	\$	612	\$	882	\$ 726
12/31/2017	\$	584	\$	765	\$ 660

(a) Sales are based on reports by retailers leasing mall and freestanding stores for the trailing 12 months for tenants that have occupied such stores for a minimum of 12 months. Sales per square foot are based on tenants 10,000 square feet and under for regional shopping centers. Sales per square foot exclude Centers under development and redevelopment.





## The Macerich Company Sales Per Square Foot by Property Ranking (Unaudited)

		Sales per s	square	foot	Оссира	ancy	Cost of Occupancy for the trailing	% of Portfolio 2020 Forecast
Properties	12/	31/2019 (a)	12/	/31/2018 (a)	12/31/2019 (b)	12/31/2018 (b)	12 months Ended 12/31/2019 (c)	Pro Rata Real Estate NOI (d)
Group 1: Top 10								
Broadway Plaza	\$	2,032	\$	1,752	95.9%	99.4%		
Corte Madera, Village at	\$	1,879	\$	2,166	94.9%	94.4%		
Queens Center	\$	1,581	\$	1,506	98.9%	99.7%		
Washington Square	\$	1,550	\$	1,261	95.1%	98.8%		
Scottsdale Fashion Square	\$	1,437	\$	1,159	93.2%	92.1%		
Kierland Commons	\$	1,413	\$	1,137	96.5%	97.8%		
Los Cerritos Center	\$	1,030	\$	1,003	98.8%	96.5%		
North Bridge, The Shops at	\$	1,021	\$	881	86.3%	98.2%		
Tysons Corner Center	\$	981	\$	986	93.1%	96.8%		
Country Club Plaza		n/a		n/a	n/a	n/a		
Total Top 10:	\$	1,321	\$	1,164	93.8%	<b>95.5</b> %	11.0%	32.6%
Group 2: Top 11-20								
Tucson La Encantada	\$	927	\$	856	98.0%	97.0%		
Arrowhead Towne Center	\$	922	\$	808	97.1%	97.2%		
Fresno Fashion Fair	\$	874	\$	750	90.4%	95.2%		
Fashion Outlets of Chicago	\$	864	\$	839	97.5%	98.0%		
Santa Monica Place	\$	820	\$	808	94.7%	93.4%		
Chandler Fashion Center	\$	752	\$	715	95.8%	97.6%		
Vintage Faire Mall	\$	745	\$	709	98.0%	97.3%		
Twenty Ninth Street	\$	741	\$	712	96.6%	97.1%		
Kings Plaza Shopping Center	\$	731	\$	701	99.4%	97.9%		
Biltmore Fashion Park	\$	714	\$	670	93.1%	91.0%		
Total Top 11-20:	\$	811	\$	759	<b>96.1</b> %	96.6%	12.0%	26.2%

## The Macerich Company Sales Per Square Foot by Property Ranking (Unaudited)

		Sales per s	square f	12 month				% of Portfolio 2020 Forecast Pro Rata
Properties	12/3	81/2019 (a)		81/2018 (a)	12/31/2019 (b)	12/31/2018 (b)	Ended 12/31/2019 (c)	Real Estate NOI (d)
Group 3: Top 21-30		(a)		<u>(a)</u>	(0)		()	<u>(u)</u>
Stonewood Center	\$	697	\$	665	94.0%	91.9%		
Oaks, The	\$	673	\$	654	92.7%	88.9%		
Danbury Fair Mall	\$	658	\$	627	93.2%	96.1%		
Freehold Raceway Mall	\$	657	\$	639	97.5%	97.8%		
SanTan Village Regional Center	\$	652	\$	588	96.3%	98.1%		
Green Acres Mall	\$	626	\$	638	96.4%	98.0%		
FlatIron Crossing	\$	599	\$	579	95.9%	97.2%		
Victor Valley, Mall of	\$	574	\$	565	97.0%	98.1%		
Inland Center	\$	570	\$	541	93.8%	97.0%		
South Plains Mall	\$	535	\$	474	88.0%	92.0%		
Total Top 21-30:	\$	631	\$	606	94.8%	<b>95.8</b> %	12.8%	24.0%
Group 4: Top 31-40								
Deptford Mall	\$	533	\$	525	96.0%	97.4%		
Lakewood Center	\$	522	\$	491	97.2%	97.0%		
La Cumbre Plaza	\$	505	\$	488	86.8%	80.7%		
Pacific View	\$	484	\$	450	85.2%	91.3%		
Valley River Center	\$	457	\$	453	93.4%	95.7%		
West Acres	\$	445	\$	467	98.1%	97.2%		
Superstition Springs Center	\$	410	\$	366	93.9%	96.8%		
Eastland Mall	\$	361	\$	360	92.5%	94.9%		
Desert Sky Mall	\$	354	\$	346	98.9%	99.1%		
Fashion Outlets of Niagara Falls USA	\$	342	\$	340	92.0%	93.9%		
Total Top 31-40:	\$	441	\$	427	94.0%	<b>95.2</b> %	14.0%	12.4%
Total Top 40:	\$	830	\$	753	<b>94.6</b> %	<b>95.7</b> %	11.8%	<u>95.2</u> %

## The Macerich Company Sales Per Square Foot by Property Ranking (Unaudited)

	Sales per square foot			foot	Occupancy		Cost of Occupancy for the trailing	% of Portfolio 2020 Forecast
Properties		l/2019 a)		31/2018 (a)	9/30/2019 (b)	12/31/2018 (b)	12 months Ended 12/31/2019 (c)	Pro Rata Real Estate NOI (d)
Group 5: 41-45						<u> </u>		
NorthPark Mall								
SouthPark Mall								
Towne Mall								
Valley Mall								
Wilton Mall								
Total 41-45:	\$	290	\$	286	<u>86.7</u> %	<u>90.8</u> %	10.4%	
Centers under Redevelopment								
Fashion District Philadelphia (e) (f)								
Paradise Valley Mall (e)								
47 REGIONAL SHOPPING CENTERS	\$	801	\$	726	94.0%	95.4%	11.8%	98.4%
Community / Power Centers and various other assets								1.6%
TOTAL ALL PROPERTIES							11.8%	100.0%

#### The Macerich Company Notes to Sales Per Square Foot by Property Ranking (unaudited)

Footnotes

- (a) Sales are based on reports by retailers leasing mall and freestanding stores for the trailing 12 months for tenants that have occupied such stores for a minimum of 12 months. Sales per square foot are based on tenants 10,000 square feet and under. Properties are ranked by Sales per square foot as of December 31, 2019.
- (b) Occupancy is the percentage of mall and freestanding GLA leased as of the last day of the reporting period. Occupancy excludes Centers under development and redevelopment.
- (c) Cost of Occupancy represents "Tenant Occupancy Costs" divided by "Tenant Sales". Tenant Occupancy Costs in this calculation are the amounts paid to the Company, including minimum rents, percentage rents and recoverable expenditures, which consist primarily of property operating expenses, real estate taxes and repair and maintenance expenditures.
- (d) The percentage of Portfolio 2020 Forecast Pro Rata Real Estate NOI is based on guidance assumptions provided on February 6, 2020, see page 10. Real Estate NOI excludes straight-line and above/below market adjustments to minimum rents. Real Estate NOI also does not reflect REIT expenses and Management Company revenues and expenses. See the Company's forward-looking statements disclosure on pages 1 and 2 for factors that may affect the information provided in this column.
- (e) These assets are under redevelopment including demolition and reconfiguration of the Centers and tenant spaces. Accordingly, the Sales per square foot and Occupancy during the periods of redevelopment are not included.
- (f) On September 19, 2019, the Company's joint venture opened Fashion District Philadelphia in downtown Philadelphia.

## The Macerich Company Supplemental Financial and Operating Information (unaudited) Occupancy(a)

Regional Shopping Centers: Period Ended	Consolidated Centers	Unconsolidated Joint Venture Centers	Total Centers
12/31/2019	93.7%	94.4%	94.0%
12/31/2018	95.2%	95.6%	95.4%
12/31/2017	94.4%	95.6%	95.0%

(a) Occupancy is the percentage of mall and freestanding GLA leased as of the last day of the reporting period. Occupancy excludes Centers under development and redevelopment.

#### The Macerich Company Supplemental Financial and Operating Information (unaudited) Average Base Rent Per Square Foot(a)

	Average Base Rent PSF(b)		Average Base Rent PSF on Leases Executed during the trailing twelve months ended(c)		Average Base Rent PSF on Leases Expiring during the trailing twelve months ended(d)	
Consolidated Centers						
12/31/2019	\$	58.76	\$	53.29	\$	53.20
12/31/2018	\$	56.82	\$	54.00	\$	49.07
12/31/2017	\$	55.08	\$	57.36	\$	49.61
Unconsolidated Joint Venture Centers						
12/31/2019	\$	65.67	\$	73.05	\$	65.22
12/31/2018	\$	63.84	\$	66.95	\$	59.49
12/31/2017	\$	60.99	\$	63.50	\$	55.50
All Regional Shopping Centers						
12/31/2019	\$	61.06	\$	59.15	\$	56.50
12/31/2018	\$	59.09	\$	57.55	\$	51.80
12/31/2017	\$	56.97	\$	59.20	\$	51.39

(a) Average base rent per square foot is based on spaces 10,000 square feet and under. All joint venture amounts are included at pro rata. Centers under development and redevelopment are excluded.

(b) Average base rent per square foot gives effect to the terms of each lease in effect, as of the applicable date, including any concessions, abatements and other adjustments or allowances that have been granted to the tenants.

(c) The average base rent per square foot on leases executed during the period represents the actual rent to be paid during the first twelve months.

(d) The average base rent per square foot on leases expiring during the period represents the final year minimum rent on a cash basis.

## The Macerich Company Supplemental Financial and Operating Information (unaudited) Cost of Occupancy

		For Years Ended December 31,			
	2019	2018	2017		
Consolidated Centers					
Minimum rents	9.1%	9.3%	9.5%		
Percentage rents	0.4%	0.3%	0.3%		
Expense recoveries(a)	3.6%	3.9%	4.2%		
Total	13.1%	13.5%	14.0%		
		For Years Ended December 31,			
	2019	2018	2017		
Unconsolidated Joint Venture					
Centers					
Minimum rents	7.3%	7.8%	8.6%		
Percentage rents	0.3%	0.3%	0.3%		
Expense recoveries(a)	3.2%	3.4%	3.8%		
Total	10.8%	11.5%	12.7%		
		For Years Ended December 31,			
	2019	2018	2017		
All Centers					
Minimum rents	8.1%	8.5%	9.0%		
Percentage rents	0.3%	0.3%	0.3%		
Expense recoveries(a)	3.4%	3.6%	4.0%		
Total	11.8%	12.4%	13.3%		

(a) Represents real estate tax and common area maintenance charges.

#### The Macerich Company Supplemental Financial and Operating Information (unaudited) Percentage of Net Operating Income by State

<u>State</u>	% of Portfolio 2020 Forecast Real Estate Pro Rata NOI(a)
California	26.7%
New York	23.7%
Arizona	16.1%
Pennsylvania & Virginia	10.0%
Colorado, Illinois & Missouri	8.8%
New Jersey & Connecticut	6.9%
Oregon	4.2%
Other(b)	3.6%
Total	100.0%

<sup>(</sup>a) The percentage of Portfolio 2020 Forecast Pro Rata Real Estate NOI is based on guidance assumptions provided on February 6, 2020, see page 10. Real Estate NOI excludes straight-line and above/below market adjustments to minimum rents. Real Estate NOI also does not reflect REIT expenses and Management Company revenues and expenses. See the Company's forward-looking statements disclosure on pages 1 and 2 for factors that may affect the information provided in this column.

<sup>(</sup>b) "Other" includes Indiana, Iowa, Kentucky, North Dakota and Texas.

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The following table sets forth certain information regarding the Centers and other locations that are wholly owned or partly owned by the Company.

<u>Count</u>	Company's Ownership(a)	Name of Center/Location	Year of Original Construction/ Acquisition	Year of Most Recent Expansion/ Renovation	Total GLA(b)
1	CONSOLIDAT		2001/2002		1 210 000
1	50.1%	Chandler Fashion Center Chandler, Arizona	2001/2002	_	1,318,000
2	100%	Danbury Fair Mall	1986/2005	2016	1,271,000
2	10070	Danbury, Connecticut	1500/2005	2010	1,271,000
3	100%	Desert Sky Mall	1981/2002	2007	746,000
5	10070	Phoenix, Arizona	1301/2002	2007	/ 40,000
4	100%	Eastland Mall(c)	1978/1998	1996	1,034,000
•	20070	Evansville, Indiana	1070,1000	1000	1,00 1,000
5	100%	Fashion Outlets of Chicago	2013/—		537,000
		Rosemont, Illinois			
6	100%	Fashion Outlets of Niagara Falls USA	1982/2011	2014	689,000
		Niagara Falls, New York			
7	50.1%	Freehold Raceway Mall	1990/2005	2007	1,673,000
		Freehold, New Jersey			
8	100%	Fresno Fashion Fair	1970/1996	2006	995,000
		Fresno, California			
9	100%	Green Acres Mall(c)	1956/2013	2016	2,063,000
		Valley Stream, New York			
10	100%	Inland Center	1966/2004	2016	605,000
		San Bernardino, California			
11	100%	Kings Plaza Shopping Center(c)	1971/2012	2018	1,137,000
		Brooklyn, New York			
12	100%	La Cumbre Plaza(c)	1967/2004	1989	492,000
10	1000/	Santa Barbara, California	1072/1000	2001	024.000
13	100%	NorthPark Mall	1973/1998	2001	934,000
14	100%	Davenport, Iowa Oaks, The	1978/2002	2009	1,209,000
14	10070	Thousand Oaks, California	1970/2002	2009	1,209,000
15	100%	Pacific View	1965/1996	2001	900,000
15	10070	Ventura, California	1505/1550	2001	500,000
16	100%	Queens Center(c)	1973/1995	2004	965,000
		Queens, New York			,
17	100%	Santa Monica Place	1980/1999	2015	526,000
		Santa Monica, California			,
18	84.9%	SanTan Village Regional Center	2007/—	2018	1,124,000
		Gilbert, Arizona			
19	100%	SouthPark Mall	1974/1998	2015	863,000
		Moline, Illinois			
20	100%	Stonewood Center(c)	1953/1997	1991	935,000
		Downey, California			
21	100%	Superstition Springs Center	1990/2002	2002	922,000
		Mesa, Arizona	400-1005-	1000	
22	100%	Towne Mall	1985/2005	1989	350,000
		Elizabethtown, Kentucky			

Count	Company's Ownership(a)	Name of Center/Location	Year of Original Construction/ Acquisition	Year of Most Recent Expansion/ Renovation	Total GLA(b)
23	100%	Tucson La Encantada Tucson, Arizona	2002/2002	2005	246,000
24	100%	Valley Mall Harrisonburg, Virginia	1978/1998	1992	505,000
25	100%	Valley River Center Eugene, Oregon	1969/2006	2007	871,000
26	100%	Victor Valley, Mall of Victorville, California	1986/2004	2012	577,000
27	100%	Vintage Faire Mall Modesto, California	1977/1996	2008	984,000
28	100%	Wilton Mall Saratoga Springs, New York	1990/2005	1998	709,000
UNCO	NEOLIDATED IC	Total Consolidated Centers DINT VENTURE CENTERS:			25,180,000
29	60%	Arrowhead Towne Center Glendale, Arizona	1993/2002	2015	1,197,000
30	50%	Biltmore Fashion Park Phoenix, Arizona	1963/2003	2006	597,000
31	50%	Broadway Plaza Walnut Creek, California	1951/1985	2016	927,000
32	50.1%	Corte Madera, The Village at Corte Madera, California	1985/1998	2005	501,000
33	50%	Country Club Plaza Kansas City, Missouri	1922/2016	2015	947,000
34	51%	Deptford Mall Deptford, New Jersey	1975/2006	1990	1,040,000
35 36	51% 50%	FlatIron Crossing Broomfield, Colorado Kierland Commons	2000/2002	2009	1,428,000
37	60%	Scottsdale, Arizona Lakewood Center	1953/1975	2003	437,000
38	60%	Lakewood, California Los Cerritos Center	1933/1973	2000	1,023,000
50	0070	Cerritos, California	10, 1, 1000	2010	1,020,000
39	50%	North Bridge, The Shops at(c) <i>Chicago, Illinois</i>	1998/2008	—	670,000
40	50%	Scottsdale Fashion Square Scottsdale, Arizona	1961/2002	2019	1,835,000
41	60%	South Plains Mall Lubbock, Texas	1972/1998	2017	1,136,000
42	51%	Twenty Ninth Street(c) Boulder, Colorado	1963/1979	2007	845,000
43	50%	Tysons Corner Center Tysons Corner, Virginia	1968/2005	2014	1,971,000
44	60%	Washington Square Portland, Oregon	1974/1999	2005	1,296,000
45	19%	West Acres Fargo, North Dakota	1972/1986	2001	691,000
		Total Unconsolidated Joint Venture Centers			18,610,000

Count	Company's Ownership(a)	Name of Center/Location	Year of Original Construction/ Acquisition	Year of Most Recent Expansion/ Renovation	Total GLA(b)
		GENTERS UNDER REDEVELOPMENT:			
46	50%	Fashion District Philadelphia(c)(d)(e) Philadelphia, Pennsylvania	1977/2014	2019	899,000
47	100%	Paradise Valley Mall(f) Phoenix, Arizona	1979/2002	2009	1,202,000
		Total Regional Shopping Centers			45,891,000
COMM	<b>IUNITY / POWEI</b>	R CENTERS:			
1	50%	Atlas Park, The Shops at(d) <i>Queens, New York</i>	2006/2011	2013	369,000
2	50%	Boulevard Shops(d) Chandler, Arizona	2001/2002	2004	184,000
3	100%	Southridge Center(f) Des Moines, Iowa	1975/1998	2013	848,000
4	100%	Superstition Springs Power Center(f) Mesa, Arizona	1990/2002	—	206,000
5	100%	The Marketplace at Flagstaff(c)(f) Flagstaff, Arizona	2007/—	—	268,000
		Total Community / Power Centers			1,875,000
OTHE	R ASSETS:				
	100%	Various(f)(g)			427,000
	83.2%	Estrella Falls(f)			79,000
		Goodyear, Arizona			
	50%	Scottsdale Fashion Square-Office(d) Scottsdale, Arizona			124,000
	50%	Tysons Corner Center-Office(d) Tysons Corner, Virginia			174,000
	50%	Hyatt Regency Tysons Corner Center(d) Tysons Corner, Virginia			290,000
	50%	VITA Tysons Corner Center(d)(h) Tysons Corner, Virginia			510,000
	50%	Tysons Tower(d) Tysons Corner, Virginia			529,000
OTHE	R ASSETS UNDE	R REDEVELOPMENT:			
OTTL	25%	One Westside(d)(i)			680,000
	2070	Los Angeles, California			,
		Total Other Assets			2,813,000
		Grand Total			50,579,000

(a) The Company's ownership interest in this table reflects its legal ownership interest. See footnotes (a) and (b) on pages 26 and 27 regarding the legal versus economic ownership of joint venture entities.

(b) Includes GLA attributable to anchors (whether owned or non-owned) and mall and freestanding stores.

(c) Portions of the land on which the Center is situated are subject to one or more long-term ground leases. With respect to 42 Centers, the underlying land controlled by the Company is owned in fee entirely by the Company, or, in the case of jointly-owned Centers, by the joint venture property partnership or limited liability company.

- (d) Included in Unconsolidated Joint Venture Centers.
- (e) On September 19, 2019, the Company's joint venture opened Fashion District Philadelphia in downtown Philadelphia.
- (f) Included in Consolidated Centers.
- (g) The Company owns an office building and six stores located at shopping centers not owned by the Company. Of the six stores, one is leased to Kohl's, two are vacant, and three have been leased for non-Anchor uses. With respect to the office building and three of the six stores, the underlying land is owned in fee entirely by the Company. With respect to the remaining three stores, the underlying land is owned by third parties and leased to the Company pursuant to long-term building or ground leases.
- (h) This property is under contract to be sold. The Company anticipates this residential tower will be sold in the first half of 2020.
- (i) Construction is underway to convert former Regional Shopping Center Westside Pavilion, which closed in January 2019, into an approximately 584,000 square foot Class A creative office campus called One Westside leased solely to Google, while maintaining approximately 96,000 square feet of adjacent entertainment and retail space at 10850 Pico Boulevard.

#### The Macerich Company Joint Venture List as of December 31, 2019

The following table sets forth certain information regarding the Centers and other operating properties that are not wholly owned by the Company. This list of properties includes unconsolidated joint ventures, consolidated joint ventures, and financing arrangements. The percentages shown are the effective legal ownership and economic ownership interests of the Company as of December 31, 2019.

Properties	Legal Ownership(a)	Economic Ownership(b)	Joint Venture	Total GLA(c)
Arrowhead Towne Center(d)	60%	60%	New River Associates LLC	1,197,000
Atlas Park, The Shops at	50%	50%	WMAP, L.L.C.	369,000
Biltmore Fashion Park	50%	50%	Biltmore Shopping Center Partners LLC	597,000
Boulevard Shops	50%	50%	Propcor II Associates, LLC	184,000
Broadway Plaza(e)	50%	50%	Macerich HHF Broadway Plaza LLC	927,000
Chandler Fashion Center(d)(f)	50.1%	50.1%	Freehold Chandler Holdings LP	1,318,000
Corte Madera, The Village at	50.1%	50.1%	Corte Madera Village, LLC	501,000
Country Club Plaza	50%	50%	Country Club Plaza KC Partners LLC	947,000
Deptford Mall(d)	51%	51%	Macerich HHF Centers LLC	1,040,000
Estrella Falls	83.2%	83.2%	Westcor Goodyear RSC LLC	79,000
Fashion District Philadelphia	50%	50%	Various Entities	899,000
FlatIron Crossing	51%	51%	Macerich HHF Centers LLC	1,428,000
Freehold Raceway Mall(d)(f)	50.1%	50.1%	Freehold Chandler Holdings LP	1,673,000
Hyatt Regency Tysons Corner Center	50%	50%	Tysons Corner Hotel I LLC	290,000
Kierland Commons	50%	50%	Kierland Commons Investment LLC	437,000
Lakewood Center	60%	60%	Pacific Premier Retail LLC	2,069,000
Los Angeles Premium Outlets	50%	50%	CAM-CARSON LLC	—
Los Cerritos Center(d)	60%	60%	Pacific Premier Retail LLC	1,023,000
North Bridge, The Shops at	50%	50%	North Bridge Chicago LLC	670,000
SanTan Village Regional Center	84.9%	84.9%	Westcor SanTan Village LLC	1,124,000
Scottsdale Fashion Square	50%	50%	Scottsdale Fashion Square Partnership	1,835,000
Scottsdale Fashion Square-Office	50%	50%	Scottsdale Fashion Square Partnership	124,000
Macerich Seritage Portfolio(g)	50%	50%	MS Portfolio LLC	1,060,000
South Plains Mall(d)	60%	60%	Pacific Premier Retail LLC	1,136,000
Twenty Ninth Street	51%	51%	Macerich HHF Centers LLC	845,000
Tysons Corner Center	50%	50%	Tysons Corner LLC	1,971,000
Tysons Corner Center-Office	50%	50%	Tysons Corner Property LLC	174,000
Tysons Tower	50%	50%	Tysons Corner Property LLC	529,000
VITA Tysons Corner Center(h)	50%	50%	Tysons Corner Property LLC	510,000
Washington Square(d)	60%	60%	Pacific Premier Retail LLC	1,296,000
West Acres	19%	19%	West Acres Development, LLP	691,000
One Westside(i)	25%	25%	HPP-MAC WSP, LLC	680,000

(a) This column reflects the Company's legal ownership in the listed properties as of December 31, 2019. Legal ownership may, at times, not equal the Company's economic interest in the listed properties because of various provisions in certain joint venture agreements regarding distributions of cash flow based on capital account balances, allocations of profits and losses and payments of preferred returns. As a result, the Company's actual economic interest (as distinct from its legal ownership interest) in certain of the properties could fluctuate from time to time and may not wholly align with its legal ownership interests. Substantially all of the Company's joint venture agreements contain rights of first refusal, buy-sell provisions, exit rights, default dilution remedies and/or other break up provisions or remedies which are customary in real estate joint venture agreements and which may, positively or negatively, affect the ultimate realization of cash flow and/or capital or liquidation proceeds.

#### The Macerich Company Joint Venture List as of December 31, 2019

- (b) Economic ownership represents the allocation of cash flow to the Company as of December 31, 2019, except as noted below. In cases where the Company receives a current cash distribution greater than its legal ownership percentage due to a capital account greater than its legal ownership percentage, only the legal ownership percentage is shown in this column. The Company's economic ownership of these properties may fluctuate based on a number of factors, including mortgage refinancings, partnership capital contributions and distributions, and proceeds and gains or losses from asset sales, and the matters set forth in the preceding paragraph.
- (c) Includes GLA attributable to anchors (whether owned or non-owned) and mall and freestanding stores as of December 31, 2019.
- (d) These centers have a former Sears store which is owned by MS Portfolio LLC, see footnote (g) below. The GLA of the former Sears store, or tenant replacing the former Sears store, at the seven centers indicated with footnote (d) in the table above is included in Total GLA at the center level. The GLA for the former Sears store at these seven centers plus the GLA of the former Sears store at two wholly owned centers, Danbury Fair Mall and Vintage Faire Mall, are also aggregated into the 1,060,000 square feet in the MS Portfolio LLC above.
- (e) In October 2018, the Company's joint venture partner in Broadway Plaza sold its 50% interest to a third party investor. Thereafter, the joint venture restated its governing documents and changed its name to Macerich HHF Broadway Plaza LLC.
- (f) The joint venture entity was formed in September 2009. Upon liquidation of the partnership, distributions are made in the following order: to the third-party partner until it receives a 13% internal rate of return on and of its aggregate unreturned capital contributions; to the Company until it receives a 13% internal rate of return on and of its aggregate unreturned capital contributions; to the third-party partner and 65% to the Company.
- (g) On April 30, 2015 Sears Holdings Corporation ("Sears") and the Company announced that they had formed a joint venture, MS Portfolio LLC. Sears contributed nine stores (located at Arrowhead Towne Center, Chandler Fashion Center, Danbury Fair Mall, Deptford Mall, Freehold Raceway Mall, Los Cerritos Center, South Plains Mall, Vintage Faire Mall and Washington Square) to the joint venture and the Company contributed \$150 million in cash to the joint venture. On July 7, 2015, Sears assigned its ownership interest in MS Portfolio LLC to Seritage MS Holdings LLC. The Company expects to create additional value through re-leasing the former Sears boxes. For example, Primark has leased space in portions of the Sears stores at Danbury Fair Mall and Freehold Raceway Mall. Refer to the Development Pipeline Forecast on page 32 for details of the Former Sears Redevelopments at these properties.
- (h) This property is under contract to be sold. The Company anticipates this residential tower will be sold in the first half of 2020.
- (i) Construction is underway to convert former Regional Shopping Center Westside Pavilion, which closed in January 2019, into an approximately 584,000 square foot Class A creative office campus called One Westside leased solely to Google, while maintaining approximately 96,000 square feet of adjacent entertainment and retail space at 10850 Pico Boulevard. The Company contributed the existing buildings and land valued at \$190.0 million to the joint venture on August 31, 2018.

## The Macerich Company Supplemental Financial and Operating Information (Unaudited) Debt Summary (at Company's pro rata share) (a)

	As of December 31, 2019		
	Fixed Rate	Floating Rate	Total
		(Dollars in thousands)	
Mortgage notes payable	\$3,965,856	\$ 426,743	\$4,392,599
Bank and other notes payable	400,000	417,377	817,377
Total debt per Consolidated Balance Sheet	4,365,856	844,120	5,209,976
Adjustments:			
Less: Noncontrolling interests or financing arrangement share of debt from consolidated joint			
ventures	(359,125)		(359,125)
Adjusted Consolidated Debt	4,006,731	844,120	4,850,851
Add: Company's share of debt from unconsolidated joint ventures	3,029,465	194,551	3,224,016
Total Company's Pro Rata Share of Debt	\$7,036,196	\$1,038,671	\$8,074,867
Weighted average interest rate	3.94%	3.66%	3.90%
Weighted average maturity (years)			5.39

(a) The Company's pro rata share of debt represents (i) consolidated debt, minus the Company's partners' share of the amount from consolidated joint ventures (calculated based upon the partners' percentage ownership interest); plus (ii) the Company's share of debt from unconsolidated joint ventures (calculated based upon the Company's percentage ownership interest). Management believes that this measure provides useful information to investors regarding the Company's financial condition because it includes the Company's share of debt from unconsolidated joint ventures and, for consolidated debt, excludes the Company's partners' share from consolidated joint ventures, in each case presented on the same basis. The Company has several significant joint ventures and presenting its pro rata share of debt in this manner can help investors better understand the Company's financial condition after taking into account the Company's economic interest in these joint ventures. The Company's pro rata share of debt should not be considered as a substitute to the Company's total debt determined in accordance with GAAP or any other GAAP financial measures and should only be considered together with and as a supplement to the Company's financial information prepared in accordance with GAAP.

# The Macerich Company Supplemental Financial and Operating Information (Unaudited) Outstanding Debt by Maturity Date

			of December 31, 2	2019	
	Maturity	Effective Interest			Total Debt
Center/Entity (dollars in thousands)	Date	Rate (a)	Fixed	Floating	Balance (a)
I. Consolidated Assets:					
Danbury Fair Mall	10/01/20	5.53%	\$ 194,718	_	\$ 194,718
Fashion Outlets of Niagara Falls USA	10/06/20	4.89%	106,398	—	106,398
Green Acres Mall	02/03/21	3.61%	277,747	_	277,747
The Macerich Partnership, L.P.—Line of Credit (b)(c)	07/06/21	4.30%	400,000	—	400,000
Tucson La Encantada	03/01/22	4.23%	63,682	—	63,682
Pacific View	04/01/22	4.08%	118,202	—	118,202
Oaks, The	06/05/22	4.14%	187,142	_	187,142
Towne Mall	11/01/22	4.48%	20,284	—	20,284
Chandler Fashion Center (d)	07/05/24	4.18%	127,842	—	127,842
Victor Valley, Mall of	09/01/24	4.00%	114,733	—	114,733
Queens Center	01/01/25	3.49%	600,000	—	600,000
Vintage Faire	03/06/26	3.55%	252,389	—	252,389
Fresno Fashion Fair	11/01/26	3.67%	323,659	—	323,659
SanTan Village Regional Center (e)	07/01/29	4.34%	186,138	—	186,138
Freehold Raceway Mall (d)	11/01/29	3.94%	199,588	—	199,588
Kings Plaza Shopping Center	01/01/30	3.71%	535,097	_	535,097
Fashion Outlets of Chicago	02/01/31	4.61%	299,112	_	299,112
Total Fixed Rate Debt for Consolidated Assets		4.01%	\$4,006,731	\$ _	\$4,006,731
Green Acres Commons (c)	03/29/21	4.40%	<u>\$                                    </u>	\$128,926	\$ 128,926
The Macerich Partnership, L.P.—Line of Credit (b)(c)	07/06/21	3.56%	_	417,377	417,377
Santa Monica Place (c)	12/09/22	3.34%	_	297,817	297,817
Total Floating Rate Debt for Consolidated Assets		3.61%	<u>s                                    </u>	\$844,120	\$ 844,120
Total Debt for Consolidated Assets		3.94%	\$4,006,731	\$844,120	\$4,850,851
II. Unconsolidated Assets (At Company's pro rata share):			<u>+ ,,.</u>	<u>+ ,</u>	+ ,,
FlatIron Crossing (51%)	01/05/21	2.81%	\$ 115,976	\$ —	\$ 115,976
One Westside—defeased (25%)	10/01/22	4.77%	33,758	φ	33,758
Washington Square Mall (60%)	11/01/22	3.65%	329,494		329,494
Deptford Mall (51%)	04/03/23	3.55%	90,517		90,517
Scottsdale Fashion Square (50%)	04/03/23	3.02%	223,190		223,190
Tysons Corner Center (50%)	01/01/24	4.13%	373,024		373,024
South Plains Mall (60%)	11/06/25	4.22%	120,000		120,000
Twenty Ninth Street (51%)	02/06/26	4.10%	76,500		76,500
Country Club Plaza (50%)	04/01/26	3.88%	157,788		157,788
Lakewood Center (60%)	06/01/26	4.15%	214,660		214,660
Kierland Commons (50%)	04/01/27	3.98%	106,836		106,836
Los Cerritos Center (60%)	11/01/27	4.00%	315,000		315,000
Arrowhead Towne Center (60%)	02/01/28	4.05%	240,000	_	240,000
North Bridge, The Shops at (50%)	06/01/28	3.71%	187,045	_	187,045
Corte Madera, The Village at (50.1%)	09/01/28	3.53%	112,415		112,415
West Acres—Development (19%)	10/10/29	3.72%	112,413	_	112,415
Tysons Tower (50%)	11/11/29	3.38%	94,380	_	94,380
Broadway Plaza (50%)	04/01/30	4.19%	224,462	_	224,462
West Acres (19%)	03/01/32	4.19%	14,250		14,250
Total Fixed Rate Debt for Unconsolidated Assets	05/01/52			<u> </u>	
LUIAI FIXEU KALE DEUL IOF UNCONSONUALEU ASSELS		3.84%	\$3,029,465	<u>\$                                    </u>	\$3,029,465

## The Macerich Company Supplemental Financial and Operating Information (Unaudited) Outstanding Debt by Maturity Date

	As of December 31, 2019					
Center/Entity (dollars in thousands)	Maturity Date	Effective Interest Rate (a)	Fixed	Floating	Total Debt Balance (a)	
Atlas Park (50%) (c)	10/28/21	4.65%	\$ —	\$ 35,742	\$ 35,742	
Fashion District Philadelphia (50%)	01/22/23	3.69%	—	149,546	149,546	
Boulevard Shops (50%)	12/05/23	3.91%		9,253	9,253	
One Westside—Development (25%) (c)	12/18/24	3.71%		10	10	
Total Floating Rate Debt for Unconsolidated Assets		3.88%	\$ —	\$ 194,551	\$ 194,551	
Total Debt for Unconsolidated Assets		3.84%	\$3,029,465	\$ 194,551	\$3,224,016	
Total Debt		3.90%	\$7,036,196	\$1,038,671	\$8,074,867	
Percentage to Total			87.14%	12.86%	100.00%	

(a) The debt balances include the unamortized debt premiums/discounts and loan finance costs. Debt premiums/discounts represent the excess of the fair value of debt over the principal value of debt assumed in various acquisitions. Debt premiums/discounts and loan finance costs are amortized into interest expense over the remaining term of the related debt in a manner that approximates the effective interest method. The annual interest rate in the table represents the effective interest rate, including the debt premiums/discounts and loan finance costs.

(b) The revolving line of credit includes an interest rate swap that effectively converts \$400 million of the outstanding balance to fixed rate debt through September 30, 2021.

(c) The maturity date assumes that all available extension options are fully exercised and that the Company and/or its affiliates do not opt to refinance the debt prior to these dates.

(d) This property is owned by a consolidated joint venture. The above debt balance represents the Company's pro rata share of 50.1%.

(e) This property is owned by a consolidated joint venture. The above debt balance represents the Company's pro rata share of 84.9%.

#### The Macerich Company Supplemental Financial and Operating Information (Unaudited) **Development Pipeline Forecast** (Dollars in millions) as of December 31, 2019

## **In-Process Developments and Redevelopments:**

					Pro Rata		
		Total Cost(a)		Total Cost(a)	Capitalized Costs(b)		
		(b)	Ownership	(b)	Incurred-to-date	Expected	Stabilized
Property	Project Type	at 100%	%	Pro Rata	12/31/2019	Delivery(a)	Yield(a)(b)(c)
One Westside fka	Redevelopment of an existing retail center into an	\$500 - \$550(d)	25.0%	\$125 - \$138(d)	\$ 50	Q3 2022(e)	7.50% - 8.00%(d)
Westside Pavilion	approximately 584,000 sf Class A creative office						
Los Angeles CA	compus loosed cololy to Coogle						

Much of this information is estimated and may change from time to time. See the Company's forward-looking disclosure on pages 1 and 2 for factors that may affect the information provided in this table This excludes GAAP allocations of non cash and indirect costs. (a)

(b)

Stabilized Yield is calculated based on stabilized income after development divided by project direct costs excluding GAAP allocations of non cash and indirect costs. Includes \$140 million (\$35 million at the Company's share), which is an allocable share of the total \$190 million purchase price paid by the joint venture in August 2018 for (c) (d) the existing buildings and land.

Monthly base rent payments are anticipated to commence during the third quarter of 2022, with base rent abatements from the second through ninth month following rent (e) commencement.

#### The Macerich Company Supplemental Financial and Operating Information (Unaudited) Development Pipeline Forecast (Continued) (Dollars in millions) as of December 31, 2019

## **<u>Pipeline of Former Sears Redevelopments:</u>**

<u>- 1pc</u>	Project Type	Owner	rship	Total Cost (a)(b) Pro rata	12/31	ed Costs	Stabilized Yield(a)(b)(c)
	Retail Redevelopment			\$75 - \$90	\$	20	8.0% - 9.0%
	Mixed-Use Densification			55 - 70		2	9.0% - 10.5%
(d)	Future Phases			TBD		0	TBD
	Total	var	rious	\$130 - \$160	\$	22	
	Property	Description				Expected	l Delivery(a)
	Retail Redevelopment:						
(e)	Arrowhead Towne Center	Redevelop existing store with retail uses TBD					
(e)	Chandler Fashion Center	Redevelop existing store for a Harkins entertainment concept and additional retail uses Q4-2020 to 2H-2021					2H-2021
(e)	Deptford Mall	Redevelop existing store for Crunch Fitness, Dick's Sporting Goods, Round 1 and additional retail uses Q3-2020 to 2H-2021					2H-2021
(e)	South Plains Mall	Demolish box; site densification	with retai	l and restaurants use	S	TBD	
(e)	Vintage Faire Mall	Redevelop existing store for Dave & Busters, Dick's Sporting Goods and additional retail uses Q4-2020 to 2H-2021					2H-2021
	Wilton Mall	Redevelop existing store with a medical center/medical office use Q1-2020					
	Mixed-Use Densification:						
(e)	Los Cerritos Center	Demolish box; site densification	with resid	lential, hotel and res	aurant uses	Late 2022	
(e)	Washington Square	Demolish box; site densification with hotel, entertainment and restaurant Late 2021 uses					

(a) Much of this information is estimated and may change from time to time. See the Company's forward-looking disclosure on pages 1 and 2 for factors that may affect the information provided in this table. This estimated range of incremental redevelopment costs could increase if the Company and its joint ventures decide to expand the scope as the redevelopment plans get refined.

(b) This excludes GAAP allocations of non cash and indirect costs.

(c) Stabilized Yield represents estimated replacement net operating income at stabilization divided by direct redevelopment costs, excluding GAAP allocations of non cash and indirect costs.

(d) Future demand-driven development phases are possible at Los Cerritos Center and Washington Square.

(e) These former Sears stores are owned by a 50/50 joint venture between the Company and Seritage Growth Properties.

#### The Macerich Company Corporate Information

## **Stock Exchange Listing**

New York Stock Exchange Symbol: MAC

The following table shows high and low sales prices per share of common stock during each quarter in 2019, 2018 and 2017 and dividends per share of common stock declared and paid by quarter:

	Market Quotation per Share			dends
Quarter Ended:	High	Low		clared d Paid
March 31, 2017	\$73.34	\$62.14	\$	0.71
June 30, 2017	\$67.18	\$56.06	\$	0.71
September 30, 2017	\$61.55	\$52.12	\$	0.71
December 31, 2017	\$67.53	\$52.45	\$	0.74
March 31, 2018	\$69.73	\$54.35	\$	0.74
June 30, 2018	\$60.00	\$53.55	\$	0.74
September 30, 2018	\$60.95	\$54.36	\$	0.74
December 31, 2018	\$55.54	\$40.90	\$	0.75
March 31, 2019	\$47.05	\$41.63	\$	0.75
June 30, 2019	\$44.73	\$32.04	\$	0.75
September 30, 2019	\$34.15	\$27.54	\$	0.75
December 31, 2019	\$31.77	\$25.53	\$	0.75

## **Dividend Reinvestment Plan**

Stockholders may automatically reinvest their dividends in additional common stock of the Company through the Direct Investment Program, which also provides for purchase by voluntary cash contributions. For additional information, please contact Computershare Trust Company, N.A. at 877-373-6374.

Corporate Headquarters	Transfer Agent
The Macerich Company	Computershare
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## **Macerich Website**

For an electronic version of our annual report, our SEC filings and documents relating to Corporate Governance, please visit macerich.com.

#### **Investor Relations**

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