



# Macerich Investor Presentation

Third Quarter 2023



# Legal Disclaimer

This document contains statements that constitute forward-looking statements which can be identified by the use of words, such as "will," "expects," "anticipates," "assumes," "believes," "estimated," "guidance," "projects," "scheduled" and similar expressions that do not relate to historical matters, and includes expectations regarding the Company's future operational results as well as development, redevelopment and expansion activities. Stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks, uncertainties and other factors that may cause actual results, performance or achievements of the Company to vary materially from those anticipated, expected or projected. Such factors include, among others, general industry, as well as global, national, regional and local economic and business conditions, including the impact of rising interest rates and inflation, which will, among other things, affect demand for retail space or retail goods, availability and creditworthiness of current and prospective tenants, anchor or tenant bankruptcies, closures, mergers or consolidations, lease rates, terms and payments, interest rate fluctuations, availability, terms and cost of financing, and cost of operating and capital expenses; adverse changes in the real estate markets including, among other things, competition from other companies, retail formats and technology, risks of real estate development and redevelopment (including rising inflation, supply chain disruptions and construction delays), and acquisitions and dispositions; the adverse impacts from COVID-19 or any future pandemic, epidemic or outbreak of any other highly infectious disease on the U.S., regional and global economies and the financial condition and results of operations of the Company and its tenants; the liquidity of real estate investments; governmental actions and initiatives (including legislative and regulatory changes); environmental and safety requirements; and terrorist activities or other acts of violence which could adversely affect all of the above factors. The reader is directed to the Company's various filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2022 for a discussion of such risks and uncertainties, which discussion is incorporated herein by reference. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document. The Company does not intend, and undertakes no obligation, to update any forward-looking information to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events unless required by law to do so.

## M

# Table of Contents

OI Macerich Overview | Page 4

Our Growth Strategy | Page 16

O3 Attractive Financial Performance | Page 29

O4 Commitment to ESG | Page 33



# 111

## Macerich at a Glance



Our mission is to own, operate and develop dominant "A" quality U.S. regional town centers that serve as both the social heart and economic engine of attractive communities within the most densely populated markets.

1972

Founded

MAC

NYSE Listed REIT

1994

Initial Public Offering

44

Town centers primarily in California, Arizona, and the Northeast 4.3%

Dividend Yield (a)

 $\sim 8.6\%$ 

Estimated Return On Equity(b)

3.1M

Square footage leased YTD through September 2023, representing a 10% increase in square feet leased vs the same period in 2022

\$847

Tenant retail sales psf (a 5.4% CAGR since 2009)

+5.0% | 3.75-4.50%

YTD 2023 actual NOI growth, and 2023 forecasted NOI growth, respectively

93.4%

Occupancy as of 9/30/2023

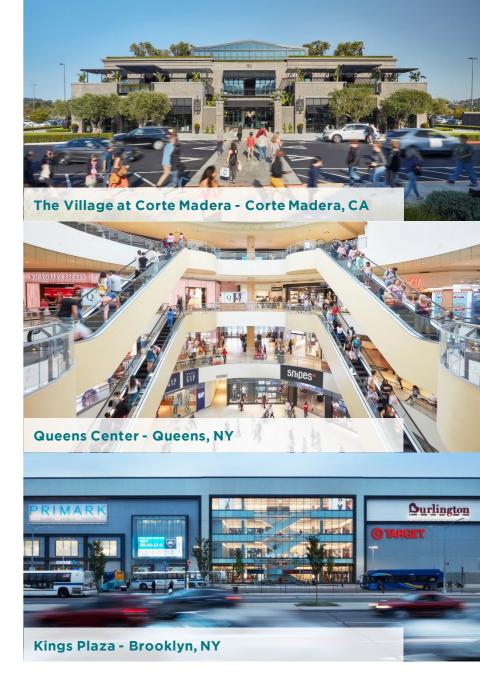
a) Based on an assumed share price of \$16.00.

b) Represents return from free cash flow from operations after recurring capital expenditures, plus return from dividend payments, and based on an assumed share price of \$16.00.

## M

## **Investment Thesis**

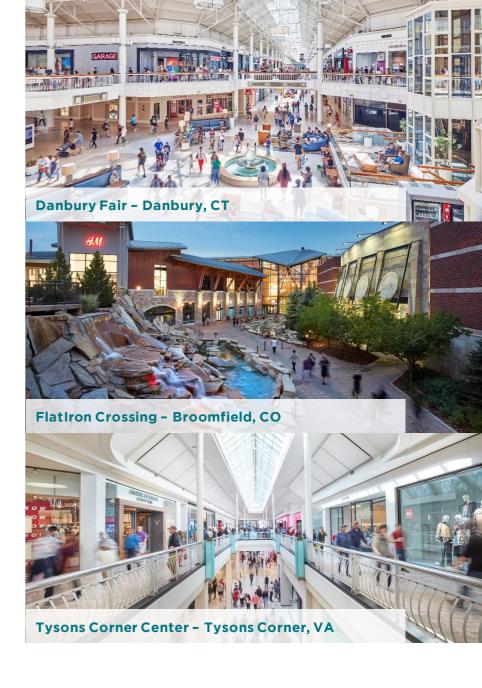
- MAC stock remains **enormously undervalued** relative to the historical trading multiples and relative to value of assets, despite solid operating performance and post-pandemic recovery
- Leading retail REIT, well-positioned for long term growth, with durable portfolio of high-quality town centers located in major urban and suburban markets
- Demonstrated ability to **resiliently adapt** to changing retail and economic environments and attract diverse, leading retail and non-retail uses
- Strong track record of successful revitalization activities and meaningful opportunity to create durability and value through future redevelopments with **modest near-term** capital spend





# Investment Thesis (cont.)

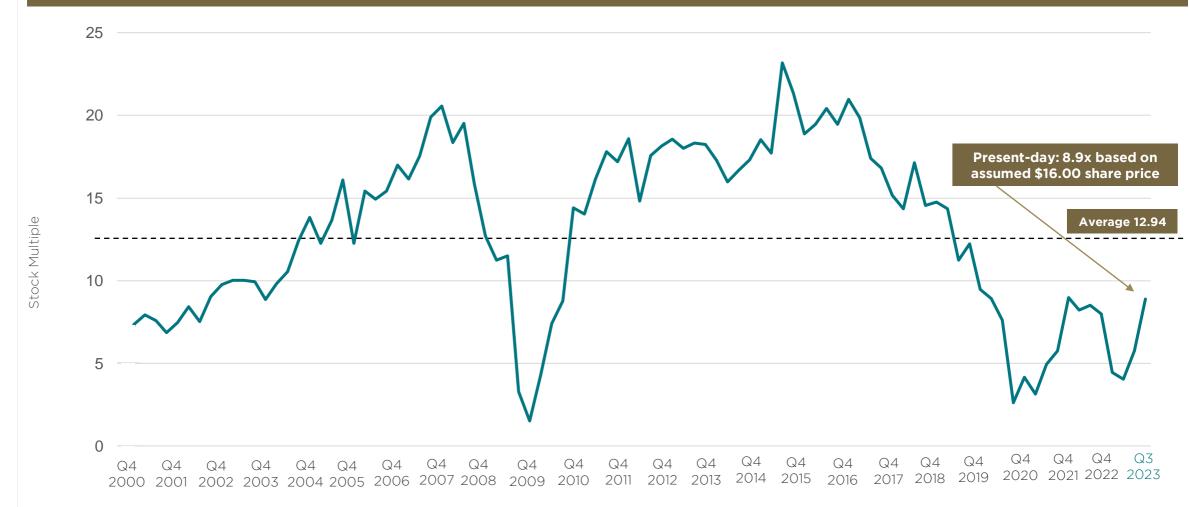
- Strong operating and financial performance with a track record of consistent growth throughout cycles
- Remarkably **resilient portfolio** strength and quality following the pandemic, with robust retailer demand and leasing volumes, strong tenant sales growth and occupancy/NOI recovery
- Comprehensive ESG strategy including a focus on double materiality and clear plans to achieve carbon neutrality by 2030
- Extremely **experienced management team** backed by an independent, diverse and refreshed board





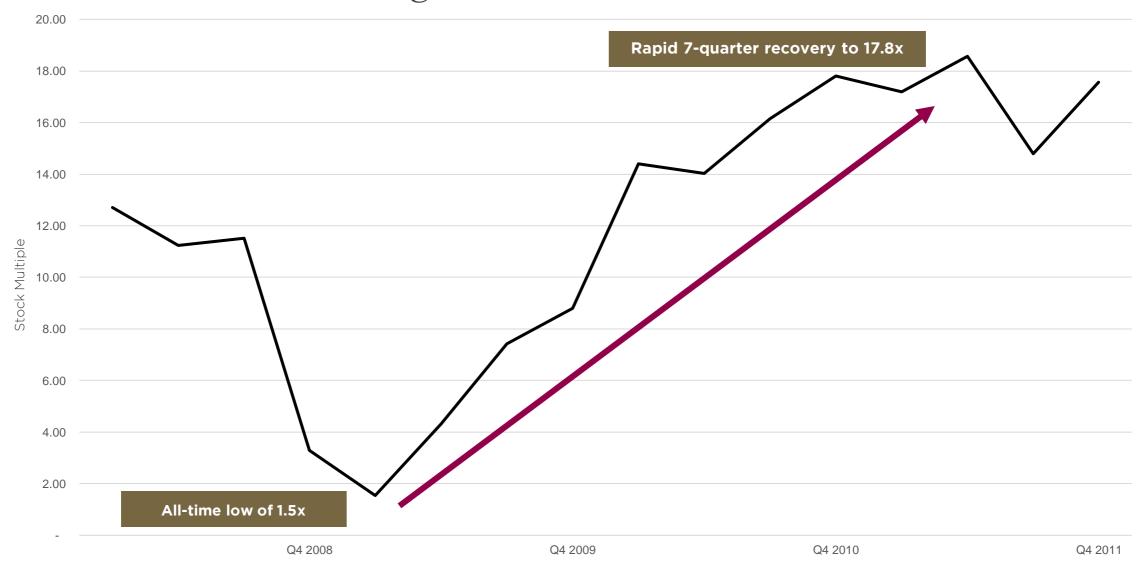
# Macerich Share Price Multiple (of FFO)

The current pricing and growth potential make MAC an excellent investment opportunity.





# Resilience Following GFC

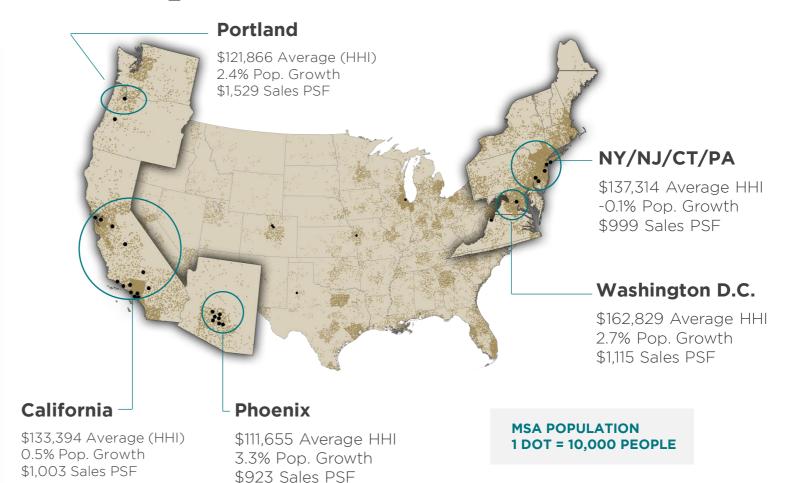


# Fortress Properties in Top Retail Markets



Communities with affluent consumers with significant disposable incomes

- Focused on strong U.S. markets with leading demographics
- Named the **most "urban"** of the mall owners<sup>(a)</sup>



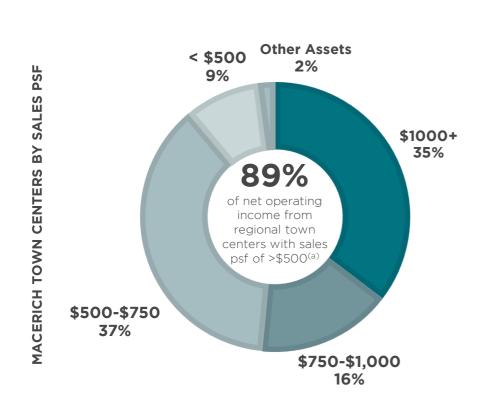
Population growth projection: 2023-2028 Sources: Environmental Systems Research Institute ("ESRI") 2023, Green Street a) Green Street Advisors.



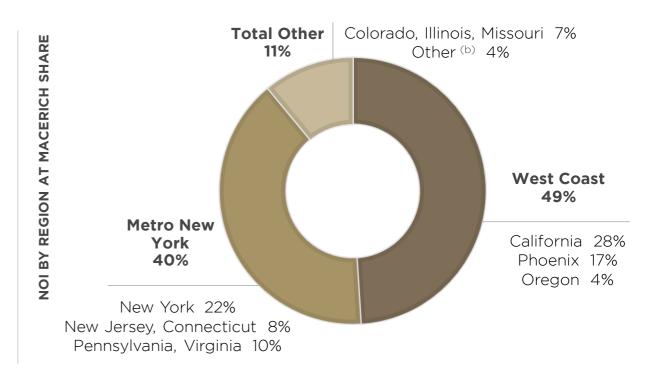
# Market-Dominant Class A Regional Town Centers Located in Attractive Core Markets

### Strategically increased presence in dense urban markets

in the Northeast, California, and Phoenix while simultaneously reducing exposure to slower-growing regions



**89%** of pro-rata net operating income generated by centers on the West Coast, Phoenix, Metro New York to D.C. corridor



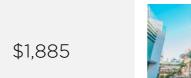
<sup>(</sup>a) Based on forecasted 2023 NOI.

<sup>(</sup>b) (\*) "Other" includes Indiana, Iowa, North Dakota and Texas.

# Top 10 Regional Town Centers



**Broadway Plaza** Walnut Creek. CA



**Santa Monica Place** Santa Monica, CA



SALES PSF (a)



**Scottsdale Fashion Square** Scottsdale, AZ



SALES PSF (a)

**Tysons Corner Center** Tysons Corner, VA

\$1,189



**Queens Center** Queens. NY



Glendale, AZ

**Arrowhead Towne** Center

\$1,132



**Washington Square** Portland, OR

\$1,435



**Los Cerritos Center** 

Los Cerritos. CA

\$1,109



The Village at Corte Madera Corte Madera, CA

\$1,383



**Kierland Commons** 

Phoenix, AZ

\$1,074

# Experienced Management Team



Thomas E. O'Hern
CEO & Director



**Edward Coppola**President & Director



**Doug Healey**Senior Executive Vice
President, Leasing



Scott Kingsmore
Senior Executive
Vice President, CFO
and Treasurer



Ann C. Menard

Senior Executive

Vice President, Chief

Legal Officer



**F.K. Grunert**Executive Vice
President, Leasing



Michael Guerin
Executive Vice
President, Leasing



Executive
Vice President,
Portfolio Operations
and People

**Olivia Bartel Leigh** 



Cory Scott

Executive
Vice President,
Asset Management



David M. Short

Executive
Vice President,
Asset Management



Will Voegele

Executive
Vice President,
Chief Development
Officer



Ken Volk

Executive Vice

President, Business

Development

Deep capital markets, acquisitions, dispositions, development and leasing experience

# Emerged from Pandemic Stronger

# OPPORTUNISTICALLY RATIONALIZED PORTFOLIO

## ~\$500M

Of assets disposed since 2021 – La Encantada, Paradise Valley Mall, The Shops at North Bridge, The Marketplace at Flagstaff, Superstition Springs Power Center

## >\$140M

Of liquidity from a robust land and pad sale program during 2021-2023

## \$2.2B

Of liquidity raised through capital recycling from non-core asset sales 2013-2021

# ROBUST LEASING AND SALES MOMENTUM

3.8M

Sq. ft. leased in 2022; exceeded 2021 square footage leased by 10% -

strongest year since before the Great Financial Crisis

+80%

More square footage opened YTD vs same period in 2022

## \$77M

Of incremental rent from our 2.1 million sq. ft. new store leasing pipeline

4.9%

Growth in occupancy since 1Q21

## ~11%

Trailing twelve-month leasing spreads in 2Q23 & 3Q23; strongest since 2017

# STRENGTHENED FINANCIAL POSITION

\$1.7B

20% reduction in debt levels in 2021

SIX

Major loan transactions completed in the past three quarters, totaling nearly \$2.2B

+5.0%

Same center NOI growth YTD through September 30, 2023

>\$665M<sup>(a)</sup>

Of available liquidity

## >\$150 million(b)

Of expected annual free cash flow after dividend in 2023

- (a) As of October 31, 2023, including cash on hand and available capacity on our revolving line of credit.
- (b) After payment of dividends and recurring capital expenditures.

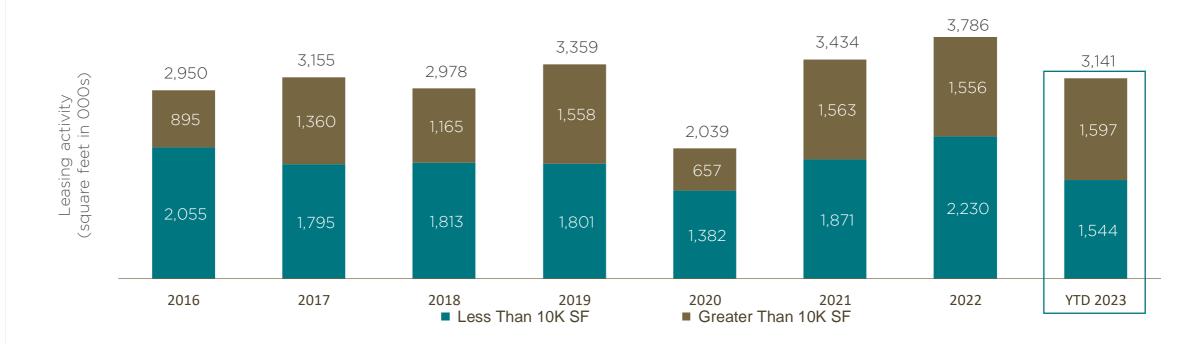


# 2022: Record-Setting Leasing Activity Since Before Great Financial Crisis



Strong leasing demand for both smaller and larger boxes.

3.1 million sq. ft. of leases signed and 1.2 million sq. ft. of stores opened year-to-date through September 2023, representing 80% more square footage opening during the same period in 2022.



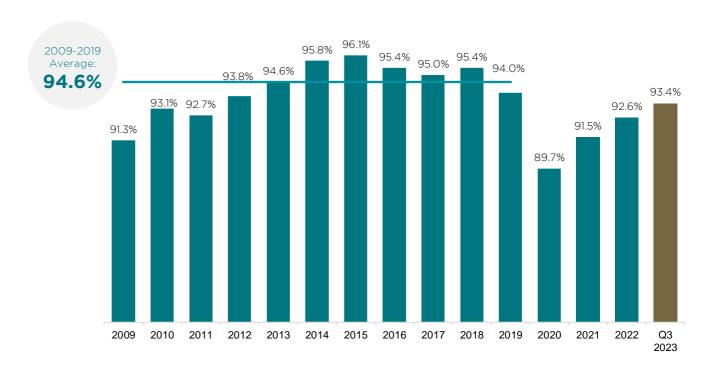


# Consistently Strong Operating Metrics Prior to Pandemic

Increasing Occupancy is a Top Corporate Goal

- In the years following the Global Financial Crisis, occupancy rebounded 450bps without the breadth and depth of leasing demand we are experiencing today.
- With strong and diverse leasing activity from our resilient, high-quality portfolio, we remain on track for a **much quicker occupancy recovery** post-pandemic, which should drive outsized internal growth.
- Occupancy improved 490 bps from a low of 88.5% at March 31, 2021, to 93.4% at September 30, 2023.

Emerging from the pandemic, given robust occupancy growth, we generated 7.5% same-center NOI growth in 2022 (versus 2021), and 7.3% same-center NOI growth in 2021 (versus 2020)





# Well-Positioned for Long-Term, Sustainable Growth





Continue to resiliently adapt to changing retail and economic environments and attract diverse, leading retail and non-retail uses

## **Redevelopment:**

Significant value creation opportunity through redevelopment program with modest capital spend



Opportunistically sell noncore assets and reinvest capital to support portfolio enhancement and strengthen balance sheet



# Steady & Strong Leasing Momentum

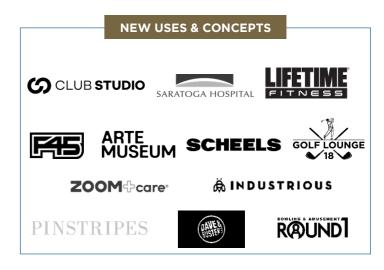


2.1 million square feet of signed and in-process leases for new store openings through 2025

#### **GROWING BRANDS**















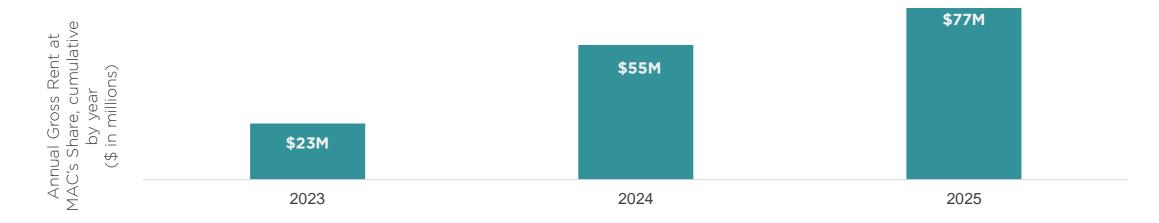
# Robust Lease Pipeline for New Store Openings



Our leasing pipeline for new store openings includes approximately \$77 million of future, incremental annual gross rent from:

- $oxed{I}_ullet$  Leases that are executed but not yet rent-commenced
- 2. Deals that are approved/committed but are still in lease documentation are not yet signed

## Our lease pipeline for future new stores will provide significant rent growth in coming years.



Data as of 10/13/23

This chart represents approximate estimates of incremental, annual gross rent from future new stores in excess of the annual gross rent paid by any existing, in-place tenants for those same spaces. The chart:

- 1. Includes leases that are part of smaller redevelopments. Does not include future rent from One Westside
- 2. Does not include the impact of renewals of existing leases.
- This includes the incremental annual gross rent impact for any new stores that have commenced on or after January 1, 2022. The impact to 2023 is already embedded within the company's 2023 earnings guidance.



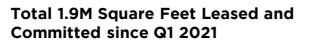
# **Anchor Repositioning**

PROPERTY	FORMER → NEW / FUTURE TENANT
Arrowhead Towne Center	Former F21 (81K SF) → Round1
Chandler Fashion Center	Nordstrom (252K SF) → Scheels
Danbury Fair	Former F21 (61K SF) → Round1
	Sears (108K SF) → Target
	Lord & Taylor (80K SF) → Medical office/Residential
Deptford Mall	Sears (113K SF) → Dicks and Round1
Fashion District Philadelphia	Century 21 (95K SF) → Shoppers World
Green Acres	JCPenney (97K SF) → Primark and Uniqlo
Kings Plaza	JCP (95K SF) → Target
Santa Monica Place	Bloomingdale's (47K SF) → Club Studio
	ArcLight Cinemas (48K SF) → Arte Museum
Scottsdale Fashion Square	Equinox (37K SF) → Life Time Fitness
South Plains	Sears (220K SF) → Dillard's
Tysons Corner Center	L.L. Bean (75K SF) → Primark/ Kendra Scott/Lululemon/Old Navy
Twenty Ninth Street	Colorado Athletic Club (36K SF) → Life Time Fitness
Vintage Faire Mall	Sears (81K SF) → Dick's and Dave & Busters



A NOW

Before: Chandler Fashion Center Nordstrom,

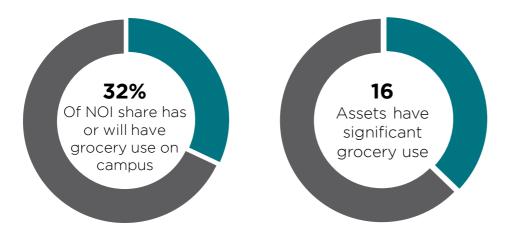




# Anchor Repositioning - Grocery

Grocery-anchored shopping centers benefit from repeat monthly shoppers and seasonal stability – driving more visits and resulting in a higher visitor growth in the last three years compared to Open-Air Lifestyle Centers.

Almost 2M SF of Macerich portfolio uses have grocery as a primary or significant portion of use (over 4% of our total GLA across 16 assets).

























# One-Unified Experience

The mixed-use densification and diversification strategy of our centers leads to portfolio durability.

#### **DINING + ENTERTAINMENT**

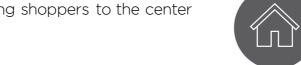
Facilitating socialization alongside convenient shopper experiences.

#### **FITNESS**

Provides shoppers convenience in a single trip for an industry expected to grow 172% from 2023-2028.

#### RESIDENTIAL

Building on live-work-play to accommodate residents and bring shoppers to the center 7 days a week.



#### HOTEL

Enhancing visitors' experiences by offering more amenities and their #1 activity, shopping, just steps away.

#### **GROCERS**

A true one-stop-shop to meet the demand prompted by the migration of residents to the suburbs.

#### **MEDICAL**

Convenient location for patients in the heart of their community.

## OFFICE/CO-WORKING

Providing exceptional amenities and access to office workers.





# Integrating Mixed-Use Tenants Leads to Property Outperformance





Reimagining office space at our top retail properties with exceptional amenities and access to much more than a desk.

## **CO-WORKING**



Transforming mixed-use properties with the goal of densifying and diversifying our portfolio. Currently, four centers include co-working, and that number is growing.

### **HEALTH & WELLNESS**



Diversifying top-performing properties with enticing new uses, including upscale health and wellness offerings, giving people more reasons to spend time and make repeat visits to our regional town centers.

\*Life Time Fitness now open at Scottsdale Fashion Square and Broadway Plaza.

### RESIDENTIAL



Further densifying high-profile regional town centers to include multifamily, becoming true shop-live-work-play destinations.



# Creating Value Through Redevelopment Program With Modest Capital Spend



Macerich expects to spend an

## Average of ~\$180 million per year

on development/redevelopment 2023-2024 (a)



Conversions of malls to regional town centers via densification, diversification

IN-PROCESS DEVELOPMENTS/REDEVELOPMENTS								
PROPERTY		OWNERSHIP	ESTIMATED DELIVERY DATE (a)	STABILIZED YIELD (a)(b)(c)	TOTAL PROJECT COST PRO- RATA <sup>(a)(c)</sup>	COST REMAINING AS OF 6/30/23(a)(c)		
Santa Monica Place Santa Monica, CA	Redevelopment of former Bloomingdale's/Arclight spaces with Arte Museum, Club Studio, and other retail uses	100%	2024	22% - 24%	\$35 - \$40	\$33 - \$38 <sup>(a)</sup>		
Scottsdale Fashion Square Scottsdale, AZ	Redevelopment of two-level Nordstrom wing with luxury-focused retail, Catch and Elephanté	50%	2024	13% - 15%	\$40 - \$45	\$24 - \$29 <sup>(a)</sup>		
				Total Cost I	Remaining: \$57 - \$	67 million		

- a) Much of this information is estimated and may change from time to time. See the Company's forward-looking statements disclosure on page 2 for factors that may affect the information provided in this table
- b) Stabilized Yield is calculated based on stabilized income after development divided by project direct costs excluding GAAP allocations of non-cash and indirect costs
- c) This excludes GAAP allocations of non-cash and indirect costs

# Arizona's First SCHEELS Store



### INCORPORATING GAME-CHANGING RETAIL

Scheels, one of the largest sporting goods retailers in the country, in May announced Arizona's first Scheels store for Chandler Fashion Center in suburban Phoenix.

The two-level, **222,000-square-foot Scheels** is **now open** within the location of the property's former Nordstrom department store, which closed during the pandemic in summer 2020.

- This new Arizona Scheels is home to entertainment attractions, specialty shops and boutiques for sports fans, outdoor enthusiasts and customers seeking a wide variety of fashion, footwear and home décor.
- The store features a 16,000-gallon saltwater aquarium, a Ferris wheel, a wildlife mountain, a restaurant and much more.
- Noticeable uptick in traffic the month following its grand opening by 35% with 42% of Scheels shoppers seen in the mall and 71% of visitors inside the mall seen cross-shopping Scheels.



# Diversification of Top-Tier Retail Properties



Densifying and diversifying high-profile regional mall assets into mixed-use regional town centers to become true shop-live-work-play destinations

## SANTA MONICA PLACE

Santa Monica, CA

Redevelopment of approx. 150,000 sq. ft. former Bloomingdale's and Arclight Theater spaces with Arte Museum, Club Studio, and other retail uses.

**TOTAL ESTIMATED COST** 

\$35M - \$40M

**PROJECTED YIELD** 

22% - 24%

**OPENING 2024/2025** 



## M

# Diversification of Top-Tier Retail Properties



Densifying and diversifying high-profile regional mall assets into mixed-use regional town centers to become true shop-live-work-play destinations

## **SCOTTSDALE FASHION SQUARE**

Scottsdale, AZ

265 room Caesar's Republic Hotel - opening 1Q24<sup>(a)</sup>
Potential future 250,000 - 300,000 sq. ft. of Class A office space or residential <sup>(a)</sup>

Redevelopment of two-level Nordstrom wing with luxury-focused retail and restaurant uses **opening in 2024** 

#### LUXURY REDEVELOPMENT

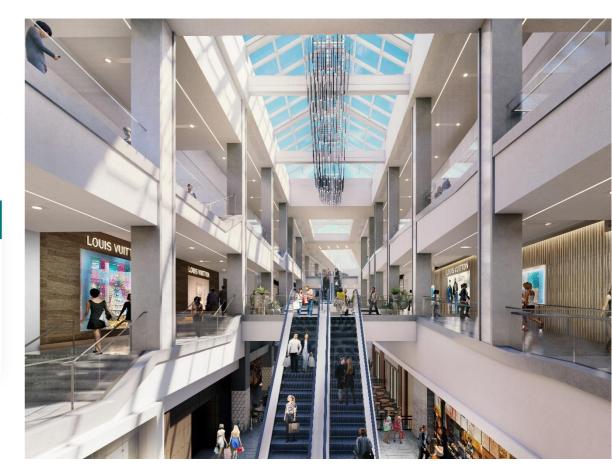
- Continuation of luxury aesthetic commenced 1Q23
- Accommodate the interest of additional luxury retailers anchored by Hermes and nearly 50,000 sq. ft. of top-tier dining experiences, including Elephanté and Catch

TOTAL ESTIMATED COST

\$40M - \$45M

**PROJECTED YIELD** 

13% - 15%



# Densification of Top-Tier Retail Properties



Densifying high-profile regional mall assets into mixed-use regional town centers to become true shop-live-work-play destinations

## **FLATIRON CROSSING**

Broomfield, CO

Mixed-use redevelopment of underutilized prime real estate to include multifamily, new retail and dining options, class-A office, and community amenity space

#### PHASE 1

- 300 luxury, amenitized units
- 30K sq. ft. of new dining and retail
- 2.5-acre community amenity space
- Class-A office conversion or retail within former Nordstrom

Future phases of development are expected to include additional multifamily, retail/dining, potential class-A office, and hospitality

#### **GROUNDBREAKING**

TBD





# Recycling of Capital Through Dispositions of Slower Growth, Non-Core Assets



Created a more focused portfolio in core markets with vastly greater resilience

Reduced exposure to lesser quality assets in secondary and tertiary markets

Raised \$2.2 billion of capital to support ongoing capital needs, including redevelopment initiatives and future acquisitions

Mitigated forthcoming bankruptcy problems across the lower-quality disposition portfolio

REGIONAL MALL/SHOPPING CENTER DISPOSITIONS	# OF CENTERS	PRO RATA SALES PROCEEDS (\$ billions)	SALES PSF (as of 12/31/2012)	OCCUPANCY (as of 12/31/2012)	% OF MAC 2012 PRO RATA NOI
Year 2013	9	\$0.8	\$348	92.1%	8.9%
Year 2014	5	\$0.3	\$309	87.0%	3.3%
Years 2015 through 2021	12	\$0.9	\$404	91.7%	10.8%
Subtotal/Weighted Average	26	\$2.0	\$363	91.3%	23.0%
Non-Retail and Box	16	\$0.2	n/a	n/a	0.3%
Total/Weighted Average	42	\$2.2			23.3%

Today, 89% of Macerich's NOI is from assets that generate sales per square feet exceeding \$500.



# Debt Portfolio and Activity

#### RECENT REFINANCING AND EXTENSION ACTIVITY

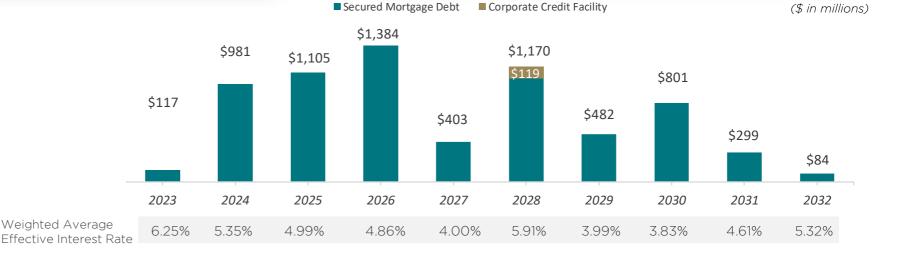
- January 3, closed a \$370 million, five-year refinance Green Acres Mall and Commons at 5.9% fixed, interest only.
- March 3, closed a \$700 million, five-year refinance the Scottsdale Fashion Square loan at 6.21% fixed, interest only.
- In late April, closed a three-year extension of the \$160 million loan on Deptford Mall.
- In June, closed a one-year extension of the \$134 million loan on Danbury Fair.
- In September, closed an amended and restated \$650 million revolving credit facility at SOFR + 2.35% for 4.5 years.
- In November, closed a five-year refinance of Tysons Corner Center at 6.6% fixed, interest only.

#### **AMPLE LIQUIDITY**

- ~\$665 million of liquidity as of October 31, 2023
  - Includes approx. \$150 million of unrestricted cash
  - \$515 million undrawn credit facility availability
- Improved liquidity by ~\$150 million with Scottsdale Fashion Square refinance
- Improved liquidity by ~\$125 million with amended credit facility

### A Manageable Debt Maturity Schedule

- Weighted Average Years to Maturity 3.55 Years
- Weighted Average effective interest rate at September 30, 2023, was 4.92%





# 2022-2023 Financing Plan (\$ in millions)

					Replacem	nent Loan	_			
Transaction Type	Transaction Date	n Property	Maturing Loan Amount (@ Share)	Maturing Loan Interest Rate	(@ 100%)	(@ Share)		Excess/ (Use of) Proceeds (@ Share)	Closing Interest Rate	Loan Term (incl. options)
COMPLETED T	TRANSACTIO	iNS:								
Refi	2/2/2022	FlatIron	\$ 100,000	4.10%	\$ 175,000	\$ 89,250	\$	(10,750)	3.85%	5 \$ 3
Refi	4/29/2022	Pacific View	111,000	4.00%	72,000	72,000	\$			10
Extension	5/6/2022	The Oaks	174,000	4.11%	169,000	169,000	\$	(5,000)	5.25%	2
Extension	7/1/2022	Danbury	163,000	5.50%	153,000	153,000	\$	(10,000)	5.50%	1
Extension	11/14/2022	Washington Square	311,000	3.65%	503,000	302,000	\$	(9,000)	7.80%	5 4
Extension	12/9/2022	Santa Monica Place	300,000	5.58%	300,000	300,000	\$		5.58%	3
Refi	1/3/2023	Green Acres Mall/Commons	s 362,000	4.58%	370,000	370,000	\$	8,000	5.90%	5
Refi	4/3/2023	Scottsdale Fashion Square	201,000	3.00%	700,000	350,000	\$	149,000	6.21%	5
Extension	4/25/2023	Deptford	82,000	3.73%	150,000	76,500	\$	(5,500)	3.73%	3
Extension	6/27/2023	Danbury Fair	134,000	5.50%	134,000	134,000	\$	-	7.50%	, 1
Refi		Tysons Corner	333,000	4.10%	710,000	355,000	\$	22,000	6.60%	5
		-	2,271,000	4.49%	3,436,000	2,370,750		99,750	6.10%	3.9
IN-PROCESS/H	<u>FUTURE TRA</u> /	NSACTIONS:								
TBD		Fashion Outlets of Niagara	86,000	5.90%	TBD	TBD		TBD		
Refi		Boulevard Shops	11,000	6.97%	24,000					
Refi		Danbury Fair	117,000	TBD	155,000	*				
		_	214,000	6.55%	179,000	· · · · · · · · · · · · · · · · · · ·		39,000		
			\$ 2,485,000	4.66%	\$ 3,615,000	\$ 2,537,750	\$	138,750		



# 2020-2023 Financing Activity

#### FINANCING ACTIVITY SINCE COVID

- Start of COVID through 2021: 6 separate extensions ranging from 1-3 years on \$1.0 billion of debt **(\$900 million** at MAC share)
  - Weighted avg closing rate of approx. 4.5%
  - Loan repayments of only approx. \$31 million (<3% of extended debt)</li>
- 2022 2023: Expect 13 transactions to refinance/extend approx. \$3.5 billion of debt (approx. **\$2.5 billion** at MAC share)
  - Approx. \$140 million of liquidity is anticipated
  - Weighted avg closing rate on new/refinanced debt is estimated at approx. 6.1%; approx. 180bps higher than the expiring debt
  - Weighted avg term 4 years
  - Proforma floating rate debt will be less than 10%
- Collectively, approx. \$4.5 billion of transactions **(\$3.4 billion** at MAC share)
  - Weighted avg closing rate of approx. **6.1%**
  - Approx. \$110 million of net liquidity expected

#### **KEY CHARACTERISTICS OF DEBT**

- Non-recourse, secured mortgages
- NO recourse debt except credit facility
- Typical leverage profile is very conservative 50-55% LTV at debt inception
- ✓ Low floating rate debt exposure

When markets permit --- we will focus on elongating/staggering maturity schedule with 10-year duration mortgages.

# *III*

# Q3 2023 Financial Performance



\$2.8B+

Total of seven major loan transactions completed over past four quarters



## \$650M

Increased liquidity and capacity on corporate credit facility by \$125M



\$847<sup>(A)</sup>

Sales per sq. ft. for spaces less than 10,000 sq. ft.



## 740,000 sq.ft.

Of new stores opened; 3x the square footage opened during Q3 2022



## ~\$665M

Of immediately available liquidity (as of October 31, 2023)



 $+4.8\%^{(B)}$ 

SSNOI growth



93.4%

Operating portfolio occupancy



206 | 766K

Number of signed leases and square footage, respectively



 $+10.6\%^{(A)}$ 

Re-leasing spread on comparable new leases



 $8.8x^{(c)}$ 

Net debt to forward EBITDA – approx. 2.9x improvement compared to Dec 2020

- a) Trailing twelve months ended September 30, 2023.
- b) Excluding lease termination income.
- c) As of September 30, 2023, forward EBITDA excludes leasing costs.

# Comprehensive ESG Strategy



Macerich is committed to operating in ways that advance environmental goals, social good and sound corporate governance.

## With these ESG objectives in mind, we are committed to:

OI Achieving carbon neutrality by 2030 two decades ahead of the Paris climate agreement

Fostering employee wellness, satisfaction, diversity and inclusion

by providing a sense of belonging in the workplace

**O2** Maintaining focus on Double Materiality

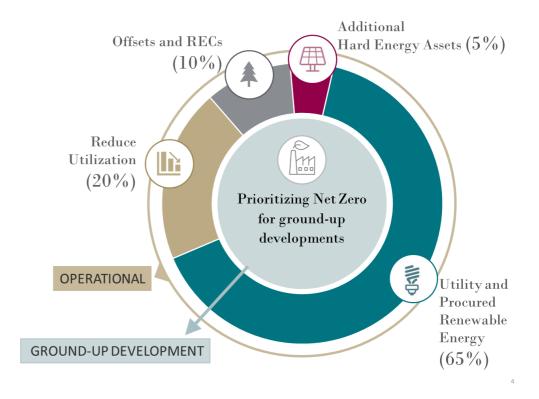
O5 Leading a culture of Accountability and Integrity

Active local stewardship
and philanthropy
by making our properties a pillar in the community

# *III*

# Path to Carbon Neutrality

To reduce the real estate industry's 40% share in all greenhouse gas emissions, Macerich is focused on achieving **carbon neutrality by 2030**, 20 years ahead of the Paris Climate Agreement.



## Recognized Industry Leader In Sustainability



3 Gold + 1 Silver LEED Certified Properties



Ranked 20th on the EPA Green Power Partnership Top 30 list of U.S Companies<sup>(b)</sup>



(As of Nov. 15, 2022)\* Environmental: 1 Social: 1 Governance: 1



GRESB #1 Ranking (2015 - 2023)



CDP Climate A-List (2015, 2016, 2018, 2019, 2020, 2021, 2022)



11 BREEAM USA Certified Properties

34

# Sustainability Highlights

Macerich is committed to the long-term value creation of our properties. Every positive action – from each LED light bulb to every welcoming community event – brings us closer to meaningful environmental and social change.





12%

MARKET-BASED CARBON EMISSIONS REDUCTION (2022 OVER 2021)



37%

**SOLID WASTE REDUCTION** 

(ACHIEVED 2025 GOAL IN 2022)

2

3



**GALLONS OF WATER REDUCED** 

EQUAL TO MORE THAN 37 OLYMPIC-SIZED SWIMMING POOLS (2022 OVER 2021)



35%

PORTFOLIO'S ENERGY DERIVED FROM CLEAN OR RENEWABLE RESOURCES



Copyright © 2023 Macerich

## M

# Putting People First

We operate with the awareness that our actions have a profound effect on the world around us — and that we can genuinely make a positive impact by responding to the social needs of people and the communities we serve.

472,379

**PEOPLE FED** 

THROUGH MEALS DONATED TO ORGANIZATIONS HELPING PEOPLE WITH FOOD INSECURITIES

20,000

STUDENTS SUPPORTED

BY BACK-TO-SCHOOL BACKPACK AND SUPPLY DRIVES

187

**BLOOD DRIVE EVENTS** 

**IMPACTED 30,000 LIVES** 

\$1.1M+

PHILATHROPIC
CONTRIBUTIONS TO
COMMUNITY ORGANIZATIONS







# Strong Corporate Governance Policies



## **BOARD INDEPENDENCE**

Appointed an Independent Board Chairman to increase transparency and accountability, along with 8 of 10 independent directors.



## **BOARD REFRESHMENT & DIVERSITY**

8 of 10 of our current directors have been elected to our Board since mid-2015.

Board is very diverse from gender/ethnic/experience perspectives.



## **EXECUTIVE COMP TIED TO ESG GOALS**

A component of our executive leadership team compensation includes ESG-focused metrics.



Steven R. Hash Independent Chairman



Thomas E. O'Hern CEO & Director



**Edward Coppola** President & Director



**Peggy Alford** Independent Director



**Eric K. Brandt** Independent Director





Enrique Hernandez, Jr. Daniel J. Hirsch Marianne Lowenthal



Independent Director Independent Director Independent Director



**Andrea Stephen** Independent Director



Steven L. Soboroff Independent Director



## **OPTED OUT OF MUTA**

Macerich opted out of the provision that permitted the Board to stagger its members without shareholder approval.



## **BOARD OVERSIGHT OF ESG**

Provides strategic oversight concerning social responsibility, environmental and sustainability.



## **MACERICH (NYSE: MAC)**

ONE OF THE NATION'S LEADING OWNERS, OPERATORS & DEVELOPERS OF MAJOR RETAIL PROPERTIES IN ATTRACTIVE U.S. MARKETS, INCLUDING CALIFORNIA, THE PACIFIC NORTHWEST, ARIZONA, AND THE METRO NEW YORK TO WASHINGTON, D.C. CORRIDOR