# $1 \cdot 20$ <br> MACERICH ${ }^{\circ}$ <br> Celebrating 20 Years on the NYSE 

Supplemental Financial Information
For the three months ended March 31, 2014


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All information included in this supplemental financial package is unaudited, unless otherwise indicated.
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This Supplemental Financial Information should be read in connection with the Company's first quarter 2014 earnings announcement (included as Exhibit 99.1 of the Company's Current Report on 8 -K, event date April 29, 2014) as certain disclosures, definitions and reconciliations in such announcement have not been included in this Supplemental Financial Information.

## The Macerich Company <br> Supplemental Financial and Operating Information <br> Overview

The Macerich Company (the "Company") is involved in the acquisition, ownership, development, redevelopment, management and leasing of regional and community/power shopping centers located throughout the United States. The Company is the sole general partner of, and owns a majority of the ownership interests in, The Macerich Partnership, L.P., a Delaware limited partnership (the "Operating Partnership").

As of March 31, 2014, the Operating Partnership owned or had an ownership interest in 52 regional shopping centers and nine community/power shopping centers aggregating approximately 55 million square feet of gross leasable area ("GLA"). These 61 centers are referred to hereinafter as the "Centers", unless the context requires otherwise.

The Company is a self-administered and self-managed real estate investment trust ("REIT") and conducts all of its operations through the Operating Partnership and the Company's management companies (collectively, the "Management Companies").

All references to the Company in this Exhibit include the Company, those entities owned or controlled by the Company and predecessors of the Company, unless the context indicates otherwise.

This document contains information constituting forward-looking statements and includes expectations regarding the Company's future operational results as well as development, redevelopment and expansion activities. Stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks, uncertainties and other factors that may cause actual results, performance or achievements of the Company to vary materially from those anticipated, expected or projected. Such factors include, among others, general industry, economic and business conditions, which will, among other things, affect demand for retail space or retail goods, availability and creditworthiness of current and prospective tenants, anchor or tenant bankruptcies, closures, mergers or consolidations, lease rates, terms and payments, interest rate fluctuations, availability, terms and cost of financing, operating expenses, and competition; adverse changes in the real estate markets, including the liquidity of real estate investments; and risks of real estate development, redevelopment, and expansion, including availability, terms and cost of financing, construction delays, environmental and safety requirements, budget overruns, sunk costs and lease-up; the inability to obtain, or delays in obtaining, all necessary zoning, land-use, building, and occupancy and other required governmental permits and authorizations; and governmental actions and initiatives (including legislative and regulatory changes) as well as terrorist activities or other acts of violence which could adversely affect all of the above factors. Furthermore, occupancy rates and rents at a newly completed property may not be sufficient to make the property profitable. The reader is directed to the Company's various filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2013, for a discussion of such risks and uncertainties, which discussion is incorporated herein by reference. The Company does not intend, and undertakes no obligation, to update any forward-looking information to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events unless required by law to do so.

## The Macerich Company

## Supplemental Financial and Operating Information (unaudited)

## Capital Information and Market Capitalization

|  | Period Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/31/2014 | 12/31/2013 | 12/31/2012 |
|  | dollars in thousands, except per share data |  |  |
| Closing common stock price per share | \$ 62.33 | \$ 58.89 | \$ 58.30 |
| 52 week high | \$ 72.19 | \$ 72.19 | \$ 62.83 |
| 52 week low | \$ 55.13 | \$ 55.13 | \$ 49.67 |
| Shares outstanding at end of period |  |  |  |
| Class A non-participating convertible preferred units | 184,304 | 184,304 | 184,304 |
| Common shares and partnership units . . . . . . . . . . | 150,998,837 | 150,673,110 | 147,601,848 |
| Total common and equivalent shares/units outstanding | 151,183,141 | 150,857,414 | 147,786,152 |
| Portfolio capitalization data |  |  |  |
| Total portfolio debt, including joint ventures at pro rata | \$ 6,055,261 | \$ 6,037,219 | \$ 6,620,507 |
| Equity market capitalization | 9,423,245 | 8,883,993 | 8,615,933 |
| Total market capitalization . . . . . . . . . . . . . . . . . . . . | \$ 15,478,506 | \$ 14,921,212 | \$ 15,236,440 |
| Leverage ratio(a) | $39.1 \%$ | 40.5\% | 43.5\% |

(a) Debt as a percentage of total market capitalization.

Portfolio Capitalization at March 31, 2014


## The Macerich Company

## Supplemental Financial and Operating Information (unaudited) Changes in Total Common and Equivalent Shares/Units

|  | Partnership Units | Company Common Shares | Class A <br> Non-Participating Convertible Preferred Units | Total Common and Equivalent Shares/ Units |
| :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2013 | 9,939,427 | 140,733,683 | 184,304 | 150,857,414 |
| Conversion of partnership units to cash | $(3,445)$ | - | - | $(3,445)$ |
| Conversion of partnership units to common shares | $(63,000)$ | 63,000 | - |  |
| Issuance of stock/partnership units from restricted stock issuance or other share- or unit-based plans. | 246,471 | 82,701 | - | 329,172 |
| Balance as of March 31, 2014 | 10,119,453 | 140,879,384 | 184,304 | 151,183,141 |

On the following pages, the Company presents its unaudited pro rata statement of operations and unaudited pro rata balance sheet reflecting the Company's proportionate ownership of each asset in its portfolio. The Company also reconciles net income attributable to the Company to funds from operations ("FFO") and FFO-diluted for the three months ended March 31, 2014.

## THE MACERICH COMPANY UNAUDITED PRO RATA STATEMENT OF OPERATIONS

 (Dollars in thousands)|  | For the Three Months Ended March 31, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated | NonControlling Interests(1) | Company's Consolidated Share | Company's Share of Joint Ventures(2) | $\begin{gathered} \text { Company's } \\ \text { Total } \\ \text { Share } \end{gathered}$ |
| Revenues: |  |  |  |  |  |
| Minimum rents . | \$151,633 | \$ $(9,915)$ | \$141,718 | \$ 48,467 | \$190,185 |
| Percentage rents | 2,853 | (195) | 2,658 | 990 | 3,648 |
| Tenant recoveries | 91,475 | $(6,205)$ | 85,270 | 24,205 | 109,475 |
| Management Companies' revenues | 8,121 | - | 8,121 | - | 8,121 |
| Other income. | 10,430 | (612) | 9,818 | 4,718 | 14,536 |
| Total revenues | 264,512 | $(16,927)$ | 247,585 | 78,380 | 325,965 |
| Expenses: |  |  |  |  |  |
| Shopping center and operating expenses | 90,376 | $(6,356)$ | 84,020 | 27,060 | 111,080 |
| Management Companies' operating expenses | 22,772 | - | 22,772 | - | 22,772 |
| REIT general and administrative expenses | 6,877 | - | 6,877 | - | 6,877 |
| Depreciation and amortization . . . | 88,657 | $(5,460)$ | 83,197 | 20,375 | 103,572 |
| Interest expense . . . . | 46,338 | $(2,731)$ | 43,607 | 17,114 | 60,721 |
| Loss on extinguishment of debt, net | 358 | - | 358 | - | 358 |
| Total expenses . . . . . . . . . . . . . . . . . . . . . . | 255,378 | $(14,547)$ | 240,831 | 64,549 | 305,380 |
| Equity in income of unconsolidated joint ventures . . | 13,769 | - | 13,769 | $(13,769)$ | - |
| Co-venture expense | $(1,820)$ | 1,820 | - | - |  |
| Income tax benefit | 172 | - | 172 | - | 172 |
| Loss on remeasurement, sale or write down of assets, net | (1,611) | - | $(1,611)$ | (62) | $(1,673)$ |
| Net income | 19,644 | (560) | 19,084 | - | 19,084 |
| Less net income attributable to noncontrolling interests | 1,825 | (560) | 1,265 | - | 1,265 |
| Net income attributable to the Company | \$ 17,819 | \$ - | \$ 17,819 | \$ - | \$ 17,819 |
| Reconciliation of net income attributable to the Company to $\operatorname{FFO}(3)$ : |  |  |  |  |  |
| Net income attributable to the Company . . |  |  | \$ 17,819 | \$ - | \$ 17,819 |
| Equity in income of unconsolidated joint ventures . . . . . |  |  | $(13,769)$ | 13,769 | - |
| Adjustments to reconcile net income to FFO-basic and diluted: |  |  |  |  |  |
| Noncontrolling interests in the Operating Partnership |  |  | 1,265 | - | 1,265 |
| Loss on remeasurement, sale or write down of assets, net |  |  | 1,611 | 62 | 1,673 |
| Loss on sale of undepreciated assets, net . . . . . |  |  | - | (2) | (2) |
| Depreciation and amortization of all property . . . . . |  |  | 83,197 | 20,375 | 103,572 |
| Depreciation on personal property |  |  | $(2,556)$ | (211) | $(2,767)$ |
| Total FFO—Basic and diluted |  |  | $\underline{\text { \$87,567 }}$ | \$ 33,993 | \$121,560 |

## The Macerich Company

## Notes to Unaudited Pro Rata Statement of Operations

(1) This represents the non-owned portion of consolidated joint ventures.
(2) This represents the Company's pro rata share of unconsolidated joint ventures.
(3) The Company uses FFO in addition to net income to report its operating and financial results and considers FFO and FFO-diluted as supplemental measures for the real estate industry and a supplement to Generally Accepted Accounting Principles ("GAAP") measures. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from extraordinary items and sales of depreciated operating properties, plus real estate related depreciation and amortization, impairment write-downs of real estate and write-downs of investments in an affiliate where the write-downs have been driven by a decrease in the value of real estate held by the affiliate and after adjustments for unconsolidated joint ventures. Adjustments for unconsolidated joint ventures are calculated to reflect FFO on the same basis.

FFO and FFO on a diluted basis are useful to investors in comparing operating and financial results between periods. This is especially true since FFO excludes real estate depreciation and amortization, as the Company believes real estate values fluctuate based on market conditions rather than depreciating in value ratably on a straight-line basis over time. The Company believes that such a presentation also provides investors with a more meaningful measure of its operating results in comparison to the operating results of other REITs. FFO on a diluted basis is a measure investors find most useful in measuring the dilutive impact of outstanding convertible securities. The Company believes that FFO does not represent cash flow from operations as defined by GAAP, should not be considered as an alternative to net income (loss) as defined by GAAP, and is not indicative of cash available to fund all cash flow needs. The Company also cautions that FFO, as presented, may not be comparable to similarly titled measures reported by other REITs.

Management compensates for the limitations of FFO by providing investors with financial statements prepared according to GAAP, along with a detailed discussion of FFO and a reconciliation of FFO and FFO-diluted to net income attributable to the Company. Management believes that to further understand the Company's performance, FFO should be compared with the Company's reported net income and considered in addition to cash flows in accordance with GAAP, as presented in the Company's consolidated financial statements.

## THE MACERICH COMPANY

## UNAUDITED PRO RATA BALANCE SHEET

## (Dollars in thousands)

|  | As of March 31, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated | NonControlling Interests(1) | Company's Consolidated Share | Company's Share of Joint Ventures(2) | Company's Total Share |
| ASSETS: |  |  |  |  |  |
| Property, net(3) | \$7,553,979 | \$(481,282) | \$7,072,697 | \$2,174,444 | \$ 9,247,141 |
| Cash and cash equivalents | 64,926 | $(13,639)$ | 51,287 | 42,233 | 93,520 |
| Restricted cash | 15,808 | (497) | 15,311 | 7,099 | 22,410 |
| Tenant and other receivables, net . . . . . . . . . . | 100,838 | $(27,333)$ | 73,505 | 28,938 | 102,443 |
| Deferred charges and other assets, net . . . . . . . | 516,277 | $(13,950)$ | 502,327 | 60,071 | 562,398 |
| Loans to unconsolidated joint ventures | 3,374 | - | 3,374 | - | 3,374 |
| Due from affiliates . . . . . . . . . . . . . . . . . . . | 28,559 | 319 | 28,878 | $(1,576)$ | 27,302 |
| Investments in unconsolidated joint ventures | 724,630 | - | 724,630 | $(724,630)$ | - |
| Total assets | \$9,008,391 | \$(536,382) | \$8,472,009 | \$1,586,579 | \$10,058,588 |
| LIABILITIES AND EQUITY: |  |  |  |  |  |
| Mortgage notes payable | \$4,384,000 | \$(294,242) | \$4,089,758 | \$1,744,437 | \$ 5,834,195 |
| Bank and other notes payable | 227,132 | $(6,066)$ | 221,066 | - | 221,066 |
| Accounts payable and accrued expenses . . . . . . | 89,146 | $(6,386)$ | 82,760 | 30,755 | 113,515 |
| Other accrued liabilities | 312,188 | $(29,433)$ | 282,755 | 65,968 | 348,723 |
| Distributions in excess of investment in unconsolidated joint ventures | 254,581 | - | 254,581 | $(254,581)$ | - |
| Co-venture obligation | 78,224 | $(78,224)$ | - | - | - |
| Total liabilities | 5,345,271 | $(414,351)$ | 4,930,920 | 1,586,579 | 6,517,499 |
| Commitments and contingencies |  |  |  |  |  |
| Equity: |  |  |  |  |  |
| Stockholders' equity: |  |  |  |  |  |
| Common stock | 1,409 | - | 1,409 | - | 1,409 |
| Additional paid-in capital | 3,920,704 | - | 3,920,704 | - | 3,920,704 |
| Accumulated deficit | $(618,277)$ | - | $(618,277)$ | - | $(618,277)$ |
| Total stockholders' equity . . . . . . . . . . . | 3,303,836 | - | 3,303,836 | - | 3,303,836 |
| Noncontrolling interests . . . . . . . . . . . . . . | 359,284 | $(122,031)$ | 237,253 | - | 237,253 |
| Total equity | 3,663,120 | $(122,031)$ | 3,541,089 | - | 3,541,089 |
| Total liabilities and equity . | \$9,008,391 | \$(536,382) | \$8,472,009 | \$1,586,579 | \$10,058,588 |

(1) This represents the non-owned portion of the consolidated joint ventures.
(2) This represents the Company's pro rata share of unconsolidated joint ventures.
(3) Includes construction in progress of $\$ 234,401$ from the Company's consolidated share and $\$ 227,602$ from its pro rata share of unconsolidated joint ventures.

## The Macerich Company <br> Supplemental Financial and Operating Information (unaudited) <br> Supplemental FFO Information(a)

|  | As of March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |
|  |  | dollars in millions |  |
| Straight line rent receivable | \$70.5 |  |  |
|  |  | $\begin{aligned} & \text { For the } \\ & \text { Three Months Ended } \\ & \text { March 31, } \end{aligned}$ |  |
|  |  | 2014 | 2013 |
|  |  | dollars in millions |  |
| Lease termination fees . . . . | . . . . | \$2.4 | \$1.4 |
| Straight line rental income. |  | \$1.1 | \$1.2 |
| Gain on sales of undepreciated assets . | . . . . | \$- | \$2.2 |
| Amortization of acquired above- and below-market leases |  | \$1.8 | \$2.4 |
| Amortization of debt premiums . . . . . . . . . . . . . . . . . . . . . . . . . | . | \$1.3 | \$2.5 |
| Interest capitalized |  | \$4.9 | \$4.8 |

(a) All joint venture amounts included at pro rata.

## The Macerich Company <br> Supplemental Financial and Operating Information (unaudited)

Capital Expenditures

|  | For the Three Months Ended 3/31/14 | For the Three Months Ended 3/31/13 | $\begin{gathered} \text { Year Ended } \\ 12 / 31 / 13 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Year Ended } \\ \mathbf{1 2 / 3 1 / 1 2} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | dollars in millions |  |  |  |
| Consolidated Centers |  |  |  |  |
| Acquisitions of property and equipment . . . . . . . | \$ 4.8 | \$504.7 | \$591.6 | \$1,313.1 |
| Development, redevelopment, expansions and renovations of Centers | 21.9 | 40.9 | 164.4 | 158.5 |
| Tenant allowances . . . . . . . | 4.7 | 3.5 | 20.9 | 18.1 |
| Deferred leasing charges | 6.0 | 8.9 | 23.9 | 23.5 |
| Total | \$37.4 | \$558.0 | \$800.8 | \$1,513.2 |
| Unconsolidated Joint Venture Centers(a) |  |  |  |  |
| Acquisitions of property and equipment . . . . . . . | \$ 0.3 | \$ 1.4 | \$ 8.2 | \$ 5.1 |
| Development, redevelopment, expansions and renovations of Centers | 38.1 | 16.8 | 118.8 | 79.6 |
| Tenant allowances | 0.7 | 1.8 | 8.1 | 6.4 |
| Deferred leasing charges . . . . . . . . . . . . . . . . . | 0.8 | 0.9 | 3.3 | 4.2 |
| Total . . . . . . . . . . . . . . . . . . . . . . . . . . . . | \$39.9 | \$ 20.9 | $\underline{\$ 138.4}$ | \$ 95.3 |

(a) All joint venture amounts at pro rata.

The Macerich Company
Supplemental Financial and Operating Information (unaudited)
Regional Shopping Center Portfolio
Sales Per Square Foot(a)

|  | Consolidated Centers Centers | Unconsolidated Joint Venture Centers | $\begin{gathered} \text { Total } \\ \text { Centers } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 03/31/2014 | \$492 | \$709 | \$565 |
| 03/31/2013 | \$481 | \$643 | \$535 |
| 12/31/2013 | \$488 | \$717 | \$562 |
| 12/31/2012 | \$463 | \$629 | \$517 |
| 12/31/2011 | \$417 | \$597 | \$489 |
| 12/31/2010 | \$392 | \$468 | \$433 |

(a) Sales are based on reports by retailers leasing mall and freestanding stores for the trailing 12 months for tenants which have occupied such stores for a minimum of 12 months. Sales per square foot are based on tenants 10,000 square feet and under for regional shopping centers. Sales per square foot exclude Centers under development and redevelopment.

Sales Per Square Foot


## The Macerich Company

Sales Per Square Foot by Property Ranking (Unaudited)

|  | Count | Properties |  | $\begin{aligned} & \text { Per Square } \\ & \hline 12 / 31 / 2013 \\ & \hline(\mathbf{a}) \\ & \hline \end{aligned}$ | $\frac{\text { Foot }}{\frac{3 / 31 / 2013}{(\mathbf{a})}}$ | $\begin{gathered} \mathbf{3 / 3 1 / 2 0 1 4} \\ \text { (b) } \end{gathered}$ |  | $3 / 31 / 2013$ <br> (b) | Cost of Occupancy for the Trailing 12 Months Ended 3/31/2014 (c) | \% of Portfolio 2014 Forecast Pro Rata NOI <br> (d) | Outstanding Debt <br> @ Pro Rata (\$ in thousands) 3/31/2014 <br> (e) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ヲ | Group 1: Top 10 |  |  |  |  |  |  |  |  |  |  |
|  | 1 | Washington Square | \$1,050 | \$1,090 | \$ 962 | 91.9\% | 92.2\% | 90.2\% |  |  | 118,301 |
|  | 2 | Queens Center | \$1,054 | \$1,038 | \$1,016 | 96.5\% | 98.8\% | 95.5\% |  |  | 306,000 |
|  | 3 | Biltmore Fashion Park | \$ 940 | \$ 927 | \$ 909 | 89.5\% | 90.0\% | 88.1\% |  |  | 28,899 |
|  | 4 | North Bridge, The Shops at | \$ 905 | \$ 906 | \$ 907 | 98.1\% | 97.3\% | 89.7\% |  |  | 97,311 |
|  | 5 | Corte Madera, Village at | \$ 907 | \$ 902 | \$ 877 | 97.9\% | 97.8\% | 98.3\% |  |  | 38,160 |
|  | 6 | Tysons Corner Center | \$ 822 | \$ 824 | \$ 815 | 96.2\% | 98.2\% | 96.4\% |  |  | 421,360 |
|  | 7 | Santa Monica Place | \$ 743 | \$ 734 | \$ 741 | 90.5\% | 90.5\% | 90.9\% |  |  | 234,160 |
|  | 8 | Broadway Plaza(f) | n/a | \$ 726 | \$ 678 | n/a | 87.1\% | 94.6\% |  |  | 69,180 |
|  | 9 | Tucson La Encantada | \$ 702 | \$ 694 | \$ 697 | 92.8\% | 92.2\% | 88.5\% |  |  | 72,533 |
|  | 10 | Scottsdale Fashion Square | \$ 692 | \$ 694 | \$ 626 | 95.4\% | 94.5\% | 95.6\% |  |  | 257,571 |
|  |  | Total Top 10: | \$ 858 | \$ 855 | \$ 815 | 94.9\% | 95.0\% | 93.6\% | 13.7\% | 22.8\% | 1,643,475 |
|  | Group 2: Top 11-20 |  |  |  |  |  |  |  |  |  |  |
|  | 11 | Fashion Outlets of Chicago(g) | n/a | n/a | n/a | 95.4\% | 95.4\% | n/a |  |  | 63,220 |
|  | 12 | Kings Plaza Shopping Center | \$ 653 | \$ 675 | \$ 700 | 93.4\% | 95.9\% | 91.8\% |  |  | 488,075 |
|  | 13 | Los Cerritos Center | \$ 666 | \$ 674 | \$ 684 | 96.1\% | 97.3\% | 95.5\% |  |  | 97,564 |
|  | 14 | Arrowhead Towne Center | \$ 650 | \$ 649 | \$ 661 | 94.2\% | 96.8\% | 95.2\% |  |  | 234,214 |
|  | 15 | Kierland Commons | \$ 637 | \$ 637 | \$ 641 | 97.2\% | 97.2\% | 95.6\% |  |  | 67,500 |
|  | 16 | Danbury Fair Mall | \$ 626 | \$ 636 | \$ 633 | 98.6\% | 96.6\% | 96.0\% |  |  | 232,842 |
|  | 17 | Freehold Raceway Mall | \$ 598 | \$ 619 | \$ 632 | 98.8\% | 98.5\% | 95.0\% |  |  | 116,355 |
|  | 18 | Twenty Ninth Street | \$ 613 | \$ 613 | \$ 602 | 98.4\% | 95.7\% | 96.0\% |  |  | - |
|  | 19 | Fresno Fashion Fair | \$ 604 | \$ 609 | \$ 637 | 95.8\% | 96.8\% | 96.3\% |  |  | 158,150 |
|  | 20 | Vintage Faire Mall | \$ 587 | \$ 594 | \$ 588 | 99.9\% | 99.3\% | 99.9\% |  |  | 98,729 |
|  |  | Total Top 11-20: | \$ 624 | \$ 632 | \$ 640 | 97.0\% | 97.0\% | 95.6\% | 13.1\% | 27.7\% | $\underline{\mathbf{1 , 5 5 6}, 649}$ |

## The Macerich Company

Sales Per Square Foot by Property Ranking (Unaudited)

| Count | Properties | Sales | Per Square | Foot | Occupancy |  |  | Cost of Occupancy for the Trailing 12 Months Ended 3/31/2014 (c) | \% of Portfolio 2014 Forecast Pro Rata NOI (d) | Outstanding Debt @ Pro Rata (\$ in thousands) 3/31/2014 <br> (e) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \mathbf{3 / 3 1 / 2 0 1 4} \\ \text { (a) } \end{gathered}$ | $\begin{gathered} \text { 12/31/2013 } \\ \text { (a) } \end{gathered}$ | $\underset{\text { (a) }}{3 / 31 / 2013}$ | $\overline{3 / 31 / 2014}$ <br> (b) | $\underset{\text { (b) }}{\mathbf{1 2 / 3 1 / 2 0 1 3}}$ | $\begin{gathered} \hline 3 / 31 / 2013 \\ \text { (b) } \\ \hline \end{gathered}$ |  |  |  |
| Group 3: Top 21-30 |  |  |  |  |  |  |  |  |  |  |
| 21 | Chandler Fashion Center | \$ 581 | \$ 567 | \$ 586 | 92.2\% | 97.5\% | 96.3\% |  |  | 100,200 |
| 22 | Green Acres Mall | \$ 556 | \$ 541 | \$ 542 | 93.8\% | 93.4\% | 91.8\% |  |  | 318,249 |
| 23 | Fashion Outlets of Niagara Falls USA(f) | n/a | \$ 532 | \$ 576 | n/a | 94.6\% | 94.1\% |  |  | 123,352 |
| 24 | West Acres | \$ 515 | \$ 527 | \$ 537 | 99.8\% | 99.8\% | 98.6\% |  |  | 11,254 |
| 25 | FlatIron Crossing | \$ 524 | \$ 525 | \$ 531 | 95.2\% | 93.7\% | 95.2\% |  |  | 266,397 |
| 26 | Stonewood Center | \$ 535 | \$ 522 | \$ 504 | 96.9\% | 96.1\% | 97.2\% |  |  | 53,791 |
| 27 | Victor Valley, Mall of | \$ 504 | \$ 509 | \$ 479 | 96.7\% | 97.0\% | 93.8\% |  |  | 90,000 |
| 28 | Deptford Mall | \$ 510 | \$ 505 | \$ 502 | 96.1\% | 96.7\% | 97.9\% |  |  | 215,140 |
| 29 | Oaks, The | \$ 500 | \$ 502 | \$ 512 | 98.3\% | 97.2\% | 95.1\% |  |  | 213,244 |
| 30 | SanTan Village Regional Center | \$ 493 | \$ 495 | \$ 486 | 96.3\% | 96.7\% | 96.5\% |  |  | 115,380 |
|  | Total Top 21-30: | \$ 525 | \$ 524 | \$ 531 | 95.8\% | 95.9\% | 95.2\% | 13.4\% | 22.6\% | 1,507,007 |
| Group 4: Top 31-40 |  |  |  |  |  |  |  |  |  |  |
| 31 | Valley River Center | \$ 467 | \$ 478 | \$ 503 | 96.3\% | 98.2\% | 96.4\% |  |  | 120,000 |
| 32 | South Plains Mall | \$ 460 | \$ 468 | \$ 479 | 89.2\% | 88.3\% | 89.5\% |  |  | 72,449 |
| 33 | Lakewood Center | \$ 431 | \$ 430 | \$ 417 | 96.2\% | 97.5\% | 93.9\% |  |  | 127,500 |
| 34 | Inland Center | \$ 420 | \$ 417 | \$ 405 | 98.2\% | 97.9\% | 94.4\% |  |  | 25,000 |
| 35 | Pacific View | \$ 398 | \$ 405 | \$ 422 | 96.5\% | 98.7\% | 97.8\% |  |  | 135,186 |
| 36 | Northgate Mall | \$ 394 | \$ 396 | \$ 391 | 97.9\% | 97.9\% | 95.9\% |  |  | 64,000 |
| 37 | La Cumbre Plaza | \$ 391 | \$ 396 | \$ 403 | 88.3\% | 86.4\% | 80.8\% |  |  | - |
| 38 | Eastland Mall | \$ 383 | \$ 395 | \$ 411 | 97.7\% | 98.8\% | 97.6\% |  |  | 168,000 |
| 39 | South Towne Center | \$ 350 | \$ 352 | \$ 372 | 96.4\% | 88.9\% | 88.7\% |  |  | - |
| 40 | Westside Pavilion | \$ 343 | \$ 348 | \$ 365 | 95.6\% | 94.7\% | 95.9\% |  |  | 151,524 |
|  | Total Top 31-40: | \$ 406 | \$ 410 | \$ 418 | 95.5\% | 95.1\% | 93.6\% | 14.7\% | 15.9\% | 863,659 |
|  | Total Top 40: | \$ 604 | \$ 607 | \$ 603 | 95.9\% | 95.8\% | 94.6\% | 13.6\% | 89.0\% | 5,570,790 |

The Macerich Company
Sales Per Square Foot by Property Ranking (Unaudited)


The Macerich Company
Sales Per Square Foot by Property Ranking (unaudited)


## The Macerich Company

## Notes to Sales Per Square Foot by Property Ranking (unaudited)

## Footnotes

(a) Sales are based on reports by retailers leasing mall and freestanding stores for the trailing 12 months for tenants which have occupied such stores for a minimum of 12 months. Sales per square foot are based on tenants 10,000 square feet and under. Properties are ranked by Sales per square foot as of December 31, 2013.
(b) Occupancy is the percentage of mall and freestanding GLA leased as of the last day of the reporting period. Occupancy excludes Centers under development and redevelopment.
(c) Cost of Occupancy represents "Tenant Occupancy Costs" divided by "Tenant Sales". Tenant Occupancy Costs in this calculation are the amounts paid to the Company, including minimum rents, percentage rents and recoverable expenditures, which consist primarily of property operating expenses, real estate taxes and repair and maintenance expenditures.
(d) The percentage of Portfolio 2014 Forecast Pro Rata Net Operating Income ("NOI") is based on guidance reconfirmed on April 29, 2014. NOI excludes the following items: straight-line rent, above/below market adjustments to minimum rents and termination fee income. It does not reflect REIT expenses and net Management Company expenses. See the Company's forward-looking statements disclosure on page 1 for factors that may affect the information provided in this column.
(e) Please see further disclosures for Outstanding Debt at pro rata on pages 26-28.
(f) These assets are under redevelopment including demolition and reconfiguration of the Centers and tenant spaces, accordingly the Sales per square foot and Occupancy during the periods of redevelopment are not included.
(g) Fashion Outlets of Chicago opened August 1, 2013 and is included in "Group 2: Top 11-20" above based on the Company's expectations for Sales per square foot at this property. See the Company's forward-looking statements disclosure on page 1 for factors that may affect this information.
(h) The percentage of Portfolio 2012 Pro Rata NOI excludes the following items: straight-line rent, above/below market adjustments to minimum rents and termination fee income. It does not reflect REIT expenses and net Management Company expenses.

## The Macerich Company

## Supplemental Financial and Operating Information (unaudited)

## Occupancy(a)

| Regional Shopping Centers: Period Ended | Consolidated Centers | Unconsolidated Joint Venture Centers | Total Centers |
| :---: | :---: | :---: | :---: |
| 03/31/2014 | 94.8\% | 96.0\% | 95.1\% |
| 03/31/2013 | 93.3\% | 93.7\% | 93.4\% |
| 12/31/2013(b) | 93.9\% | 96.2\% | 94.6\% |
| 12/31/2012 | 93.4\% | 94.5\% | 93.8\% |

(a) Occupancy is the percentage of mall and freestanding GLA leased as of the last day of the reporting period. Occupancy excludes Centers under development and redevelopment.
(b) Rotterdam Square, sold January 15, 2014, is excluded at December 31, 2013.

## The Macerich Company <br> Supplemental Financial and Operating Information (unaudited) <br> Average Base Rent Per Square Foot(a)

|  | Average Base Rent PSF(b) |  | Average Base Rent PSF on Leases Expiring(d) |
| :---: | :---: | :---: | :---: |
| Consolidated Centers |  |  |  |
| 03/31/2014 | \$45.65 | \$44.64 | \$40.56 |
| 03/31/2013 | \$42.34 | \$44.70 | \$38.95 |
| 12/31/2013 . . . . . . . . . . . . . . . . . . . . . . . . . . | \$44.51 | \$45.06 | \$40.00 |
| 12/31/2012 . . . . . . . . . . . . . . . . . . . . . . . . | \$40.98 | \$44.01 | \$38.00 |
| Unconsolidated Joint Venture Centers |  |  |  |
| 03/31/2014 | \$62.99 | \$67.71 | \$52.13 |
| 03/31/2013 | \$56.91 | \$57.44 | \$49.85 |
| 12/31/2013 | \$62.47 | \$63.44 | \$48.43 |
| 12/31/2012 | \$55.64 | \$55.72 | \$48.74 |
| All Regional Shopping Centers |  |  |  |
| 03/31/2014 | \$49.21 | \$49.39 | \$43.02 |
| 03/31/2013 . . . . . . . . . . . . . . . . . . . . . . . . . . . | \$45.66 | \$47.60 | \$41.43 |
| 12/31/2013 | \$48.16 | \$49.09 | \$41.88 |
| 12/31/2012 . . . . . . . . . . . . . . . . . . . . . . . . . . | \$44.29 | \$46.78 | \$40.54 |

(a) Average base rent per square foot is based on spaces 10,000 square feet and under. All joint venture amounts are included at pro rata. Centers under development and redevelopment are excluded.
(b) Average base rent per square foot gives effect to the terms of each lease in effect, as of the applicable date, including any concessions, abatements and other adjustments or allowances that have been granted to the tenants. Rotterdam Square, sold January 15, 2014, is excluded at December 31, 2013.
(c) The average base rent per square foot on leases executed during the period represents the actual rent to be paid during the first twelve months.
(d) The average base rent per square foot on leases expiring during the period represents the final year minimum rent on a cash basis.

## The Macerich Company

## Supplemental Financial and Operating Information (unaudited)

## Cost of Occupancy

|  | For the trailing twelve months ended March 31, 2014 | For Years Ended December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2013(a) | 2012 |
| Consolidated Centers |  |  |  |
| Minimum rents | 8.5\% | 8.4\% | 8.1\% |
| Percentage rents | 0.4\% | 0.4\% | 0.4\% |
| Expense recoveries(b) | 4.5\% | 4.5\% | 4.2\% |
| Total . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 13.4\% | 13.3\% | 12.7\% |


|  | For the trailing twelve months ended March 31, 2014 | For Years Ended December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2013(a) | 2012 |
| Unconsolidated Joint Venture Centers |  |  |  |
| Minimum rents | 8.8\% | 8.8\% | 8.9\% |
| Percentage rents | 0.4\% | 0.4\% | 0.4\% |
| Expense recoveries(b) | 4.1\% | 4.0\% | 3.9\% |
| Total . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 13.3\% | 13.2\% | 13.2\% |


|  | For the trailing twelve months ended March 31, 2014 | For Years Ended December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2013(a) | 2012 |
| All Centers |  |  |  |
| Minimum rents | 8.7\% | 8.6\% | 8.4\% |
| Percentage rents | 0.4\% | 0.4\% | 0.4\% |
| Expense recoveries(b) | 4.3\% | 4.3\% | 4.0\% |
| Total . . | 13.4\% | 13.3\% | 12.8\% |

(a) Rotterdam Square, sold January 15, 2014, is excluded for the year ended December 31, 2013.
(b) Represents real estate tax and common area maintenance charges.

## The Macerich Company

## Percentage of Net Operating Income by State

| State | \% of Portfolio 2014 Forecast Pro Rata $\mathrm{NOI}(\mathbf{a})$ |
| :---: | :---: |
| California | 28.0\% |
| Arizona | 18.8\% |
| New York | 15.8\% |
| New Jersey \& Connecticut | 9.2\% |
| Illinois, Indiana \& Iowa . | 8.1\% |
| Virginia | 5.7\% |
| Colorado . . | 5.5\% |
| Oregon | 3.7\% |
| Other(b) . . . . . . . . . . . . | 5.2\% |
| Total. | 100.0\% |

(a) The percentage of Portfolio 2014 Forecast Pro Rata NOI is based on guidance reconfirmed on April 29, 2014. NOI excludes the following items: straight-line rent, above/below market adjustments to minimum rents and termination fee income. NOI also does not reflect REIT expenses and net Management Company expenses. See the Company's forward-looking statements disclosure on page 1 for factors that may affect the information provided in this column.
(b) "Other" includes Kentucky, North Dakota, Texas, Utah and Washington.

## The Macerich Company

## Property Listing

March 31, 2014

The following table sets forth certain information regarding the Centers and other locations that are wholly owned or partly owned by the Company.


## The Macerich Company

## Property Listing

March 31, 2014

| Count | Company's Ownership(a) | Name of Center/Location | Year of Original Construction/ Acquisition | Year of Most Recent Expansion/ Renovation | $\begin{gathered} \text { Total } \\ \text { GLA(b) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25 | 100\% | Superstition Springs Center Mesa, Arizona | 1990/2002 | 2002 | 1,082,000 |
| 26 | 100\% | Towne Mall | 1985/2005 | 1989 | 350,000 |
| 27 | 100\% | Elizabethtown, Kentucky Tucson La Encantada Tucson, Arizona | 2002/2002 | 2005 | 243,000 |
| 28 | 100\% | Twenty Ninth Street(c) Boulder, Colorado | 1963/1979 | 2007 | 852,000 |
| 29 | 100\% | Valley Mall Harrisonburg, Virginia | 1978/1998 | 1992 | 504,000 |
| 30 | 100\% | Valley River Center Eugene, Oregon | 1969/2006 | 2007 | 925,000 |
| 31 | 100\% | Victor Valley, Mall of Victorville, California | 1986/2004 | 2012 | 580,000 |
| 32 | 100\% | Vintage Faire Mall Modesto, California | 1977/1996 | 2008 | 1,126,000 |
| 33 | 100\% | Westside Pavilion Los Angeles, California | 1985/1998 | 2007 | 755,000 |
| 34 | 100\% | Wilton Mall <br> Saratoga Springs, New York | 1990/2005 | 1998 | 735,000 |
|  |  | Total Consolidated Centers |  |  | 31,650,000 |
| UNC | NSOLIDATE | JOINT VENTURE CENTERS: |  |  |  |
| 35 | 50\% | Biltmore Fashion Park <br> Phoenix, Arizona | 1963/2003 | 2006 | 525,000 |
| 36 | 51\% | Cascade Mall <br> Burlington, Washington | 1989/1999 | 1998 | 592,000 |
| 37 | 50.1\% | Corte Madera, Village at Corte Madera, California | 1985/1998 | 2005 | 441,000 |
| 38 | 50\% | Inland Center(c) <br> San Bernardino, California | 1966/2004 | 2004 | 933,000 |
| 39 | 50\% | Kierland Commons Scottsdale, Arizona | 1999/2005 | 2003 | 434,000 |
| 40 | 51\% | Lakewood Center Lakewood, California | 1953/1975 | 2008 | 2,066,000 |
| 41 | 51\% | Los Cerritos Center Cerritos, California | 1971/1999 | 2010 | 1,260,000 |
| 42 | 50\% | North Bridge, The Shops at(c) Chicago, Illinois | 1998/2008 | - | 671,000 |
| 43 | 51\% | Queens Center(c) <br> Queens, New York | 1973/1995 | 2004 | 971,000 |
| 44 | 50\% | Scottsdale Fashion Square Scottsdale, Arizona | 1961/2002 | 2009 | 1,723,000 |
| 45 | 51\% | Stonewood Center(c) Downey, California | 1953/1997 | 1991 | 932,000 |
| 46 | 50\% | Tysons Corner Center(c) <br> McLean, Virginia | 1968/2005 | 2005 | 1,956,000 |
| 47 | 51\% | Washington Square Portland, Oregon | 1974/1999 | 2005 | 1,440,000 |
| 48 | 19\% | West Acres <br> Fargo, North Dakota | 1972/1986 | 2001 | 972,000 |
|  |  | Total Unconsolidated Joint Venture Centers |  |  | 14,916,000 |

## The Macerich Company

## Property Listing

March 31, 2014

| Count | Company's Ownership(a) | Name of Center/Location | Year of Original Construction/ Acquisition | Year of Most <br> Recent Expansion/ Renovation | $\begin{gathered} \text { Total } \\ \text { GLA(b) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REGIONAL SHOPPING CENTERS UNDER REDEVELOPMENT: |  |  |  |  |  |
| 49 | 50\% | Broadway Plaza(c)(d) | 1951/1985 | 1994 | 776,000 |
|  |  | Walnut Creek, California |  |  |  |
| 50 | 100\% | Fashion Outlets of Niagara Falls USA(e) Niagara Falls, New York | 1982/2011 | 2009 | 526,000 |
|  |  |  |  |  |  |
| 51 | 100\% | Paradise Valley Mall(e) | 1979/2002 | 2009 | 1,145,000 |
|  |  | Phoenix, Arizona |  |  |  |
| 52 | 100\% | SouthPark Mall(e) <br> Moline, Illinois | 1974/1998 | 1990 | 811,000 |
|  |  |  |  |  |  |
|  |  | Total Regional Shopping Centers |  |  | 49,824,000 |
| COMMUNITY / POWER CENTERS: |  |  |  |  |  |
| 1 | 50\% | Atlas Park, The Shops at(d) Queens, New York | 2006/2011 | 2013 | 327,000 |
|  |  |  |  |  |  |
| 2 | 50\% | Boulevard Shops(d) | 2001/2002 | 2004 | 185,000 |
|  |  | Chandler, Arizona |  |  |  |
| 3 | 67.5\% | Camelback Colonnade(e) | 1961/2002 | 1994 | 619,000 |
|  |  | Phoenix, Arizona |  |  |  |
| 4 | 39.7\% | Estrella Falls, The Market at(d) | 2009/- | 2009 | 242,000 |
|  |  | Goodyear, Arizona |  |  |  |
| 5 | 100\% | Panorama Mall(e) | 1955/1979 | 2005 | 312,000 |
|  |  | Panorama, California |  |  |  |
| 6 | 89.4\% | Promenade at Casa Grande(e) | 2007/- | 2009 | 909,000 |
|  |  | Casa Grande, Arizona |  |  |  |
| 7 | 100\% | Southridge Center(e) | 1975/1998 | 2013 | 809,000 |
|  |  | Des Moines, Iowa |  |  |  |
| 8 | 100\% | Superstition Springs Power Center(e) | 1990/2002 | - | 206,000 |
|  |  | Mesa, Arizona |  |  |  |
| 9 | 100\% | The Marketplace at Flagstaff Mall(c)(e) | 2007/- | - | 268,000 |
|  |  | Flagstaff, Arizona |  |  |  |
|  |  | Total Community / Power Centers |  |  | 3,877,000 |
| OTHER ASSETS: |  |  |  |  |  |
|  | 100\% | Various(e)(f) |  |  | 897,000 |
| 100\% |  | 500 North Michigan Avenue(e) |  |  | 323,000 |
|  |  | Chicago, Illinois |  |  |  |
| 50\% |  | Atlas Park, The Shops at-Office(d) |  |  | 49,000 |
|  |  | Queens, New York |  |  |  |
| 100\% |  | Paradise Village Ground Leases(e) |  |  | 58,000 |
|  |  | Phoenix, Arizona |  |  |  |
| 100\% |  | Paradise Village Office Park II(e) |  |  | 46,000 |
|  |  | Phoenix, Arizona |  |  |  |
| 50\% |  | Scottsdale Fashion Square-Office(d) |  |  | 124,000 |
|  |  | Scottsdale, Arizona |  |  |  |
| 50\% |  | Tysons Corner Center-Office(c)(d) |  |  | 173,000 |
|  |  | McLean, Virginia |  |  |  |
| 30\% |  | Wilshire Boulevard(d) |  |  | 40,000 |
|  |  | Santa Monica, California |  |  |  |
|  |  | Total Other Assets |  |  | 1,710,000 |
|  |  | Grand Total at March 31, 2014 |  |  | 55,411,000 |

## The Macerich Company

## Property Listing

March 31, 2014
(a) The Company's ownership interest in this table reflects its legal ownership interest. See footnotes (a) and (b) on pages $24-25$ regarding the legal versus economic ownership of joint venture entities.
(b) Includes GLA attributable to anchors (whether owned or non-owned) and mall and freestanding stores as of March 31, 2014.
(c) Portions of the land on which the Center is situated are subject to one or more long-term ground leases. With respect to 48 Centers, the underlying land controlled by the Company is owned in fee entirely by the Company, or, in the case of jointly-owned Centers, by the joint venture property partnership or limited liability company.
(d) Included in Unconsolidated Joint Venture Centers.
(e) Included in Consolidated Centers.
(f) The Company owns a portfolio of 14 stores located at shopping centers not owned by the Company. Of these 14 stores, four have been leased to Forever 21, one has been leased to Kohl's, one has been leased to Burlington Coat Factory, and eight have been leased for non-Anchor usage. With respect to nine of the 14 stores, the underlying land is owned in fee entirely by the Company. With respect to the remaining five stores, the underlying land is owned by third parties and leased to the Company pursuant to long-term building or ground leases.

## Joint Venture List

The following table sets forth certain information regarding the Centers and other operating properties that are not wholly-owned by the Company. This list of properties includes unconsolidated joint ventures, consolidated joint ventures, and co-venture arrangements. The percentages shown are the effective legal ownership and economic ownership interests of the Company as of March 31, 2014.

| Properties | $\begin{gathered} \text { 3/31/2014 } \\ \text { Legal } \\ \text { Ownership(a) } \end{gathered}$ | $\begin{gathered} \text { 3/31/2014 } \\ \text { Economic } \\ \text { Ownership(b) } \end{gathered}$ | Joint Venture | $\begin{gathered} 3 / 31 / 2014 \\ \text { Total GLA(c) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Atlas Park, The Shops at | 50\% | 50\% | WMAP, L.L.C. | 327,000 |
| Atlas Park, The Shops at-Office | 50\% | 50\% | WMAP, L.L.C. | 49,000 |
| Biltmore Fashion Park | 50\% | 50\% | Biltmore Shopping Center Partners LLC | 525,000 |
| Boulevard Shops | 50\% | 50\% | Propcor II Associates, LLC | 185,000 |
| Broadway Plaza | 50\% | 50\% | Macerich Northwestern Associates | 776,000 |
| Camelback Colonnade(d) | 67.5\% | 67.5\% | Camelback Colonnade Associates LLC | 619,000 |
| Cascade Mall | 51\% | 51\% | Pacific Premier Retail LP | 592,000 |
| Chandler Fashion Center(e) | 50.1\% | 50.1\% | Freehold Chandler Holdings LP | 1,323,000 |
| Corte Madera, Village at | 50.1\% | 50.1\% | Corte Madera Village, LLC | 441,000 |
| Estrella Falls, The Market at(f) | 39.7\% | 39.7\% | The Market at Estrella Falls LLC | 242,000 |
| Fashion Outlets of Chicago(g) | 60\% | 60\% | Fashion Outlets of Chicago LLC | 529,000 |
| Freehold Raceway Mall(e) | 50.1\% | 50.1\% | Freehold Chandler Holdings LP | 1,674,000 |
| Inland Center | 50\% | 50\% | WM Inland LP | 933,000 |
| Kierland Commons | 50\% | 50\% | Kierland Commons Investment LLC | 434,000 |
| Lakewood Center | 51\% | 51\% | Pacific Premier Retail LP | 2,066,000 |
| Los Cerritos Center | 51\% | 51\% | Pacific Premier Retail LP | 1,260,000 |
| North Bridge, The Shops at | 50\% | 50\% | North Bridge Chicago LLC | 671,000 |
| Promenade at Casa Grande(h) | 89.4\% | 89.4\% | WP Casa Grande Retail LLC | 909,000 |
| Queens Center | 51\% | 51\% | Queens JV LP | 971,000 |
| SanTan Village Regional Center | 84.9\% | 84.9\% | Westcor SanTan Village LLC | 1,006,000 |
| Scottsdale Fashion Square | 50\% | 50\% | Scottsdale Fashion Square Partnership | 1,723,000 |
| Scottsdale Fashion Square-Office | 50\% | 50\% | Scottsdale Fashion Square Partnership | 124,000 |
| Stonewood Center | 51\% | 51\% | Pacific Premier Retail LP | 932,000 |
| Tysons Corner Center | 50\% | 50\% | Tysons Corner LLC | 1,956,000 |
| Tysons Corner Center-Office | 50\% | 50\% | Tysons Corner Property LLC | 173,000 |
| Washington Square | 51\% | 51\% | Pacific Premier Retail LP | 1,440,000 |
| West Acres | 19\% | 19\% | West Acres Development, LLP | 972,000 |
| Wilshire Boulevard | 30\% | 30\% | Wilshire Building-Tenants in Common | 40,000 |

(a) This column reflects the Company's legal ownership in the listed properties as of March 31, 2014.

Legal ownership may, at times, not equal the Company's economic interest in the listed properties because of various provisions in certain joint venture agreements regarding distributions of cash flow based on capital account balances, allocations of profits and losses and payments of preferred returns. As a result, the Company's actual economic interest (as distinct from its legal ownership interest) in certain of the properties could fluctuate from time to time and may not wholly align with its legal ownership interests. Substantially all of the Company's joint venture agreements contain rights of first refusal, buy-sell provisions, exit rights, default dilution remedies and/or other break up provisions or remedies which are customary in real estate joint venture agreements and which may, positively or negatively, affect the ultimate realization of cash flow and/or capital or liquidation proceeds.
(b) Economic ownership represents the allocation of cash flow to the Company as of March 31, 2014, except as noted below. In cases where the Company receives a current cash distribution greater than its legal ownership percentage due to a capital account greater than its legal ownership percentage, only the legal ownership percentage is shown in this column. The Company's economic ownership of these properties may fluctuate based on a number of factors, including mortgage refinancings, partnership capital contributions and distributions, and proceeds and gains or losses from asset sales, and the matters set forth in the preceding paragraph.
(c) Includes GLA attributable to anchors (whether owned or non-owned) and mall and freestanding stores as of March 31, 2014.
(d) Cash flow from operations is distributed $67.5 \%$ to the Company and $32.5 \%$ to the third-party members. Distributions from capital event proceeds are also made at these percentages such that the members receive a defined return of and return on
agreed capital. Thereafter any excess capital event proceeds are distributed $52.5 \%$ to the Company and $47.5 \%$ to the thirdparty members.
(e) The joint venture entity was formed in September 2009. Upon liquidation of the partnership, distributions are made in the following order: to the third-party partner until it receives a $13 \%$ internal rate of return on its aggregate unreturned capital contributions; to the Company until it receives a $13 \%$ internal rate of return on its aggregate unreturned capital contributions; and, thereafter, $35 \%$ to the third-party partner and $65 \%$ to the Company.
(f) Columns 1 and 2 reflect the Company's indirect ownership interest in the property owner. The Company and a third-party partner are each members of a joint venture (the "MW Joint Venture") which, in turn, is a member in the joint venture that owns the property. Cash flow distributions for the MW Joint Venture are made in accordance with the members' relative capital accounts until the members have received distributions equal to their capital accounts, and thereafter in accordance with the members' relative legal ownership percentages. In addition, the Company has executed a joint and several guaranty of the mortgage for the property with its third-party partner. The Company may incur liabilities under such guaranty greater than its legal ownership percentage.
(g) After the third anniversary of substantial completion of the development, the Company in its sole discretion may elect to purchase the interest of the other member based on a net operating income formula using a $6.5 \%$ capitalization rate, less any unpaid debt on the property. In addition, the Company has executed a guaranty of the mortgage for the property. The Company may incur liabilities under such guaranty greater than its legal ownership percentage.
(h) Columns 1 and 2 reflect the Company's total direct and indirect ownership interest in the property owner. The Company and a third-party partner are each members of a joint venture (the "MW Joint Venture") which, in turn, is a member in the joint venture that owns the property. Cash flow distributions for the MW Joint Venture are made in accordance with the members' relative capital accounts until the members have received distributions equal to their capital accounts, and thereafter in accordance with the members' relative legal ownership percentages.

## The Macerich Company

## Supplemental Financial and Operating Information (unaudited)

Debt Summary (at Company's pro rata share)

|  | As of March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | Fixed Rate | Floating Rate | Total |
|  | dollars in thousands |  |  |
| Consolidated debt | \$3,810,288 | \$500,536 | \$4,310,824 |
| Unconsolidated debt | 1,628,528 | 115,909 | 1,744,437 |
| Total debt | \$5,438,816 | \$616,445 | \$6,055,261 |
| Weighted average interest rate . | 4.36\% | 2.49\% | $4.17 \%$ |
| Weighted average maturity (years) |  |  | 5.6 |

## The Macerich Company <br> Supplemental Financial and Operating Information (Unaudited) Outstanding Debt by Maturity Date

| Center/Entity (dollars in thousands) | As of March 31, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maturity Date | Effective Interest Rate(a) | Fixed | $\underline{\text { Floating }}$ | Total Debt Balance (a) |
| I. Consolidated Assets: |  |  |  |  |  |
| Great Northern Mall | 01/01/15 | 6.54\% | \$ 35,235 | \$ | \$ 35,235 |
| South Plains Mall | 04/11/15 | 4.78\% | 72,449 | - | 72,449 |
| Fresno Fashion Fair | 08/01/15 | 6.76\% | 158,150 | - | 158,150 |
| Camelback Colonnade(b) | 10/12/15 | 2.16\% | 32,956 | - | 32,956 |
| Flagstaff Mall | 11/01/15 | 5.03\% | 37,000 | - | 37,000 |
| Vintage Faire Mall | 11/05/15 | 5.81\% | 98,729 | - | 98,729 |
| Valley River Center | 02/01/16 | 5.59\% | 120,000 | - | 120,000 |
| Prasada(c) | 03/29/16 | 5.25\% | 6,066 | - | 6,066 |
| Eastland Mall | 06/01/16 | 5.79\% | 168,000 | - | 168,000 |
| Valley Mall | 06/01/16 | 5.85\% | 41,955 | - | 41,955 |
| Deptford Mall | 06/01/16 | 6.46\% | 14,482 | - | 14,482 |
| Freehold Raceway Mall(d) | 01/01/18 | 4.20\% | 116,355 | - | 116,355 |
| Santa Monica Place | 01/03/18 | 2.99\% | 234,160 | - | 234,160 |
| Arrowhead Towne Center | 10/05/18 | 2.76\% | 234,214 | - | 234,214 |
| SanTan Village Regional Center(e) | 06/01/19 | 3.14\% | 115,380 | - | 115,380 |
| Chandler Fashion Center(d) | 07/01/19 | 3.77\% | 100,200 | - | 100,200 |
| Kings Plaza Shopping Center | 12/03/19 | 3.67\% | 488,075 | - | 488,075 |
| Danbury Fair Mall | 10/01/20 | 5.53\% | 232,842 | - | 232,842 |
| Fashion Outlets of Niagara Falls USA | 10/06/20 | 4.89\% | 123,352 | - | 123,352 |
| FlatIron Crossing | 01/05/21 | 3.90\% | 266,397 | - | 266,397 |
| Green Acres Mall | 02/03/21 | 3.61\% | 318,249 | - | 318,249 |
| Tucson La Encantada | 03/01/22 | 4.23\% | 72,533 | - | 72,533 |
| Pacific View | 04/01/22 | 4.08\% | 135,186 | - | 135,186 |
| Oaks, The | 06/05/22 | 4.14\% | 213,244 | - | 213,244 |
| Westside Pavilion | 10/01/22 | 4.49\% | 151,524 | - | 151,524 |
| Towne Mall | 11/01/22 | 4.48\% | 22,897 | - | 22,897 |
| Deptford Mall | 04/03/23 | 3.76\% | 200,658 | - | 200,658 |
| Total Fixed Rate Debt for Consolidated Assets |  | 4.26\% | \$3,810,288 | \$ | \$3,810,288 |
| Victor Valley, Mall of | 11/06/14 | 2.72\% | \$ | \$ 90,000 | \$ 90,000 |
| Superstition Springs Center | 10/28/16 | 1.98\% | - | 68,316 | 68,316 |
| Northgate Mall | 03/01/17 | 3.03\% | - | 64,000 | 64,000 |
| Fashion Outlets of Chicago(f)(g) | 03/05/17 | 2.95\% | - | 63,220 | 63,220 |
| The Macerich Partnership, L.P.-Line of Credit | 08/06/18 | 1.83\% | - | 90,000 | 90,000 |
| The Macerich Partnership, L.P.-Term Loan | 12/08/18 | 2.50\% | - | 125,000 | 125,000 |
| Total Floating Rate Debt for Consolidated Assets . . . . |  | 2.47\% | \$ - | \$500,536 | \$ 500,536 |
| Total Debt for Consolidated Assets |  | 4.05\% | \$3,810,288 | \$500,536 | \$4,310,824 |

## The Macerich Company <br> Supplemental Financial and Operating Information (Unaudited) Outstanding Debt by Maturity Date

| $\underline{\text { Center/Entity (dollars in thousands) }}$ | As of March 31, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maturity Date | Effective Interest Rate(a) | Fixed | Floating | Total Debt Balance(a) |
| II. Unconsolidated Assets (At Company's pro rata share): |  |  |  |  |  |
| Biltmore Fashion Park (50\%) | 10/01/14 | 8.25\% | \$ 28,899 | \$ - | \$ 28,899 |
| Lakewood Center (51\%) | 06/01/15 | 5.43\% | 127,500 | - | 127,500 |
| Broadway Plaza (50\%) | 08/15/15 | 6.12\% | 69,180 | - | 69,180 |
| Washington Square (51\%) | 01/01/16 | 6.04\% | 118,301 | - | 118,301 |
| North Bridge, The Shops at (50\%) | 06/15/16 | 7.52\% | 97,311 | - | 97,311 |
| West Acres (19\%) | 10/01/16 | 6.41\% | 11,254 | - | 11,254 |
| Corte Madera, The Village at (50.1\%) | 11/01/16 | 7.27\% | 38,160 | - | 38,160 |
| Stonewood Center (51\%) | 11/01/17 | 4.67\% | 53,791 | - | 53,791 |
| Los Cerritos Center (51\%) | 07/01/18 | 4.50\% | 97,564 | - | 97,564 |
| Scottsdale Fashion Square (50\%) | 04/03/23 | 3.02\% | 257,571 | - | 257,571 |
| Tysons Corner Center (50\%) | 01/01/24 | 4.13\% | 421,360 | - | 421,360 |
| Queens Center (51\%) | 01/01/25 | 3.65\% | 306,000 | - | 306,000 |
| Wilshire Boulevard (30\%) | 01/01/33 | 6.35\% | 1,637 | - | 1,637 |
| Total Fixed Rate Debt for Unconsolidated Assets |  | 4.60\% | \$1,628,528 | \$ | \$1,628,528 |
| Estrella Falls, The Market at (39.71\%) | 06/01/15 | 3.11\% | \$ | \$ 13,319 | \$ 13,319 |
| Inland Center (50\%) | 04/01/16 | 3.40\% | - | 25,000 | 25,000 |
| Kierland Commons (50\%)(g) | 01/02/18 | 2.25\% | - | 67,500 | 67,500 |
| Boulevard Shops (50\%)(g) | 12/16/18 | 2.04\% | - | 10,090 | 10,090 |
| Total Floating Rate Debt for Unconsolidated Assets |  | 2.58\% | \$ | \$115,909 | \$ 115,909 |
| Total Debt for Unconsolidated Assets |  | 4.46\% | \$1,628,528 | \$115,909 | \$1,744,437 |
| Total Debt |  | 4.17\% | \$5,438,816 | \$616,445 | \$6,055,261 |
| Percentage to Total |  |  | 89.82\% | 10.18\% | 100.00\% |

[^0]The Macerich Company

## Supplemental Financial and Operating Information (Unaudited)

## Development Pipeline Forecast

## (Dollars in millions)

as of March 31, 2014

## In-Process Developments and Redevelopments:

| Property | Project Type | $\begin{aligned} & \text { Total Cost(a)(b) } \\ & \text { at } 100 \% \end{aligned}$ | $\underset{\%}{\text { Ownership }}$ | Total Cost(a)(b) Pro Rata | $\begin{gathered} \text { Pro Rata } \\ \text { Capitalized Costs(b) } \\ 3 / 31 / 2014 \end{gathered}$ | Expected Delivery(a) | Stabilized Yield(a)(b)(c) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fashion Outlets of Niagara Falls USA Niagara Falls, NY | Expansion of existing outlet center-Adding 175,000 square feet of new space to existing 526,000 square foot center | \$77 | 100\% | \$77 | \$26 | 4Q14-1Q15 | 10\% |
| Tysons Corner Center McLean, VA | Mixed-use expansion/densification-Constructing office ( 500,000 square feet), multifamily ( 430 units) and hotel ( 300 -room Hyatt Regency) components immediately adjacent to Tysons Corner Center, all of which will be served by the expanded METRO line (opening Summer-14) and tied together by a 1.5 -acre plaza |  | 50\% |  | * Office: $\$ 71$ <br> * Hotel: $\$ 33$ <br> * Multifamily: $\$ 47$ <br> Total: $\$ 151$ | * Office: 3Q14 <br> * Hotel: 1Q15 <br> * Multifamily: 1Q15 | 8\% |
| Broadway Plaza Walnut Creek, CA | Expansion of existing open air center adding $235,000 \mathrm{sf}$ (net) of new shop space to existing 776,000 sf center which is currently anchored by Nordstrom, Neiman Marcus and Macy's. New space created by construction of a more efficient parking structure and the consolidation of standalone Macy's Men's Store into a single larger Macy's box. Phase I encompasses demolition of $80,000 \mathrm{sf}$ of existing retail space and construction of 240,000 sf of new retail space for a net increase of $160,000 \mathrm{sf}$. Phase 2 involves demolition of the existing Macy's Men's building and construction of 75,000 sf of new retail space for a total increase of 235,000 sf of small stores. | * Phase $1: \$ 240$ * Phase $2: \$ 30$ Total: $\$ 270$ | 50\% | $\begin{gathered} \text { * Phase } 1: \$ 120 \\ \text { * Phase } 2: \$ 15 \\ \hline \text { Total: } \$ 135 \end{gathered}$ | $\begin{gathered} \text { * Phase } 1: \$ 14 \\ \text { * Phase } 2: \$ 0 \\ \hline \text { Total: } \$ 14 \end{gathered}$ | $\begin{aligned} & * 25 \% ~ 4 Q 15 \\ & * 50 \% ~ 2 Q 16 \\ & * \\ & * 25 \% \\ & \text { * } 2 \text { Q17 } \end{aligned}$ | 9\% |
| Santa Monica Place <br> Santa Monica, CA . . . . . . . | Movie theater addition-Adding a 48,000 square foot state-of-art, 12 -screen ArcLight Cinemas to the third level/Dining Deck | \$27 | 100\% | \$27 | \$2 | 3Q15 | 8\% |
| Total In-Process |  | \$898 |  | \$501 | \$193 |  |  |

## The Macerich Company

## Supplemental Financial and Operating Information (Unaudited)

## Development Pipeline Forecast

(Dollars in millions)

## as of March 31, 2014

## $\underline{\text { Shadow Pipeline of Developments and Redevelopments(d): }}$

| Property Project Type | $\begin{aligned} & \text { Total } \operatorname{Cost(a)(b)} \\ & \text { at } 100 \% \end{aligned}$ | $\underset{\%}{\text { Ownership }}$ | Total Cost(a)(b) Pro Rata | $\begin{gathered} \text { Pro Rata } \\ \substack{\text { Capitalized Costs(b) } \\ 3 / 31 / 2014} \end{gathered}$ | Expected <br> Delivery(a) | Stabilized Yield(a)(b)(c) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Estrella Falls Mall <br> Goodyear, AZ . . . . . . . . . . . . . . . . . . . . . Ground up-850,000 square foot regional shopping center development | \$200-\$230 | 86.6\% | \$173-\$199 | \$33 | 2017-2019 | TBD |
| Green Acres Mall <br> Valley Stream, NY Big box addition of 340,000 square feet | \$115-\$120 | 100\% | \$115-\$120 | \$23 | Fall 2016 | 10\% |
| Kings Plaza Shopping Center <br> Brooklyn, NY . . . . . . . . . . . . . . . . . . . . . Major remerchandising and redemising | \$90-\$100 | 100\% | \$90-\$100 | \$ 4 | 2016 | 8\%-9\% |
| Los Cerritos Center <br> Cerritos, CA . . . . . . . . . . . . . . . . . . . . . . 200,000 square foot redevelopment, including a Dick's Sporting Goods and a theater | \$50-\$60 | 51\% | \$25-\$30 | \$ 0 | November 2015 | 8\% |
| 500 N. Michigan Ave <br> (contiguous to <br> The Shops at North Bridge) <br> Chicago, IL . . . . . . . . . . . . . . . . . . . . . . . 25,000 square foot redevelopment/street retail | \$15-\$20 | 100\% | \$15-\$20 | \$ 2 | 2015-2016 | 10\%-12\% |
| Paradise Valley Mall <br> Phoenix, AZ . . . . . . . . . . . . . . . . . . . . . . Redevelopment (size TBD), including a theater | TBD | 100\% | TBD | \$ 0 | 2015-2017 | TBD |
| Scottsdale Fashion Square <br> Scottsdale, AZ . . . . . . . . . . . . . . . . . . . . . 135,000 square foot redevelopment, including a Dick's Sporting Goods and a theater | \$30-\$35 | 50\% | \$15-\$18 | \$ 0 | April 2015 | 10\% |
| Total Shadow | \$500-\$565 |  | \$433-\$487 | \$62 |  |  |

[^1]
## The Macerich Company <br> Supplemental Financial and Operating Information (unaudited) <br> Top Ten Tenants

The following retailers (including their subsidiaries) represent the 10 largest rent payers in the Centers based upon total rents in place as of December 31, 2013. Rotterdam Square, sold January 15, 2014, is excluded from the table below:

| Parent Entity | Primary DBA's | Number of Locations in the Portfolio | $\begin{gathered} \text { \% of Total } \\ \text { Rents(1) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| L Brands | Victoria's Secret, Bath and Body Works, PINK | 100 | 2.6\% |
| Forever 21, Inc. | Forever 21, XXI Forever, For Love 21 | 39 | 2.4\% |
| Gap, Inc., The | Athleta, Banana Republic, The Gap, Gap Kids, Old Navy and others | 64 | 2.3\% |
| Foot Locker, Inc. | Champs Sports, Foot Locker, Kids Foot Locker, Lady Foot Locker, Nike Yardline, Foot Action USA, House of Hoops | 100 | 1.8\% |
| Dick's Sporting Goods, Inc. | Dick's Sporting Goods | 12 | 1.3\% |
| Sears Holdings Corporation . . . . | Sears | 30 | 1.3\% |
| Abercrombie \& Fitch Co. | Abercrombie \& Fitch, Hollister and others | 48 | 1.2\% |
| Luxottica Group S.P.A. | Ilori, LensCrafters, Oakley, Optical Shop of Aspen, Sunglass Hut and others | 105 | 1.2\% |
| Best Buy Co., Inc. . . . . . . . . | Best Buy, Best Buy Mobile | 26 | 1.1\% |
| Nordstrom, Inc. | Nordstrom, Last Chance, Nordstrom Rack, Nordstrom Spa, Nordstrom Espresso Bar | 16 | 1.1\% |

(1) Total rents include minimum rents and percentage rents

## The Macerich Company

## Corporate Information

## Stock Exchange Listing

New York Stock Exchange
Symbol: MAC
The following table shows high and low sales prices per share of common stock during each quarter in 2014, 2013 and 2012 and dividends per share of common stock declared and paid by quarter:

| Quarter Ended: | Market Quotationper Share per Share |  | $\begin{gathered} \text { Dividends } \\ \hline \begin{array}{c} \text { Declared } \\ \text { and Paid } \end{array} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | High | Low |  |
| March 31, 2012 | \$58.08 | \$49.67 | \$0.55 |
| June 30, 2012 | \$62.83 | \$54.37 | \$0.55 |
| September 30, 2012 | \$61.80 | \$56.02 | \$0.55 |
| December 31, 2012 | \$60.03 | \$54.32 | \$0.58 |
| March 31, 2013 | \$64.47 | \$57.66 | \$0.58 |
| June 30, 2013 | \$72.19 | \$56.68 | \$0.58 |
| September 30, 2013 | \$66.12 | \$55.19 | \$0.58 |
| December 31, 2013 | \$60.76 | \$55.13 | \$0.62 |
| March 31, 2014. | \$62.41 | \$55.21 | \$0.62 |

## Dividend Reinvestment Plan

Stockholders may automatically reinvest their dividends in additional common stock of the Company through the Direct Investment Program, which also provides for purchase by voluntary cash contributions. For additional information, please contact Computershare Trust Company, N.A. at 800-567-0169.

## Corporate Headquarters

The Macerich Company
401 Wilshire Boulevard, Suite 700
Santa Monica, California 90401
310-394-6000
www.macerich.com

Transfer Agent<br>Computershare<br>P.O. Box 30170<br>College Station, TX 77842-3170<br>800-567-0169<br>www.computershare.com

## Macerich Website

For an electronic version of our annual report, our SEC filings and documents relating to Corporate Governance, please visit www.macerich.com.

## Investor Relations

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[^0]:    (a) The debt balances include the unamortized debt premiums/discounts. Debt premiums/discounts represent the excess of the fair value of debt over the principal value of debt assumed in various acquisitions and are amortized into interest expense over the remaining term of the related debt in a manner that approximates the effective interest method. The annual interest rate in the above table represents the effective interest rate, including the debt premiums/discounts and loan financing costs.
    (b) This property is owned by a consolidated joint venture. The above debt balance represents the Company's pro rata share of $67.5 \%$.
    (c) This property is owned by a consolidated joint venture. The above debt balance represents the Company's pro rata share of $50.0 \%$.
    (d) This property is owned by a consolidated joint venture. The above debt balance represents the Company's pro rata share of $50.1 \%$.
    (e) This property is owned by a consolidated joint venture. The above debt balance represents the Company's pro rata share of 84.9\%.
    (f) This property is owned by a consolidated joint venture. The above debt balance represents the Company's pro rata share of $60.0 \%$.
    (g) The maturity date assumes that all such extension options are fully exercised and that the Company and/or its affiliates do not opt to refinance the debt prior to these dates.

[^1]:    
    (b) This excludes GAAP allocations of non-cash and indirect costs.
    (c) Stabilized Yield is calculated based on stabilized income after development divided by project direct costs excluding GAAP allocations of non-cash and indirect costs.
    (d) This section includes potential developments or redevelopments that the Company is considering. The scope of these projects may change. Stabilized Yields are expected to be $8 \%$ to $12 \%$. There is no certainty that the Company will develop any or all of these potential projects.

